

CUSTOMIZED PRODUCT PRICING SUMMARY BASED ON CONTRACT

TARRANT COUNTY COOPERATIVE BID 2016-006--POLICE PACKAGE VEHICLES

VENDOR--SILSBEE FORD

End User: CITY OF KILLEEN

Silsbee Rep: RICHARD HYDER 409.300.1385

Contact: GRANT ROACH groach@killeentexas.gov

Phone/email: rhyder.cowboyleft@gmail.com

Product Description: FORD INTERCEPTOR UTILITY

Date: 6/6/2018

A. Bid Series: 14

A. Base Price: **\$ 24,678.00**

B. Published Options [Itemize each below]

Code	Options	Bid Price	Code	Options	Bid Price
K8A	2019 INTERCEPTOR UTILITY AWD	\$ 1,898.00	PB400	SETINA PB400AL PUSH BUMPER*	\$ 229.00
64E	18" ALUMINUM WHEELS	\$ 475.00			
86P	POLICE HEADLAMP HOUSING*	\$ 55.00		*REVISED BASED ON TC CONTRACT	
86T	POLICE TAIL LAMP HOUSING*	\$ 50.00			
17A	REAR AIR CONDITIONING*	\$ -			
12R13	EXTERIOR SPO FIRE ENGINE RED	\$ 1,168.00			
FW	CHARCOAL CBCR	\$ 60.00			
60A	GRILL SIREN WIRING	\$ 50.00			
53M	SYNC (BLUETOOTH)	\$ 295.00			
55F	REMOTE KEYLESS ENTRY	\$ 340.00			
76R	REVERSE SENSING	\$ 275.00			
65U	INTERIOR UPGRADE	\$ 390.00			
M7300	HARRIS M7300 RADIO	\$ 4,115.00			

Total of B. Published Options: \$ 9,400.00

C. Unpublished Options

\$= 16.1 %

Options	Bid Price	Options	Bid Price
TOMAR 970L-49D3-0101 SCORPION LIGHT BAR	\$ 2,190.00		
TOMAR 948L SIREN/CONTROLLER	\$ 694.00		
TOMAR 100 WATT SPEAKER	\$ 185.00		
TOMAR L-STICK-13W8-B 8 MODULE	\$ 525.00		
TOMAR WSMV-14LS-R/B LED X2 (WINDOWS)	\$ 240.00		
TOMAR TRT-30W-W1FS LED BAR (PB)	\$ 675.00		
EQUIPMENT SERVICES	\$ 980.00		

Total of C. Unpublished Options: \$ 5,489.00

D. Contract Price Adjustment: _____

E. Delivery Charges: 252 miles

F. Total of A + B + C + D + E = F

G. Quantity Ordered 5 x F =

H. Trade-in Allowance

I. Non-Equip Charges & Credits

J. TOTAL PURCHASE PRICE

\$ 378.00

\$ 39,945.00

\$ 199,725.00

\$ 199,725.00

H.B. 89

ADDENDUM TO CONTRACT FOR GOODS OR SERVICES
(Change as needed to match the name or type of your contract)

This addendum supplements that certain Vehicle Purchases (Name of Contract), dated 7/27/18, made by and between the City of Killeen ("City") and Silsbee Ford ("Vendor" or whatever matches the contract).

1. **Verification by Vendor.** Vendor hereby verifies that it does not boycott Israel and will not boycott Israel during the term of this contract. Boycotting Israel is defined in Texas Government Code section 808.001 to mean refusing to deal with, terminating business activities with, or taking any action that is intended to penalize, inflict economic harm on, or limit commercial relations specifically with Israel, or with a person or entity doing business in Israel or in an Israeli-controlled territory, but does not include an action made for ordinary business purposes.
2. **Incorporation.** The provisions of this Addendum shall be incorporated into and are hereby made an essential part of the contract.
3. **Full Force and Effect.** Except as expressly modified herein, all other terms and provisions set for in the contract shall remain in full force and effect and shall not otherwise be affected by this Addendum.

The City and Vendor have duly executed this Addendum as of this 20th day of June, 2018.

City of Killeen

Vendor

By: _____

Title: _____

Silsbee Ford

By: Richard

Richard Hyder
Fleet Sales



CONTRACT PRICING WORKSHEET
For MOTOR VEHICLES Only

Contract No.: VE11-15

Date Prepared: 6.6.18

This Worksheet is prepared by Contractor and given to End User. If a PO is issued, both documents MUST be faxed to H-GAC @ 713-993-4548. Therefore please type or print legibly.

