Dailey & Wells Communications Inc.

3440 E. Houston St. San Antonio, TX 78219



Bill To: SHIP TO:

City of Killeen Fire Dept Customer PO: City of Killeen Fire Dept

101 N. College St 201 N. 28th

Killeen, TX 76541 Purchase Contract: DIR-TSO-4010 Killeen, TX 76541

ATTN: Accts. Payable ATTN: M Shane Jones

PH: 254-501-7667 Shipping Charges Included

EMAIL: Kbell@killeentexas.gov

Sales Person: Quotation: XL-200-BeOn-XL-200M-111021

Larry Sayles Special Pricing Promotion through 15 December 2021 Quote Number: XL-200P-BeOn-XL-200M-111021

 larry@dwcomm.com
 MBP-417553
 Terms: Net 30

 (888) 311-7595 Mobile
 Date: 11/10/2021

 Valid Until: 15-Dec-21

XL-200P Portable, BeOn, V-U-7-8, P25 Trunking, C1D2, Hi Vis Grn, Immersible

Item	Part Number	Description	Qnty.	Unit List	Disc. %	Unit Sale	Ext Sale
1	XL-PPM2P	PORTABLE,XL-200P,PART,PGRN,NRB	28	\$ 2,700.00	31%	\$ 1,863.00	\$ 52,164.00
2	XL-PKGF1	FEATURE PACKAGE,ALL BANDS,V+U+7/800	28	\$ 1,500.00	20%	\$ 1,200.00	\$ 33,600.00
3	XL-NC5Z	ANTENNA,FLEX,HELICAL,136-870 MHZ	28	\$ 110.00	20%	\$ 88.00	\$ 2,464.00
4	XL-PKGMR	OPTION,IMMERSIBLE RADIO OPERATION	28	\$ 240.00	20%	\$ 192.00	\$ 5,376.00
5	XL-PA4L	BATT,LI-ION,4800,HI-CAP,HAZLOC RADIO,C1	28	\$ 260.00	20%	\$ 208.00	\$ 5,824.00
6	XL-PKGPT	FEATURE PACKAGE,P25 TRUNKING	28	\$ 1,500.00	20%	\$ 1,200.00	\$ 33,600.00
7	XL-PL4F	FEATURE,P25 PHASE 2 TDMA	28	\$ 250.00	20%	\$ 200.00	\$ 5,600.00
8	XL-PL9E	FEATURE, SINGLE-KEY AES ENCRYPTION	28	\$ 0.01	0%	\$ 0.01	\$ 0.28
9	XL-PL4U	FEATURE, SINGLE-KEY DES ENCRYPTION	28	\$ 0.01	0%	\$ 0.01	\$ 0.28
10	XL-PL8Y	FEATURE, ENCRYPTION LITE	28	\$ 0.01	0%	\$ 0.01	\$ 0.28
11	BM-PKGCL-XL	APP, BEON XL RADIO FAMILY	28	\$ 335.00	20%	\$ 268.00	\$ 7,504.00
12	XL-CH4X	CHARGER,1-BAY	28	\$ 170.00	30%	\$ 119.00	\$ 3,332.00
13	XL-PA4M	BATTERY,LI-ION,HI-CAPACITY,4800MAH,C1D2 (SPARE)	28	\$ 205.00	30%	\$ 143.50	\$ 4,018.00
14	XL-HC3L	BELT CLIP,METAL	28	\$ 30.00	30%	\$ 21.00	\$ 588.00
15	XL-AE2W	SPEAKER MIC, 500F, XL-200P	28	\$ 399.00	30%	\$ 279.30	\$ 7,820.40
		Shipping and Handling					¢ 125.00

