

**COMAL TRANSPORTATION, LLC  
P.O. BOX 1106  
GEORGETOWN, TEXAS 78627  
PHONE (512)746-4224**

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**Date: July 28, 2023**

**To: Jason Hanchey, Transfer Station Manager  
Joseph Dudley III, Director of Solid Waste Division**

**RE: Proposal for Transportation of Municipal Solid Waste for the City of Killeen**

**1. Transportation and Disposal Service**

**a. Origin:** City of Killeen Transfer Station

**b. Destinations:**

- i. Primary – City of Temple Landfill Location: 706 Landfill Road, Temple, TX  
Base Rate: **\$315.00/load**
- ii. Secondary – Williamson County Landfill Location: 600 Landfill Road, Hutto, TX  
Base Rate: **\$390.00/load**

**2. Staging Fee: \$1.35/ton**

**3. Fuel Adjustment Surcharge (FAS):**

The FAS Threshold is a charge when fuel reaches \$3.90 and a credit when fuel is below \$2.50. This FAS only applies to the Base Rate for Transportation, not Staging. The adjustments will follow the specifications outlined in the Bid Request.

**4. Consumer Price Index Adjustment:**

The Base trucking charge and the Staging Fee will both be adjusted annually after completion of the second year of the contract. The CPI increase shall be calculated by multiplying the base rate by the same net percentage as the Consumer Price Index (Dallas/Fort Worth regions for all Urbans Consumers, less energy) as published by the U.S. Bureau of Labor Statistics.

**The above prices include performance and payment bonds which have been verbally approved for the amount of the annual contract and would be extended each year for that year.**

**Comal Transportation cannot accept hazardous waste for transportation and disposal.**

**Comal Transportation's availability schedule for transportation and disposal service concur with the City of Killeen Operating Hours, including holidays listed in the Bid Request.**

**The point of contact for questions related to this proposal is John Taylor at 512-845-0233.**

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**John Taylor**

**COMAL TRANSPORTATION, LLC**

**JOHN TAYLOR**  
GTITAYLOR@HOTMAIL.COM

P.O. Box 1106  
GEORGETOWN, TX 78627

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**From:** Emily Springs <[esprings@panthercreektransportation.com](mailto:esprings@panthercreektransportation.com)>

**Date:** August 28, 2023 at 9:39:14 AM CDT

**To:** [gtitaylor@hotmail.com](mailto:gtitaylor@hotmail.com)

**Cc:** Emily Springs <[esprings@panthercreektransportation.com](mailto:esprings@panthercreektransportation.com)>

**Subject:** Killeen Transfer Facility

August 28<sup>th</sup>, 2023

Jason Hanchey  
City of Killeen  
Transfer Station Manager

Dear Jason:

Please accept this response to your email dated Friday, August 25<sup>th</sup>, 2023, requesting a response by 10am, August 28<sup>th</sup>, 2023.

In years past, contracts adjusted by CPI, which is our agreed upon measure of costs less fuel, have averaged 1 – 2 % annually. The CPI during this 5-year contract has risen by an unprecedented 22.1%. That includes a 7% CPI which we are on target to reach in 2023.

2019	2.4%
2020	1.4%
2021	4.1%
2022	7.2%
<u>2023</u>	<u>7.0%</u>
Total	22.1%

I am not completely sure this represents the true increase for the trucking industry as truck prices, parts, and insurance have gone up considerably more. Nevertheless, the CPI has been the standard by which the price is set.

The charge per load of transfer trash from Killeen to the Temple land fill should be \$327.23 per load. My proposal of \$315/load continues to stand as my offer. Likewise, my load offer to Williamson County land fill stands as well.

The loading price offer of \$1.35/ton is 4 cents per ton more than the increase to CPI. We will continue to hold that price without a fuel adjustment.

The price of fuel, which is approximately 20% of my load expense, has been adjusted up and down weekly through the fuel adjustment. You have requested a change to charging over \$5.00/gallon and credits less than \$4.00/gallon. The \$315/load price, which is less than the CPI calls for, somewhat limits my options to keep fuel expense at an acceptable percentage of the total. The \$327/load would offer a change in my proposal for fuel adjustment. At \$315/load, I can adjust the fuel as per our

agreement to include charges above \$4.40/gallon and credits below \$3.25/gallon. The price of fuel today falls between those triggers at \$3.867/gallon.

Thank you again for your consideration. Please let me know if further requirements or dialogue is needed regarding this offer.

Sincerely,  
John Taylor  
Comal Transportation, LLC