Westwind of Killeen

SALEM | CLARK

Salem Clark Development

Kelly Garrett- Founder

- Exclusive LIHTC Developer since 2005
- Over 1,000 units developed, owned and operated
- Limited to Class-A Communities
- Track record developing in Texas

Current Properties

- Stonebridge of Abbeville 250 Unit Apartments Abbeville, Louisiana
- **Hacienda Del Sol** 56 Single Family Homes Dallas, Texas
- Vistas of Lake Charles 72 Unit Apartments Lake Charles, Louisiana
- Havens of Lake Charles 72 Unit Sr. Living Complex Lake Charles, Louisiana
- Havens of Abbeville 72 Unit Sr. Living Complex Abbeville, Louisiana
- Villas of Giddings 36 Single Family Homes Giddings, Texas
- **Auburn Square** 80 Unit Apartments Vidor, Texas
- Stonebridge at Ironton 152 Unit Apartments Lubbock, Texas
- Stonebridge at Kelsey Park 152 Unit Apartments Lubbock, Texas
- Stonebridge of Plainview 80 Unit Apartments Plainview, Texas



Low Income Housing Tax Credits

LIHTC (Sec 42)

- Housing that rents to tenants who earn 60% or less of the AMI (Area Median Income)
- Administered by TDHCA (Texas Department of Housing and Community Affairs)
- Tax credits are awarded on a competitive basis
 - Based on application and scoring criteria
 - Allocated to urban and rural areas in the 13 regions of Texas



Pool Area - Stone Bridge of Abbeville

Proposal for Killeen

Multifamily- 120 Unit Complex

- Land Use Restriction Agreement (LURA) will run for 40-years-must stay affordable housing
 - The only way for the LURA to be removed is through foreclosure (Kelly Garrett has never had a foreclosure)

Clubhouse and Property Amenities

- Full Perimeter Fencing
- Pool
- Access Controlled Gates
- Fitness Center
- Community Room
- Business Center with Wi-Fi
- Garages and Storage Units
- Gazebos, Grills and Picnic Areas



Clubhouse-Exterior

Proposal for Killeen

• Unit Amenities

- Crown molding
- Vinyl plank flooring
- Washer and Dryer in each unit
- Energy Star rated appliance package
- Self-cleaning ovens
- Refrigerators with ice makers
- Dishwashers
- Garbage disposals
- Walk-in closets
- Outdoor storage closets
- Large patios
- Designer pendant lighting
- Water conserving fixtures
- 14 SEER energy efficient HVAC system



Unit - Kitchen



1 Bed Floor Plan (800 SF)

Proposal for Killeen

Social Services

- On-site social services are available
- Food Pantry
- Financial Planning Assistance
- Annual Health Fair
- Health and Nutrition Courses
- Bi-Monthly Social Events
- Arts and Crafts

"I have been living here for one year now and simply love it. The apt is clean and very specious for my needs. The staff is competent and very accommodating. I have great neighbors who are so very helpful and love to get together for social gatherings, some the residents have arranged and some by the staff... ...Our office manager, Nancy, is adorable and I feel like she is one of the family.

-Bonnie Green, Resident Havens of Abbeville

via ApartmentRatings.com



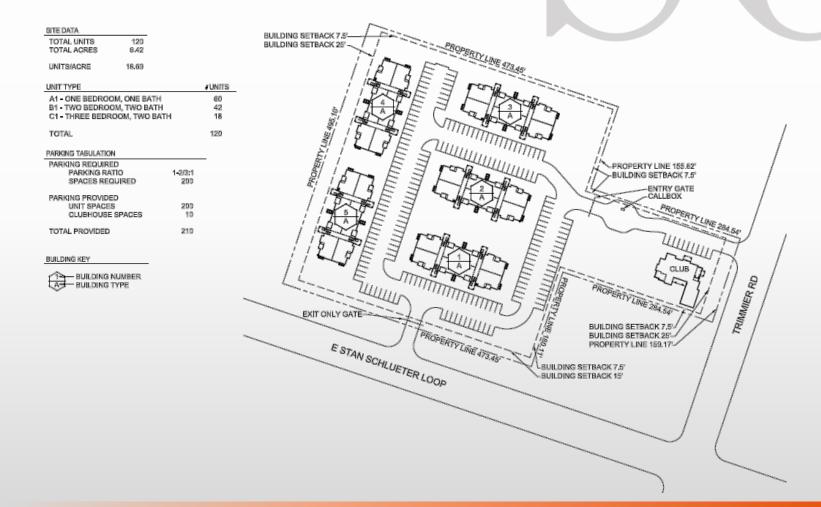
Clubhouse-Interior

Unit Mix-Rent Schedule

Unit Mix					
Income Level Unit	30%	50%	60%	Market Rate	
I Bedroom	5	9	38	8	
2 Bedroom	3	8	21	10	
3 Bedroom	2	3	7	6	

Rent Schedule						
Unit Income Level	30%	50%	60%			
I Bedroom	\$334	\$556	\$668			
2 Bedroom	\$400	\$667	\$801			
3 Bedroom	\$462	\$771	\$925			

Site Plan/Location



Typical Elevation



TYPICAL BUILDING ELEVATION
SCALE: 1/16"=140"

Unit Interiors











Unit Exteriors







Clubhouses







Zachary Krochtengel

Development and Finance
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