



## Sole/Single Source Form

Complete one form for each sole/single source expenditure as it applies and attach a sole source letter from the vendor. All forms are valid for one (1) year from approval date unless specified by Purchasing below. Request \$50,000 and greater will be routed to all signature parties and requires City Council approval prior to the purchase.

Return completed forms to Purchasing at [Purchasing@killeentexas.gov](mailto:Purchasing@killeentexas.gov).

Department/Division: Fire Department Requestor Name: James Chambers  
Vendor Name: ZOLL Medical Corporation Cost: \$ 143,193.69 Date: 03/08/2022

Check each box that applies to your sole/single source purchase:

- Items available from only one source because of patents, copyrights, secret processes, or natural monopolies. Films, manuscripts, or books.
- Gas, water, or other utility services (Letter from vendor not required)
- Captive replacement parts or components for equipment.
- Books, papers, and other library materials for a public library available only from the persons holding exclusive distribution rights to the materials.
- Management services provided by a non-profit organization to a municipal museum, park, zoo, or other facility to which the organization has provided significant financial or other benefits.
- Annual maintenance for software and equipment the City already owns.
- Single source because of standardization, warranty, or other factors.
- Other Zoll is the only manufacturer and seller of the AutoPulse

Describe in detail the product and/or service to be procured and how they meet your needs.

The AutoPulse provides high-quality automated CPR to victims of sudden cardiac arrest. It allows EMS personnel to complete other lifesaving interventions and reduces CPR fatigue. It is the only device of its kind, AutoPulse automatically adjusts to a patient's size and has been shown to improve patient outcomes in clinical trials. The device provides a stabilizing board and a soft stretcher, allowing rescuers to easily move a patient down narrow stairs, around corners, and cramped elevators.

Department/Division Head Signature: James Kubinski

Digitally signed by James Kubinski  
DN: cn=James Kubinski, C=US, E=jkubinski@killeentexas.gov  
Reason: I am the author of this document  
Location:  
Date: 2022.03.22 11:18:30

Purchasing division justification:

The AutoPulse is an automated, portable, battery-powered cardiopulmonary resuscitation device created by Revivant and subsequently purchased and currently manufactured by ZOLL Medical Corporation. Zoll AutoPulse is the only automated CPR device to squeeze the chest with a circumferential band, thus increasing the points of contact. There are no other CPR devices that exist which perform the same function. The increased points of contact equates to more compressed cardiac muscle and forces a substantially increased amount of blood flow. The AutoPulse comes with a patient mover built into it. The patient mover is a flexible stretcher that allows EMS providers to carry and manipulate the patient's body position. Other cities in Texas, Florida, California and Georgia have deemed the AutoPulse as a sole source.

Director of Procurement Signature: Lorianne Luciano

Digitally signed by Lorianne Luciano  
Date: 2022.03.23 13:18:14 -05'00'

Approved  Disapproved

Expiration Date: 03/31/2023

*The approvals on the following page are required for expenditures \$50,000 and greater:*

Executive Director of Finance Signature: Jonathan Locke Digitally signed by Jonathan Locke  
Date: 2022.03.28 10:43:58 -05'00'  Approved  Disapproved  
Comments:

City Attorney Signature: Traci Briggs Digitally signed by Traci Briggs  
Date: 2022-03-25 17:05:43  Approved  Disapproved  
Comments:

City Manager Signature: Danielle Singh Digitally signed by Danielle Singh  
Date: 2022-03-31 15:37:14 -05'00'  Approved  Disapproved  
Comments:



269 Mill Road  
Chelmsford, Massachusetts 01824-4105  
978-421-9655 (main)  
978-421-0025 (fax)  
www.zoll.com

March 8, 2022

Chief Jim Kubinski  
Killeen Fire Department  
201 North 28th Street  
Killeen, TX 76541-6298

Dear Chief Kubinski ,

Thank you for your interest in the AutoPulse® Non-invasive Cardiac Support Pump, a revolutionary new resuscitation system that offers the promise of normal blood flow during sudden cardiac arrest.

Please be aware that ZOLL® Medical Corporation is the only company that manufactures and markets the AutoPulse. No other organization is authorized to sell the product in the United States. Further, there are no other devices on the market today that can mimic the AutoPulse's unique mechanism of action and achieve its unprecedented clinical results.

All AutoPulse Platform repairs are performed through ZOLL Medical Corporation at one of our two Service Depot locations; ZOLL Medical Corporation, San Jose, CA or ZOLL Medical Corporation, Chelmsford, MA. At this time, there are no other authorized/certified company providing repairs or replacement parts for the AutoPulse Resuscitation System.

Should you have any questions or require additional information please don't hesitate to contact me at (800) 348-9011 x 9657.

Sincerely,

A handwritten signature in blue ink that reads "Nancy Branco". The signature is written in a cursive, flowing style.

Nancy Branco  
*Contracts Specialist*



### Contract Verification

Texas law provides that a governmental entity may not enter into certain contracts for goods and services with a company unless the company provides written verification regarding aspects of the company’s business dealings.

- Texas Government Code, Chapter 2271 – the company must verify that it does not boycott Israel and will not boycott Israel during the term of the contract. *Boycott Israel is defined in Government Code Chapter 808.*
- Texas Government Code, Chapter 2274 – the company must verify that it does not boycott energy companies and will not boycott energy companies during the term of the contract. *Boycott energy company is defined in Government Code Chapter 809.*
- Texas Government Code, Chapter 2274 – the company must verify that it does not have a practice, policy, guidance or directive that discriminates against a firearm entity or firearm trade association and will not discriminate during the term of the contract against a firearm entity or firearm trade association. Verification is not required from a sole source provider. *Discriminate, firearm entity and firearm trade association are defined in Government Code Chapter 2274.*

Affected by the above statutes are contracts 1) with a company with ten (10) or more full-time employees, and 2) valued at \$100,000 or more to be paid wholly or partly from public funds. A contract with a sole proprietorship is not included.

By signing below, I verify that the company listed below does not boycott Israel, does not boycott energy companies and does not discriminate against firearms entities or firearm trade associations and will not do so during the term of the contract entered into with the City of Killeen. I further certify that I am authorized by the company listed below to make this verification.

DocuSigned by:  
  
968ECBE3491144A...  
 Signature \_\_\_\_\_

Craig Stowell  
 Printed Name \_\_\_\_\_

3/15/2022  
 Date \_\_\_\_\_

ZOLL Medical Corporation  
 Company Name \_\_\_\_\_

VP of Corporate Finance & Controller  
 Title \_\_\_\_\_