Buying Agency:	KILLEEN FD	Contractor:	Sam Pack's Five Star Ford
Contact Person:	FRANK TYDLACKA	Prepared By:	KEVIN MOORE
Phone:	254-501-7789	Phone:	888.835.3389
Fax:		Fax:	972.245.5278
Email:	ftydlacka@killeentexas.gov	Email:	bidtx@spford.com

Product Code:	E16	Description:	2018 FORD POLICE INTERCEPTOR UTILITY, AWD, 3.7L V6
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A. Product Item Base Unit Price Per Contractor's H-GAC Contract: 24392

B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable.
(Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
17A AUX A/C	610		
65U INTERIOR UP GRADE	495		
55F KEYLESS ENTRY	395		
86P FRONT HEAD LAMP HOUSING	125		
86T TAIL LAMP PREP	60		
60A GRILL WIRING	100		
76R REVERSE SENSING	275		
53M SYNC SYSTEM	295		
FIRE ENGINE RED 12R13	895		
DELIVERY \$2.75 X 172 MILES	473		
READY FOR THE ROAD PKG #1	5258		
		Subtotal From Additional Sheet(s):	
		Subtotal B:	8981

C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary.
(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
DIFF OF UP FIT PKG PER CUSTOMER SPECS	7855		
		Subtotal C:	7855

Check: Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B). For this transaction the percentage is: 24%

D. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C)

Quantity Ordered:	5	X Subtotal of A + B + C:	41228	=	Subtotal D:	206140
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E. H-GAC Order Processing Charge (Amount Per Current Policy) Subtotal E: 600

F. Trade-Ins / Special Discounts / Other Allowances / Freight / Installation / Miscellaneous Charges

Description	Cost	Description	Cost
floor plan and insurance	275		
OPTION DISCOUNTS	-97		
		Subtotal F:	178

Delivery Date: 90/120 DAYS **G. Total Purchase Price (D+E+F):** 206918

CALDWELL COUNTRY FORD

DBA ROCKDALE COUNTRY FORD

BUYBOARD BID 521-16

End User: CITY OF KILLEEN Caldwell Rep: AARON WILEY
 Contact: GRANT ROACH Phone/fax: 254-773-8824 / 254-773-8802
 Phone/email: 254-501-7798/groach@killeentexas.gov Date: Friday, May 18, 2018
 Product Description: FORD PI UTILITY email: aaron@caldwellcountry.com

A. Bid Series: 124 A. Base Price: \$ 26,863.00

B. Published Options [Itemize each below]

Code	Options	Bid Price	Code	Options	Bid Price
K8A	2019 PI UTILITY	\$ 4,827.00	86P	FRONT HEADLAMP HOUSING	INCL
	3.7L FFV V6; 6-SPD AUTOMATIC	INCL	86T	REAR TAILLIGHT HOUSING	INCL
	A/C & HEAT; AM/FM/CD	INCL	60A	GRILL WIRING PACKAGE	INCL
	CRUISE : CARPET FLOOR	INCL	76R	REVERSE SENSORS	INCL
	POWER WINDOWS AND LOCKS	INCL	55F	KEYLESS ENTRY 4 KEYS & FOBS	INCL
65U	INTERIOR UPGRADE PKG	INCL	64E	18" PAINTED ALLUM. WHEELS	INCL
	CLOTH SEATS CENTER CONSOLE	INCL			
	REVERSE CAMERA	INCL			
	4 KEYS	INCL			
17A	AUX. REAR A/C & HEAT	INCL	36148	CAP FLEET UPFITTERS	\$ 9,989.00
53M	SYNC	INCL		SEE ATTACHED QUOTE	
Total of B. Published Options:					\$ 14,816.00

C. Unpublished Options [Itemize each below, not to exceed 25%] \$= 0.0 %

Options	Bid Price	Options	Bid Price
		12R13- FIRE ENGINE RED	COLOR
		ESTIMATED 90-120 DAYS TO CAP FLEET	DELIVERY
Total of C. Unpublished Options:			\$ -

- D. Pre-delivery Inspection: \$ -
- E. Texas State Inspection: \$ -
- F. Manufacturer Destination/Delivery: \$ -
- G. Floor Plan Interest (for in-stock and/or equipped vehicles): \$ -
- H. Lot Insurance (for in-stock and/or equipped vehicles): \$ -
- I. Contract Price Adjustment: \$ -
- J. Additional Delivery Charge: 0 miles \$ -
- K. Subtotal: \$ 41,679.00
- L. Quantity Ordered 5 x K = \$ 208,395.00
- M. Trade in: \$ -
- N. BUYBOARD FEE PER PURCHASE ORDER: \$ 400.00
- O. TOTAL PURCHASE PRICE WITH BUYBOARD FEE: **\$ 208,795.00**



