



Control Panels USA Inc.

“Quality panels that exceed customer expectations.”

Proposal

February 8, 2022

Alexander Tucker
Water & Sewer Dept.
City of Killeen, TX
254-501-6306
Atucker@killeentexas.gov

RE: Proposal #21-3127 -SCADA System Upgrade Phase 2

Dear Alex,

Per our previous conversations I am submitting this letter as a proposal to provide the following services for the above referenced project.

Proposal Basis

This Proposal is based on the following information:

- Email conversation with Alex Tucker on 3/24/21
- Emailed budgetary proposal dated March 26, 2020

WIN-911 Alarm Notification Software Services

- One lot of install, configure, and commission WIN-911 Interactive Software integrated with the existing Wonderware InTouch 2014R2. **(All Software to be supplied by City)**
 - One lot of Onsite Software Training by CP USA
- (Note: The City is responsible for the VOIP/SIP phone service, the budgetary cost is normally around \$100.00 a year.)*

Dream Report Industrial Reporting Services

- One lot of install, configure, and commission to the existing Wonderware Historian Server with Dream Report software. **(All Software to be supplied by City)**
- One lot of design of the Dream Report Software User Interface and training to the City personnel.
- One lot of install and verification services of PLC software: Rockwell Software RSLogix500 and Rockwell Software Studio Designer 5000. **(All Software to be supplied by City)**

Citywide Radio System Upgrade Services

The new SCADA System architecture will have Kronos Wireless Radio's that the city currently uses for their traffic control system. **(Note: City to provide Radio Hardware, Antenna, Antenna Cabling, Antenna Mount and configuration software.)**

- One lot of installation, configuration, and verification of the 25 new cellular transceivers
- One lot of programming and configuration of existing local PLC systems
- One lot of programming and configuration of existing SCADA system

- One lot of antenna and cabling inspection at each of the 30 sites. City to be notified of any issues as result of site inspection. No contingency funds has been included in this Proposal to cover discrepancies.

Pricing

DESCRIPTION	QTY	UNIT PRICE	EXTENDED PRICE	LEAD TIME
WIN-911 Alarm Notification Software Services	1	Lump Sum	\$47,000.00	3-4 weeks ARO
Dream Report Industrial Reporting Services	1	Lump Sum	\$19,000.00	3-4 weeks ARO
Citywide Radio System Upgrade Services	1	Lump Sum	\$119,000.00	4-6 weeks ARO
Grand Total			\$185,000.00	

Note: Lead Time begins after receipt of all owner provided materials.

Proposed Invoicing Schedule

- **100% to be invoiced upon completion of each scope of service described above**

Warranty

CP USA has included a 1-year warranty on all equipment & workmanship supplied and installed by CP USA.

Warranty effectively begins on the date product ships from CP USA.

Clarifications

The following are clarifications, exceptions, and/or or assumptions made by Control Panels USA:

- All panel related equipment items listed above are for reference only to help indicate that CP USA fully understands the scope of work. However additional equipment may be included, while some listed items may not be provided based on a more detailed review of any contract drawings, specifications, or requirements to meet intended scope of work.
- CP USA has not included any other major equipment, panels, instruments, or services unless specifically called-out above
- No submittals, as-builts or O&M manuals are included in this Proposal
- Installation of all equipment, instrumentation, and panels shall be by others unless specifically called out above
- All conduit and wire shall be provided and installed by others
- CP USA shall terminate and label all wires within any CP USA provided panels or instrumentation only
- CP USA has not included time to trace wires pulled by others; electrical contractors shall be expected to provide temporary labels on all wires on both ends

- All field wiring shall be provided and terminated by others
- All stands, brackets, as well as instruments shall be mounted by others, but as directed by CP USA to minimize all tubing runs and to ensure all equipment is mounted as required for intended application and performance
- CP USA has not included any fiber optic cable, patch panels, termination of fiber, or testing of fiber
- Any required demolition, or relocation of equipment or instrumentation to be by others
- Pricing does not include any permits, bonds, or taxes of any kind
- All items are FOB at CP USA facility in Austin, Texas
- CP USA does not accept any pay when get paid contracts or clauses. All invoices are due Net 30.
- Any withheld retainage shall be paid upon full completion of CP USA's scope of work and acceptance by Owner. CP USA will not accept any payment of retainage contracts or clauses based upon when General Contractor or other Contractors scope of work is complete and accepted by Owner.
- Should the need arise to cancel an order after receipt of a Purchase Order, CP USA will be entitled to compensation for all work performed, as well as any non-returnable equipment, including overhead and markup, prior to cancelation of order
- This proposal is considered Confidential & Proprietary information of Control Panels USA Inc. It shall only be used by client for consideration of this project. Disclosure to other parties outside of client is prohibited without express written consent by Control Panels USA Inc.

Control Panels USA appreciates the opportunity to provide this control solutions proposal to you. After reviewing please feel free to contact us with questions, comments, or requests for clarification.

Regards,

Danny Burkhalter
Programmer
dburkhalter@controlpanelsusa.net
(512) 863-3224

Standard Terms and Conditions

This proposal is valid for 90 days. All items are FOB at CP USA facility located in Austin, Texas, unless shown otherwise above. Any applicable taxes shall be added to invoice. Payment terms are Net 30 days from invoice date unless otherwise indicated above. A late fee will be applied at a rate of 1.5% per month for all overdue payments. The receipt of a purchase order for the above proposal indicates your agreement to these terms. No changes to the above terms can be made without mutual consent in writing.