Shipping and Handling

\$ 125.00 Section Total \$ 162,016.24

XL-200P Portable, BeOn, V-U-7-8, P25 Trunking, C1D2, Hi Vis Grn, Immersible

Item	Part Number	Description	Qnty.	Unit List	Disc. %	Unit Sale	Ext Sale
1	XL-PPM2P	PORTABLE,XL-200P,PART,PGRN,NRB	14	\$ 2,700.00	100%	\$ -	\$ -
2	XL-PKGF1	FEATURE PACKAGE,ALL BANDS,V+U+7/800	14	\$ 1,500.00	20%	\$ 1,200.00	\$ 16,800.00
3	XL-NC5Z	ANTENNA,FLEX,HELICAL,136-870 MHZ	14	\$ 110.00	20%	\$ 88.00	\$ 1,232.00
4	XL-PKGMR	OPTION,IMMERSIBLE RADIO OPERATION	14	\$ 240.00	20%	\$ 192.00	\$ 2,688.00
5	XL-PA4L	BATT,LI-ION,4800,HI-CAP,HAZLOC RADIO,C1	14	\$ 260.00	20%	\$ 208.00	\$ 2,912.00
6	XL-PKGPT	FEATURE PACKAGE,P25 TRUNKING	14	\$ 1,500.00	20%	\$ 1,200.00	\$ 16,800.00
7	XL-PL4F	FEATURE,P25 PHASE 2 TDMA	14	\$ 250.00	20%	\$ 200.00	\$ 2,800.00
8	XL-PL9E	FEATURE, SINGLE-KEY AES ENCRYPTION	14	\$ 0.01	0%	\$ 0.01	\$ 0.14
9	XL-PL4U	FEATURE, SINGLE-KEY DES ENCRYPTION	14	\$ 0.01	0%	\$ 0.01	\$ 0.14
10	XL-PL8Y	FEATURE, ENCRYPTION LITE	14	\$ 0.01	0%	\$ 0.01	\$ 0.14
11	BM-PKGCL-XL	APP, BEON XL RADIO FAMILY	14	\$ 335.00	20%	\$ 268.00	\$ 3,752.00
12	XL-CH4X	CHARGER,1-BAY	14	\$ 170.00	30%	\$ 119.00	\$ 1,666.00
13	XL-PA4M	BATTERY,LI-ION,HI-CAPACITY,4800MAH,C1D2 (SPARE)	14	\$ 205.00	30%	\$ 143.50	\$ 2,009.00
14	XL-HC3L	BELT CLIP,METAL	14	\$ 30.00	30%	\$ 21.00	\$ 294.00
15	XL-AE2W	SPEAKER MIC, 500F, XL-200P	14	\$ 399.00	30%	\$ 279.30	\$ 3,910.20
		Shipping and Handling					\$ 75.00
					5	Section Total	\$ 54,938.62

XL-200M- Multiband Mobile

Item	Part Number	Description	Qnty.	Unit List	Disc. %	Unit Sale	Ext Sale
1	XZ-MPM1M	MOBILE, XL-200M, MULTIBAND	11	\$ 3,500.00	31%	\$ 2,415.00	\$ 26,565.00
2	XZ-PL4J	FEATURE, VHF BAND	11	\$ 500.00	20%	\$ 400.00	\$ 4,400.00
3	XZ-PL4K	FEATURE, UHF BAND	11	\$ 500.00	20%	\$ 400.00	\$ 4,400.00
4	XZ-PL4L	FEATURE, 700/800 MHZ BAND	11	\$ 500.00	20%	\$ 400.00	\$ 4,400.00
5	XZ-AN6U	ANTENNA, BASE, STD ROOF MOUNT LOW LOSS	11	\$ 80.00	21%	\$ 63.20	\$ 695.20
6	XZ-AN7G	ANTENNA, FLEX,HEAVY-DUTY	11	\$ 250.00	21%	\$ 197.50	\$ 2,172.50
7	XZ-PKGPT	FEATURE PACKAGE, P25 TRUNKING	11	\$ 1,500.00	20%	\$ 1,200.00	\$ 13,200.00
8	XZ-PL4U	FEATURE,XL200M SINGLE-KEY DES	11	\$ 0.01	0%	\$ 0.01	\$ 0.11
9	XZ-PL9E	FEATURE,XL200M SINGLE-KEY AES	11	\$ 0.01	0%	\$ 0.01	\$ 0.11
10	XZ-PL4F	FEATURE, PHASE 2 TDMA	11	\$ 250.00	20%	\$ 200.00	\$ 2,200.00
11	XZ-CP6A	CONTROL UNIT, XL-CH	11	\$ 1,500.00	27%	\$ 1,095.00	\$ 12,045.00
12	XZ-MC6A	MICROPHONE, XL, STANDARD MOBILE	11	\$ 105.00	27%	\$ 76.65	\$ 843.15
13	XZ-LS6A	SPEAKER, EXTERNAL, MOBILE	11	\$ 60.00	27%	\$ 43.80	\$ 481.80
14	XZ-CA6F	CABLE, XL-MOBILE, SPEAKER ACCY	11	\$ 222.00	27%	\$ 162.06	\$ 1,782.66
15	XZ-MA4A	KIT, MOUNTING XL-MOBILE UNIVERSAL	11	\$ 600.00	27%	\$ 438.00	\$ 4,818.00
16		Shipping and Handling					\$ 190.00
L					(Section Total	\$ 78,193.53

SUB TOTAL \$ 295,148.39

End of year special	\$ (5,568.67)
Grand Total	\$ 289,579.72

Purchase Orders to be issued to: Dailey & Wells Communications Inc 3440 E. Houston St.