CAP FLEET UPFITTERS

Quote

CAP Fleet Upfitters, LLC
5615 SW HK Dodgen Loop
Temple, TX 76502
Phone: 254-773-1959

Date 04/12/2018
Quote # CAPQ36148

Name / Address
ROCKDALE COUNTRY FORD
479 W US HIGHWAY 79
ROCKDALE, TX 76567-5298

Ship to:
ROCKDALE COUNTRY FORD
479 W US HIGHWAY 79
ROCKDALE, TX 76567-5298

Salesperson: Joe Hildebrand
Email: joe@capfleetupfitters.com
VIN:
End User: Killeen Fire

Year: 2018
Make: Ford
Model: Pi Utility

Part #	Qty	Description	Unit Price	Total
Misc.	1	970L-49D3-0101 NOTES: TOMAR SCORPION LIGHT BAR COLOR CONFIGURATION TBD	\$ 2,145.00	\$ 2,145.00
948L-SIREN-R	1	948L-DCP Digital Siren & Control Panel NOTES: MOUNT CONTROLLER TO TROY OVERHEAD	\$ 610.48	\$ 610.48
SPK100	1	SIREN SPEAKER INTEGRATED NOTES: MOUNT TO BUMPER	\$ 162.36	\$ 162.36
Misc.	1	LSTICK-13W8-B NOTES: 8 MODULE - RED/BLUE REAR HATCH GLASS	\$ 472.91	\$ 472.91
WSMV-14LS-R/B	2	WINDSHLD LED W/BRKT RED/BLUE NOTES: REAR QUARTER SIDE WINDOWS	\$ 108.60	\$ 217.20
Misc.	1	TRT-30W-W1FS NOTES: TOMAR LED BAR, WARNING/FLOOD/SPOT SPLIT RED/FLOOD/SPOT/SPOT/FLOOD/BLUE	\$ 599.00	\$ 599.00
BK0534ITU16	1	PB400 VS Aluminum Bumper Full	\$ 282.00	\$ 282.00
CC-G-OH-UV	1	2016 FORD POLICE INTERCEPTOR OVERHEAD	\$ 198.00	\$ 198.00
XG-75M HARRIS RADIO	1	700/800,EDACS&P25 TRUNKING,PHASE II,REMOTE MNT SCAN NOTES: MAMW-SDMXX: MOBILE, XG-75M/M7300,764- 870MHZ,HALF DPLX MW-P25ED: FEATURE PACKAGE, P25 TRUNKING & EDACS MW-PL4F: FEATURE, P25 PHASE 2, TDMA MW-PL9E: FEATURE, SINGLE-KEY AES ENCRYPTION MW-PL4U: FEATURE, SINGLE-KEY DES ENCRYPTION MAMW-NCP9E: CONTROL UNIT, CH721, SCAN, REMOTE MOUNT	\$ 3,917.00	\$ 3,917.00
CW0411-RW	1	LED INTERIOR, FLUSH MOUNT 12/24V RED/WHITE 11.8" W/TOUCH SWITCH NOTES: FRONT COMPARTMENT OVERHEAD LIGHT	\$ 55.00	\$ 55.00
INSTALL	1	Installation		
LABOR	1	LABOR	\$ 900.00	\$ 900.00
CSLABOR	1	CUSTOMER SUPPLIED PARTS LABOR	\$ 0.00	\$ 0.00
SSUPPLY	1	SHOP SUPPLIES	\$ 85.00	\$ 85.00
CAPHARNESS	1	CAP FLEET WIRING HARNESS	\$ 130.00	\$ 130.00
SHIP	1	SHIPPING & HANDLING	\$ 110.05	\$ 110.05
DEALER	1	DEALER PREP	\$ 75.00	\$ 75.00

WWW.CAPFLEETUPFITTERS.COM



CAP FLEET UPFITTERS

Quote

CAP Fleet Upfitters, LLC
5615 SW HK Dodgen Loop
Temple, TX 76502
Phone: 254-773-1959

