

<b>To:</b>	Vance Willis
<b>Organization:</b>	Killeen Police Department 3304 Community Drive Killeen Texas, 76542
<b>Phone:</b>	254-392-2024
<b>Fax or email:</b>	vwillis@killeentexas.gov

<b>QUOTATION Q200322 (REV8)</b>	<b>Video System Upgrade IP Cameras and Recording</b>
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4/6/2021

**Sourcewell Contract  
#031517-SCS  
Maturity Date: 06/30/2021**

## SCOPE OF WORK

### Stanley will provide the equipment and services below:

1. Remove the existing obsolete CCTV Video Matrix System and DVRs.
2. Provide New Salient Pro Network Video Recording System set up for 30 days of video storage using fifty percent motion at 15 frames per second at 2MP.
3. Installation of 78 new Samsung/Hanwha QNV-8080r IP 5Megapixel cameras throughout the inside of the building (the 5 interview room cameras are to be left alone and not integrated nor replaced). You will view the cameras at 5MP but to keep video storage economical they will be recorded at 2MP.
4. Addition of 3 cameras, one on each of the 3 poles (2MP) Fixed Position as shown on the drawing.
5. Addition of 2 cameras on the 4th pole closest to Featherline, (2MP) Fixed Position as shown on the drawing
6. Addition of 4 (5MP) Fixed position cameras, building mounted, located at each of the 4 new exterior locations. (one fixed camera at each of the yellow dots on the drawing). (4 Total)
7. Addition of 1 camera on the new pedestal described below. It will be mounted on the side and pointed where the owner wants.
8. Addition of 2 cameras to be placed as desired.
9. Removal of the old coax camera cable and installation of CAT6
10. Provide 1 new Dell Computer and 1 new 22" Monitor (Server room)
11. Provide 1 new Dell Computer with 2 new 22" Monitors for Camera Call Up in Information 2003 for camera callup.
12. Provide 1 new Dell Computer with 2 new 22" Monitors for Camera Call Up in Booking for camera callup.
13. Provide programming to integrate the new Salient system with the existing Security Electronics System for camera callup and video icons.
14. New pedestal (SW gate location) approximately 5' tall with existing intercom and card reader remounted and camera built in. (Drawing will come later to approve)
15. Cisco 9200L-24P-4X POE+ Layer 3 Switch, 24 Ports, Manageable
16. Existing Audio Microphones will be incorporated into the new NVR System.
17. We will provide the owner with Salient client software that can be installed on any of the facility's computers for viewing video at the owner's discretion.
18. One wireless ethernet transceiver pair to get the video network signal to one of the three poles.
19. 19" Rack enclosures will be added (if needed) in the IDF rooms where coax cable wires into. A network switch will be located at these points to keep all camera runs below 300ft. We will provide network connection between these rooms and the headed Video cabinet for recording
20. Move 3 cameras as shown on the drawing
21. Add card reader and mag lock to existing interior door. This will then be integrated into the existing Hirsch system for control.
22. Update Hirsch software
23. Fix non-working key card access at homicide door
24. Replace 3 non-working intercoms

**Exclusions:**

1. Conduit, raceway, D-rings, conduit layout
2. An empty conduit run between the 4 poles for our network cable. In addition each camera pole will need 120vac to a box at the base.
3. Interview recording/monitor system
4. High voltage cable (120vac and above), transformers, fiber
5. Removal of any unused wire
6. Repair or replacement of existing field devices that are to be re-used
7. Repair or replacement of existing wire that is to be re-used
8. Adjustments and/or troubleshooting of existing non-functional devices. These can be quoted on a time and material basis in addition
9. Bond and bond premium
10. All building permits and fees
11. 120VAC power & hookup
12. Millwork/Counter tops
13. Grounding
14. UPS systems
15. Lifts or ladders. We expect to use the owner's

**Timeline and Schedule:**

After receipt of order, we will schedule the work around availability and access to the jobsite.

**Miscellaneous:**

We work under the terms of a purchase order or signed agreement only. No applicable taxes or bonding have been included in our price. Shipping and handling is included. We are pleased to provide this quotation, and we hope it meets with your approval. We will wait to proceed with this work until we receive an executed Purchase Order/Sales Agreement.

**Total Price .....\$223,987.<sup>00</sup>**

If you have any questions, please feel free to call.

Sincerely,

**David Beeler**

Senior Sales Engineer  
STANLEY Convergent Security Solutions, Inc

11823 Starcrest Drive, San Antonio, TX 78247

**C:** 317-796-6241 **Service:** 866-614-4175

[david.beeler@sbdinc.com](mailto:david.beeler@sbdinc.com) | [www.stanleysecuritysolutions.com/Corrections](http://www.stanleysecuritysolutions.com/Corrections)

## **Terms and Conditions**

### **GENERAL**

Terms are due upon receipt. SCSS works under the terms of a purchase order only. We will wait to proceed with this change until we receive a Purchase Order or Signed Sales Agreement. SCSS is not responsible for any work associated with hazardous materials (i.e. asbestos, lead paint, etc) that is associated with the work. This work will be the responsibility of the Owner or General Contractor.