Purchase orders must include the following references:

- *Quotation Name
- *Contract Number and/or name
- * Frequencies must be supplied (if applicable)
- *Requested delivery date

San Antonio, TX 78219

- *Shipping will default to Bestway, 5 day ground, unless other wise specified
- *Bill and Ship to address must be included
- *Special shipping/delivery instructions (ex. Delivery lift gate required) must be noted if applicable.
- *Non standard packing will be billed to customer
- *This document contains confidential, proprietary, and competitive sensitive information. All information provided shall not be disclosed nor duplicated for any purpose other than to evaluate this quote. Disclosure, reproduction, or use of any part thereof shall not be made without prior written approval from Dailey & Wells Communications.
- *These items/technical data are controlled by the United States government and shall not be exported from the United States nor shared with a Foreign National without prior approval from the United States government. Delivery is dependent upon receipt of an export license, where applicable.
- *TOTAL PRICE excludes installation, programming, taxes (if applicable), and shipping (if applicable) unless i) items are itemized herein, ii) otherwise agreed to by both parties in writing, or iii) the quote is issued under an existing contract noted on quote and purchase order.

Dailey & Wells Communications Inc.

3440 E. Houston St. San Antonio, TX 78219



Bill To: SHIP TO:

City of Killeen Fire Dept Customer PO: Banket PO for FY2021-2022 City of Killeen Fire Dept

101 N. College St 201 N. 28th

Killeen, TX 76541 Purchase Contract: DIR-TSO-4010 Killeen, TX 76541

ATTN: Accts. Payable ATTN: M Shane Jones

PH: 254-501-7667

EMAIL: Kbell@killeentexas.gov

Sales Person: Quotation: KFD-Parts and Repairs-111621

Larry Sayles Quote Number: KFD-Parts and Repairs-111621

 larry@dwcomm.com
 Terms: Net 30

 (888) 311-7595 Mobile
 Date: 11/16/2021

Valid Until: 60 Day from the above date.

Parts/Accessories and Repairs for FY 2021-2022

Item	Part Number	Description	Qnty.	Unit List	Disc. %	Unit Sale	Ext Sale
1	DWC-SERV	Service Repairs Estimate for FY 2021-2022	1	\$ 12,787.00	0%	\$ 12,787.00	\$ 12,787.00
2	DWC-BATT	Spare Battery Estimates for FY 2021-2022	1	\$ 8,695.00	0%	\$ 8,695.00	\$ 8,695.00
						TOTAL	\$ 21,482,00

NOTE:

Purchase Orders to be issued to:

Dailey & Wells Communcations Inc

3440 E. Houston St.

San Antonio, TX 78219

Purchase orders must include the following references:

^{*}Quotation Name

^{*}Contract Number and/or name

^{*} Frequencies must be supplied (if applicable)

^{*}Requested delivery date

^{*}Shipping will default to Bestway, 5 day ground, unless other wise specified

^{*}Bill and Ship to address must be included

- *This document contains confidential, proprietary, and competitive sensitive information. All information provided shall not be disclosed nor duplicated for any purpose other than to evaluate this quote. Disclosure, reproduction, or use of any part thereof shall not be made without prior written approval from Dailey & Wells Communications.
- *These items/technical data are controlled by the United States government and shall not be exported from the United States nor shared with a Foreign National without prior approval from the United States government. Delivery is dependent upon receipt of an export license, where applicable.
- *TOTAL PRICE excludes installation, programming, taxes (if applicable), and shipping (if applicable) unless i) items are itemized herein, ii) otherwise agreed to by both parties in writing, or iii) the quote is issued under an existing contract noted on quote and purchase order.

^{*}Special shipping/delivery instructions (ex. Delivery lift gate required) must be noted if applicable.

^{*}Non standard packing will be billed to customer



Contract Verification

Texas law provides that a governmental entity may not enter into certain contracts for goods and services with a company unless the company provides written verification regarding aspects of the company's business dealings.

- Texas Government Code, Chapter 2271 the company must verify that it does not boycott Israel and will not boycott Israel during the term of the contract. Boycott Israel is defined in Government Code Chapter 808.
- Texas Government Code, Chapter 2274 the company must verify that it does not boycott energy companies and will not boycott energy companies during the term of the contract. Boycott energy company is defined in Government Code Chapter 809.
- Texas Government Code, Chapter 2274 the company must verify that it does not have a practice, policy, guidance or directive that discriminates against a firearm entity or firearm trade association and will not discriminate during the term of the contract against a firearm entity or firearm trade association. Verification is not required from a sole source provider. Discriminate, firearm entity and firearm trade association are defined in Government Code Chapter 2274.

Affected by the above statutes are contracts 1) with a company with ten (10) or more full-time employees, <u>and</u> 2) valued at \$100,000 or more to be paid wholly or partly from public funds. A contract with a sole proprietorship is not included.

By signing below, I verify that the company listed below does not boycott Israel, does not boycott energy companies and does not discriminate against firearms entities or firearm trade associations and will not do so during the term of the contract entered into with the City of Killeen. I further certify that I am authorized by the company listed below to make this verification.

_ <u>Jim Sawyer</u> Signature	Dailey Wells Communications, Inc
Signature	Company Name
Jim Sawyer	Director of Sales
Printed Name	Title
11/10/2021	
Date	