



PURCHASE OF LIBRARY BOOKS THROUGH TXSMARTBUY CONTRACT

RS-26-001

January 6, 2026

Background

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- The State of Texas approved TXSMARTBUY contracts with 9 vendors for library books in 2025.
- Ingram Library Services' contract offers the highest discounts in 5 of the 6 categories of library materials most frequently used by the Killeen library.
- Although one (1) vendor offers higher discounts on paperback books, the difference is offset by Ingram's lower cost for the catalog record.

Vendor Discounts Offered

Vendor	Adult Trade, Hardbound	Adult Trade, Paperback	Juv. Trade, Hardbound	Juv. Trade, Paperback	Non-trade/ Univ. Press	Pre-Bound Hardback
Ingram Library Services	46.5	20%	46.5%	40%	20%	30%
Brodart	46%	40.0%	46%	40%	12%	10%
Children's Plus dba Librairie	25%	25%	25%	25%	5%	20%
Barnes & Noble ¹	0-35%	0-35%	0-35%	0-35%	0-35%	0-35%
Midwest Library Services ²	20-33%	7-10%	Net- 33%	Net- 10%	Net- 15%	Net-10%
Helzbert-New Method dba Perma-Bound	0%	0%	0%	0%	0%	0%
Lerner Publishing Group	N/A	N/A	10%	10%	25%	25%
Penworthy Co.	N/A	N/A	0%	N/A	0%	0%
Midwest Tape	N/A	N/A	N/A	N/A	N/A	N/A

Alternatives

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- Choose a different company offering a lower discount from the list of approved TXSMARTBUY vendors for library materials.
- Approve purchase of library materials from Ingram Library Services through the TXSMARTBUY program due to the higher discounts offered.

Recommendation

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- Recommend City Council authorize purchase of library books through Ingram Library Services for the duration of the current TXSMARTBUY contract in the amount of \$155,000 in FY 2026.