



# PURCHASE OF LIBRARY MATERIALS THROUGH TXSMARTBUY CONTRACT

RS-21-153

November 30, 2021

# Background

2

- Last TXSMARTBUY contract for library materials expired in late Oct. 31, 2021
- Texas State Comptroller exercised option to renew through Oct. 31, 2022.
- Ingram Library Services' contract offers the highest discounts on most library materials.

# Vendor Discounts Offered

3

<b>VENDOR</b>	<b>Trade Books</b>	<b>Non-Trade Books</b>	<b>Library Bound</b>	<b>Pre-Bound</b>	<b>DVDs</b>
<b>Ingram</b>	<b>41-47%</b>	<b>10%</b>	<b>15%</b>	<b>30%</b>	<b>31%</b>
Brodart	40.5-46.5%	12%	23%	0-23%	N/A
GOBI	Does not work with public libraries; academic only.				
Baker & Taylor	40.5-46.5%	8%	21.5%	10%	28.5%
Midwest	0-33%	0-15%	0-33%	0-10%	N/A
ProQuest	Does not work with public libraries; academic only.				

# Conformity & Financial Impact

4

- Conforms to City of Killeen purchasing policy
- Recurring budgeted expense
- Current year expenditure not to exceed \$90,000
- Remainder of book budget (\$37,000) will be a book leasing plan

# Alternatives

5

- Choose a different company offering a lower discount from the list of approved TXSMARTBUY vendors for library materials
- Approve purchasing library materials through Ingram Library Services through the TXSMARTBUY program due to the higher discounts offered

# Recommendation

6

- Recommend City Council authorize the purchase of library books and DVDs through Ingram Library Services through TXSMARTBUY contract in the amount not to exceed \$90,000 in FY 21-22.