



Sole/Single Source Form

Complete one form for each sole/single source expenditure as it applies and attach a sole source letter from the vendor. All forms are valid for one (1) year from approval date unless specified by Purchasing below. Request \$50,000 and greater will be routed to all signature parties and requires City Council approval prior to the purchase.

Return completed forms to Purchasing at Purchasing@killeentexas.gov.

Department/Division: Public Works / Transportation Requestor Name: Paul A. Hopkins
Vendor Name: Iteris, Inc. Cost: \$ 128,196.00 Date: 10/31/2022

Check each box that applies to your sole/single source purchase:

- ☒ Items available from only one source because of patents, copyrights, secret processes, or natural monopolies. Films, manuscripts, or books.
- ☐ Gas, water, or other utility services (Letter from vendor not required)
- ☒ Captive replacement parts or components for equipment.
- ☐ Books, papers, and other library materials for a public library available only from the persons holding exclusive distribution rights to the materials.
- ☐ Management services provided by a non-profit organization to a municipal museum, park, zoo, or other facility to which the organization has provided significant financial or other benefits.
- ☐ Annual maintenance for software and equipment the City already owns.
- ☐ Single source because of standardization, warranty, or other factors.
- ☐ Other _____

Describe in detail the product and/or service to be procured and how they meet your needs.

Transportation is requesting a Sole Source be approved for Iteris, Inc. In 2013, the Traffic Management Center (TMC) had a video wall system installed which gave the TMC the connection capabilities for trouble shooting, diagnostics, clock synchronization, and coordination of timing for each intersection remotely. Iteris, Inc. is the preferred distributor for Planar within the State of Texas. This allows for integration and warranty services for the equipment needed. Video wall displays have a usable life expectancy of 5-7 years. The current video wall has exceeded its usable life and requires upgrade. Any failures in the antiquated monitors would cause a loss of connection capabilities for the Transportation Division to the signaled intersections within the City. The Traffic Management Center Upgrade was approved in the FY2023 Capital Improvement Program Budget in the amount of \$132,287. Funds are available in account 349-8927-493.61-40.

Department/Division Head Signature: Jeffery L. Reynolds Digitally signed by Jeffery L. Reynolds
Date: 2022.10.31 13:20:56 -06'00'

Purchasing division justification:

Upgrades to the current Planar video wall system can only be purchased from Iteris, Inc., the preferred distributor for this TMC application(s). Due to component parts and features it is the best value to upgrade the current video wall vs. purchasing a new one. The Planar video wall is the only system that provides the integrated solution of video wall matrix, central control software, and external power supply, meaning you do not have to run dedicated power to the wall in the TMC that will support the video wall.

Director of Procurement Signature: Lorianne Luciano Digitally signed by Lorianne Luciano
Date: 2022.11.09 10:48:26 -06'00'

☒ Approved ☐ Disapproved

Expiration Date: 12/13/2023

The approvals on the following page are required for expenditures \$50,000 and greater:

Executive Director of Finance Signature: _____

Miranda Drake

Digitally signed by Miranda Drake
DN: cn=Miranda Drake, o=City of Killeen, ou=Finance
Department, email=mdrake@killeentexas.gov, c=US
Date: 2022.11.09 14:07:45 -06'00'

☒ Approved

☐ Disapproved

Comments:

City Attorney Signature: **Andrew Wallander**

Digitally signed by Andrew Wallander
Date: 2022.12.12 10:17:33 -06'00'

☒ Approved

☐ Disapproved

Comments:

City Manager Signature: **Danielle Singh**

Digitally signed by Danielle Singh
Date: 2022.12.14 13:15:15 -06'00'

☒ Approved

☐ Disapproved

Comments:



October 18, 2022

Natalie Waddington
Principal Secretary - Transportation
City of Killeen
101 N College St
Killeen, Texas 76541

Dear Natalie Waddington

Iteris, Inc. is the preferred distributor of the **Planar** video wall and digital signage equipment and accessories in the State of Texas. Iteris is authorized to provide integration and warranty services for the equipment supplied. Your primary contact regarding the Killeen Video Wall is Stuart Hunter, P.E (sch@iteris.com). We look forward to working with you on this Traffic Management Center project.

Should you require any additional information, please contact either Stuart or myself.

Sincerely,

A handwritten signature in blue ink that reads "Duane E. Hartmann" followed by "PE".

Duane E. Hartmann, P.E.
Associate Vice President
Transportation Systems - Iteris, Inc.
Cell 713.806.9571
deh@iteris.com

October 18, 2022

Mr. Billy Stottler
Transportation Supervisor
City of Killeen
2003 Little Nolan Rd
Killeen, TX 76542

Re: City of Killeen Texas - Video Wall System Upgrade, Installation, and Integration

Dear Mr. Stottler:

Iteris, Inc. (Iteris) is pleased to offer you our services to assist the City of Killeen on your proposed Traffic Management Center (TMC) Video Wall Upgrade. This proposal is provided in response to your request of Mr. Fidel Garza (Iteris) in your email dated March 02, 2022. Iteris understands this project work may be executed as a Sole Source add-on to the existing contract Iteris has with the City.

Below please find our proposed Scope of Work (SOW) for this request. This SOW is based on recent discussions between George Gener (Iteris), Dwayne Cassidy (City), and Natalie Waddington (City), along with your email requests as noted above. This SOW represents our understanding of the required project.

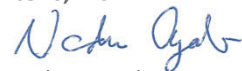
ITERIS' SCOPE OF WORK (SOW) STATEMENT:

1. Iteris will provide a complete PLANAR G3 4Wx2H LX55M Video Wall system – to be installed by Iteris staff. Data sheets attached for your reference. The system includes the following major system components:
 - a. (8) LX55M-L Clarity Matrix G3 monitors with mounts, trim, 75' cable sets
 - b. (1) Remote Power Supply module
 - c. (2) Video Wall Controller (4 HDMI inputs / 4 LCD monitor outputs)
 - d. Browser based Video Wall I/O control software – PLANAR Wall Director
 - e. 3 Years PLANAR Standard Manufacturer's Warranty protection
2. At the request of the City, Iteris will provide additional equipment as an upgrade to existing TMC equipment.
 - a. (1) Display Wall PC (Precision 5820 Tower)
 - b. (3) Console Workstations (Precision 3650)
 - c. (2) TrippLite Smart Pro 120V 2.2KVA Uninterruptible Powe Supply (UPS)
3. Iteris will provide on-site installation, integration, and training support (up to 40 hours each) by Iteris staff (George Gener + Stuart Hunter). This will complete the removal of the existing G1 video wall system components and installation of the new G3 video wall systems. To include integration of the Display PC and three Console Workstations.
4. Iteris will provide as needed video wall design, procurement, and logistics project support (up to 8 hours).

Having designed and deployed the original City of Killeen TMC and video wall systems, Iteris is very pleased to have earned your repeat business. Thank you for the opportunity to submit this SOW and Fee Proposal. Iteris is pleased to offer these services for the **Firm Fixed Fee of \$128,196.**

This proposal is submitted subject to the successful negotiation of a mutually agreeable contract terms between Iteris and the City. Please feel free to contact me at (512) 913-8000, or naa@iteris.com, or the designated Project Manager, Mr. George Gener, at (208) 409-7109 or glg@iteris.com, should you have any questions.

Sincerely,
Iteris, Inc.



Nader Ayoub
Vice President Sales

Attachments:

1. PLANAR G3 Matrix Data Sheets