



# City of Killeen

## Legislation Details (With Text)

<b>File #:</b>	RS-18-010	<b>Version:</b>	1	<b>Name:</b>	Agreement-Amadeus Airport IT Americas
<b>Type:</b>	Resolution	<b>Status:</b>	Passed		
<b>File created:</b>	2/5/2018	<b>In control:</b>	City Council		
<b>On agenda:</b>	2/27/2018	<b>Final action:</b>	2/27/2018		
<b>Title:</b>	Consider a memorandum/resolution approving an agreement with Amadeus Airport IT Americas, Inc., for the installation and implementation of Shared-Use and Flight Information Display System software and hardware at the Killeen Fort Hood Regional Airport.				
<b>Sponsors:</b>	Aviation Department				
<b>Indexes:</b>					
<b>Code sections:</b>					
<b>Attachments:</b>	1. Staff Report, 2. Agreement, 3. Certificate of Interested Parties, 4. Presentation				

Date	Ver.	Action By	Action	Result
2/27/2018	1	City Council	Approved	Pass
2/20/2018	1	City Council Workshop		

Consider a memorandum/resolution approving an agreement with Amadeus Airport IT Americas, Inc., for the installation and implementation of Shared-Use and Flight Information Display System software and hardware at the Killeen Fort Hood Regional Airport.

**DATE:** February 20, 2018

**TO:** Ronald L. Olson, City Manager

**FROM:** Matthew Van Valkenburgh A.A.E., Executive Director of Aviation

**SUBJECT:** AGREEMENT FOR installation of Shared-Use and Flight Information Display System with Amadeus Airport IT Americas

### **BACKGROUND AND FINDINGS:**

In August 2017, Council approved Aviation to release a request for proposals (RFP) for shared/common-use passenger processing system (S/CUPPS) and flight information display (FID) improvements at the Killeen Fort Hood Regional Airport (KFHRA).

The RFP was released on November 5, 2017 and was advertised on a variety of electronic databases, the City and Airport websites, and in local media. A pre-proposal meeting was held on November 14 to provide interested responders the opportunity to visit the Airport, view the project site, and present questions pertaining to the project. Two proposals were received by the closing date of December 5, 2017.

The evaluation on the proposals was completed by a review panel consisting of five (5) staff members which included four (4) Airport staff and one (1) Information Technology staff. This team independently evaluated each proposal via a series of elicited responses to questions in the RFP and then met to collectively determine

the response which provided the best systems for the Airport and the best value for the City. The team chose Amadeus Airport IT Americas for the provider. This was based upon an evaluation process which determined the Amadeus product is a system which permits the airport complete flexibility to assign airlines to any ticket counter, check-in counter, or departure gate to meet the needs of the airport dependent upon demand, delays, diversions, charter activity, etc., or passenger boarding bridge maintenance requirements. This system will also reduce barriers to new airline entry into the market by providing a system which significantly reduces airline costs to those airlines in the market or those entering the market. This will dramatically improve the airport's ability to attract carriers which would lead to lower costs and furnish opportunities for increased competition amongst airlines.

Thus, Staff has negotiated an agreement with Amadeus Airport IT Americas, Inc., in the amount of \$750,000 for the installation and implementation of Shared-Use and Flight Information Display System software and hardware at the Killeen Fort Hood Regional Airport.

### **THE ALTERNATIVES CONSIDERED:**

(1) Utilize the PFC funds approved by the Airlines to provide an Airport campus solution for an improved S/CUPPs and FIDs system; (2) upgrade the existing system, which is not campus-wide; or (3) do not do the project

### **Which alternative is recommended? Why?**

Alternative 1 is considered the prudent course of action. The project is fully funded by a Federal Aviation Administration approved passenger facility charge [PFC] (100%), thus making the project zero cost to the KFHR enterprise fund (no use of Aviation fund balance). This project is fully supported by the airlines and will lower maintenance expenses while improving airport efficiency and customer experience.

### **CONFORMITY TO CITY POLICY:**

Yes

### **FINANCIAL IMPACT:**

This agreement is funded 100% by PFC. Funding is available in the amount of \$750,000 in account 529-0510-521.65-41 PFC Projects.

### **What is the amount of the expenditure in the current fiscal year? For future years?**

\$750,000 in FY 18

### **Is this a one-time or recurring expenditure?**

This is a one-time expenditure

### **Is this expenditure budgeted?**

Yes

### **If not, where will the money come from?**

NA

**Is there a sufficient amount in the budgeted line-item for this expenditure?**

Yes

**RECOMMENDATION:**

City Council authorize the City Manager to execute an agreement with Amadeus Airport IT Inc. in the amount of \$750,000 and any and all change orders or supplemental agreements within the amounts set by State and local law.

**DEPARTMENTAL CLEARANCES:**

Finance

Legal

**ATTACHED SUPPORTING DOCUMENTS:**

Agreement

Certificate of Interested Parties