

Siddons-Martin Emergency Group

Protecting the Southwest

3500 Shelby Lane
Denton, Texas 76207
GDN P115891
TXDOT MVD No. A115890
EIN 27-4333590

May 15, 2020

Brian Brank, Fire Chief
Killeen Fire Department
201 N 28th Street
Killeen TX 76541

Proposal for 2020 Multi-Unit Pierce Opportunity

Siddons-Martin Emergency Group, LLC is pleased to provide the following proposal to Killeen Fire Department. The unit will comply with the specifications attached and made a part of this proposal. Unless otherwise specified, delivery and training are included FOB Killeen Fire Department.

Description	Amount
EP00000, No. 0001, Pierce Aerial Tower Price guaranteed for 60 days. Delivery within 11-12 months of order date. A warranty term of 12 months is included.	Vehicle Price \$1,440,059.00 Equipment \$ 192,244.00 Equipment Discount (\$ 10,000.00) Prepay Discount (\$ 57,172.00) SUB TOTAL \$1,565,131.00
Full Prepay Discount (\$ 57,172.00). Total amount due with order. To receive full prepayment discounts, payment is due to Siddons-Martin within 30 days ARO.	
EP00000, No. 0002, (3) Pierce Pumpers (\$ 656,705.00 ea) Price guaranteed for 60 days. Delivery within 10.5-11.5 months of order date. A warranty term of 12 months is included.	Vehicle Price \$ 1,970,115.00 Equipment \$ 547,779.00 Equipment Discount (\$ 30,000.00) Prepay Discount (\$ 67,749.00) SUB TOTAL \$ 2,420,145.00
Full Prepay Discount (\$ 67,749.00). Total amount due with order. To receive full prepayment discounts, payment is due to Siddons-Martin within 30 days ARO.	
EP00000, No. 0003, Pierce Medium-Duty Rescue Price guaranteed for 60 days. Delivery within 13.5-14.5 months of order date. A warranty term of 12 months is included.	Vehicle Price \$ 682,738.00 Equipment \$ 294,719.00 Equipment Discount (\$ 10,000.00) Prepay Discount (\$ 27,490.00) SUB TOTAL \$ 939,967.00
Full Prepay Discount (\$ 27,490.00). Total amount due with order. To receive full prepayment discounts, payment is due to Siddons-Martin within 30 days ARO.	
	BuyBoard 571-18 \$1,500.00 Pierce Multi-Unit Discount (\$ 70,000.00) TOTAL \$4,856,743.00

Taxes. Tax is not included in this proposal. In the event that the purchasing organization is not exempt from sales tax or any other applicable taxes and/or the proposed apparatus does not qualify for exempt status, it is the duty of the purchasing organization to pay any and all taxes due. Balance of sale price is due upon acceptance of the apparatus at the factory.

Late Fee. A late fee of .033% of the sale price will be charged per day for overdue payments beginning ten (10) days after the payment is due for the first 30 days. The late fee increases to .044% per day until the payment is received. In the event a prepayment is received after the due date, the discount will be reduced by the same percentages above increasing the cost of the apparatus.

Cancellation. In the event this proposal is accepted and a purchase order is issued then cancelled or terminated by Customer before completion, Siddons-Martin Emergency Group may charge a cancellation fee. The following charge schedule based on costs incurred may be applied:

- (A) 10% of the Purchase Price after order is accepted and entered by Manufacturer;
- (B) 20% of the Purchase Price after completion of the approval drawings;
- (C) 30% of the Purchase Price upon any material requisition.

The cancellation fee will increase accordingly as costs are incurred as the order progresses through engineering and into manufacturing. Siddons-Martin Emergency Group endeavors to mitigate any such costs through the sale of such product to another purchaser; however, the customer shall remain liable for the difference between the purchase price and, if applicable, the sale price obtained by Siddons-Martin Emergency Group upon sale of the product to another purchaser, plus any costs incurred by Siddons-Martin to conduct such sale.

Acceptance. In an effort to ensure the above stated terms and conditions are understood and adhered to, Siddons-Martin Emergency Group, LLC requires an authorized individual from the purchasing organization sign and date this proposal and include it with any purchase order. Upon signing of this proposal, the terms and conditions stated herein will be considered binding and accepted by the Customer. The terms and acceptance of this proposal will be governed by the laws of the state of TX. No additional terms or conditions will be binding upon Siddons-Martin Emergency Group, LLC unless agreed to in writing and signed by a duly authorized officer of Siddons-Martin Emergency Group, LLC.

Sincerely,



Scott Beckwith
Siddons-Martin Emergency Group, LLC

I, _____, the authorized representative of Killeen Fire Department, agree to purchase the proposed and agree to the terms of this proposal and the specifications attached hereto.

Signature & Date