All paperwork to be addressed to: **Stanley Convergent Security Solutions, Inc.** Please scan and email the Purchase Order or Signed Sales Agreement, W-9, and a Tax Exempt Certificate and mail the originals to our main office to my attention. If you have any questions, please feel free to call.

### **WARRANTY**

SCSS warrants that the engineering and equipment will be free from defects in material and workmanship for a period of 1year from the date the system is placed into operation. If during this warranty period, any of the equipment or parts are defective or malfunction, they will be repaired or replaced free of charge. We do not warranty items do to negligence, acts of God or vandalism. Warranty repair and/or service shall be provided in accordance with the terms and conditions set forth in the Agreement between SCSS and Owner.

### **PAYMENT TERMS**

Material stored at SCSS for this project and labor accrued will be progressively billed. SCSS is not subject to payment schedules due to non-payment of your customer. SCSS requires that all payables are current prior to shipment of the equipment from our facility to the work site. Payment terms are cash due upon receipt unless other payment terms have been established at the discretion of SCSS. SCSS expects to be reimbursed for any attorney fees and any other collection costs in acquiring late payments. Retainage will not be held unless previously negotiated.

**DISCLAIMER OF ALL OTHER WARRANTIES:** EXCEPT FOR THE FOREGOING LIMITED EQUIPMENT WARRANTY DESCRIBED ABOVE, SCSS MAKES NO OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING ANY WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. IT IS EXPRESSLY AGREED THAT UNDER NO CIRCUMSTANCES SHALL SCSS BE HELD LIABLE FOR ANY INCIDENTAL, SPECIAL OR CONSEQUENTIAL DAMAGES INCLUDING, BUT NOT LIMITED TO, LOSS OF PROFITS, WHETHER ARISING UNDER ALLEGED BREACH OF AGREEMENT, NEGLIGENCE, STRICT LIABILITY OR ANY OTHER LEGAL OR EQUITABLE THEORY, AND SCSS'S LIABILITY SHALL BE STRICTLY LIMITED AS STATED ABOVE.

### **ADDITIONAL CHARGES:**

1. All prices quoted do not include sales tax or bonds unless specifically written on the face of the proposal.
2. Unless otherwise stated in the proposal, the price quoted is FOB shipping point. All shipments will be UPS ground.
3. Applicable permitting fees will be billed on a pass-through basis.
4. The price quoted assumes installation will be performed during SCSS's normal working hours and using its own personnel. If Customer requests the installation or any part thereof to be performed outside ordinary business hours or, if the installation must be performed by outside contractors, or SCSS's wage rates do not apply as a result of prevailing wage requirements, or otherwise, then the installation charge will be adjusted accordingly.
5. Any changes to the system required by any government agency or Authority Having Jurisdiction will be billed to Customer, and are not the responsibility of SCSS.

### **INSURANCE:**

SCSS will carry Liability Insurance and Workers Comp. Insurance and will provide Certificates of Insurance to Contractor, with Contractor named as Certificate Holder, prior to the execution of any work. In the event SCSS is required to indemnify Contractor, Owner or a third party, the indemnification shall be limited to the installation amount.

### **ACCEPTANCE OF PROPOSAL**

The above prices, specifications and conditions attached hereto are satisfactory and are hereby accepted. SCSS is authorized to do the work as specified. Payment will be made as outlined above.

**Stanley Convergent Security Solutions, Inc.**

Written By: David Beeler

Title: Senior Sales Engineer

Approved and Accepted by Stanley CSS

By: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

**Customer**

Approved By: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

PO# (If applicable) \_\_\_\_\_

**This proposal may be withdrawn by us if not accepted within thirty (30) days.**



## No Israel Boycott Certification

Texas Government Code, Chapter 2270, provides that a governmental entity – including a city – may not enter into certain contracts with a company for goods or services unless the contract contains a written verification that the company does not boycott Israel and will not boycott Israel during the term of the contract. The verification is specifically required when a governmental entity 1) enters into a contract with a company with ten (10) or more full-time employees, and 2) the contract is valued at \$100,000 or more to be paid wholly or partly from public funds.

“Boycott Israel” is defined in Texas Government Code 808.001 to mean refusing to deal with, terminating business activities with, or taking any action that is intended to penalize, inflict economic harm on, or limit commercial relations specifically with Israel, or with a person or entity doing business in Israel or in an Israeli-controlled territory, but does not include an action made for ordinary business purposes.

By signing below, I verify that the company listed below does not boycott Israel and will not boycott Israel during the term of the contracted entered into with the City of Killeen. I further certify that I am authorized by the company listed below to make this verification.

  
\_\_\_\_\_  
Signature

David Beeler  
\_\_\_\_\_  
Printed Name

3/30/2021  
\_\_\_\_\_  
Date

Stanley Convergent  
Security Solutions, Inc.  
\_\_\_\_\_  
Company Name

Senior Sales Engineer  
\_\_\_\_\_  
Title