Date 04/12/2018
Quote # CAPQ36148

Name / Address
ROCKDALE COUNTRY FORD
479 W US HIGHWAY 79
ROCKDALE, TX 76567-5298

Ship to:
ROCKDALE COUNTRY FORD
479 W US HIGHWAY 79
ROCKDALE, TX 76567-5298

Salesperson: Joe Hildebrand
Email: joe@capfleetupfitters.com
VIN:
End User: Killeen Fire

Year: 2018
Make: Ford
Model: Pi Utility

Part #	Qty	Description	Unit Price	Total
INSPECT	1	ALL CAP FLEET INSTALLATIONS COME WITH AGENCY LIFETIME WARRANTY	\$ 30.00	\$ 30.00
CSNOTE	1	** DISCLAIMER - LABOR PRICING IS ONLY GOOD FOR ALL PRODUCTS AND SERVICES INCLUDED IN THIS	\$ 0.00	\$ 0.00

Subtotal	\$ 9,989.00
Tax	\$ 0.00
Grand	\$ 9,989.00

I hereby authorize the install work therein set forth to be done by CAP Fleet Upfitters, together with the furnishing by CAP Fleet Upfitters of the necessary parts and other material for such install and agree that CAP Fleet Upfitters is not responsible for any delays caused by unavailability or delayed availability of parts or material for any reason; that CAP Fleet Upfitters neither assumes or authorizes any other person to assume for CAP Fleet Upfitters any liability in connection with such install; that CAP Fleet Upfitters shall not be responsible for loss or damage to the above vehicle, or articles left therein; in case of fire, theft, any Act of God, or other cause beyond CAP Fleet Upfitters control; that CAP Fleet Upfitters employees may operate the above vehicle on streets, highways, or elsewhere for the purpose of testing and/or inspecting such vehicle.

WWW.CAPFLEETUPFITTERS.COM



National Auto Fleet Group

A Division of Chevrolet of Watsonville

490 Auto Center Drive, Watsonville, CA 95076
 (855) 289-6572 • (855) BUY-NJPA • (831) 480-8497 Fax
 Fleet@NationalAutoFleetGroup.com

4/17/2018

QuotelD: 6810

Order Cut Off Date: TBA

Mr Grant Roach
 City of Killeen
 2003 Little Nolan Rd.
 Killeen, Texas, 76542

Dear Grant Roach,

National Auto Fleet Group is pleased to quote the following vehicle(s) for your consideration.
Five (5) New/Unused (2018 Ford Police Interceptor Utility (K8A) AWD, Special Paint Code - Fire Engine Red 12R13) and delivered to your specified location, each for

	One Unit	Extended Unit's (5)
Contract Price	\$33,279.00	\$166,395.00
Special Paint Code - Fire Engine Red 12R13	\$1,168.00	\$5,840.00
Tax (0.0000 %)	\$0.00	\$0.00
Tire fee	\$0.00	\$0.00
Total	\$34,447.00	\$172,235.00

- per the attached specifications.

This vehicle(s) is available under the **National Joint Powers Alliance Contract 120716-NAF** . Please reference this Contract number on all purchase orders to National Auto Fleet Group. Payment terms are Net 30 days after receipt of vehicle.

Thank you in advance for your consideration. Should you have any questions, please do not hesitate to call.

Sincerely,

Jesse Cooper
 Account Manager
 Email: Fleet@NationalAutoFleetGroup.com
 Office: (855) 289-6572
 Fax: (831) 480-8497

Quoting Department
 Account Manager
 Fleet@NationalAutoFleetGroup.com
 (855) 289-6572



GMC

From: Fleet [mailto:fleet@nationalautofleetgroup.com]
Sent: Friday, April 20, 2018 12:32 PM
To: Grant W. Roach
Cc: Frank Tydlacka
Subject: Re: City of Killeen Texas: Quote For Five Ford Interceptor Utility AWD

Hello Grant,

Please review attached NJPA Quote ID#6810 for (5) 2018 Ford Police Interceptor Utility AWD (Fire Engine Red).

Quote Includes:

1. NJPA Contract Price
2. Special Paint - Fire Engine Red
3. Two Ford Ignition Keys per Unit
4. Delivery to your specified location

NOTE: I spoke with my Knapheide Rep and he informed me that they can not provide us with a quote for the additional items you requested.

I do apologize for this inconvenience, feel free to contact me if you have any questions.

Thanks,

Ben Rodriguez
Fleet Manager
\National Auto Fleet Group
NJPA Vehicle Contract #120716
O: 1-855-289-6572
F: 1-562-684-0642
Fleet@nationalautofleetgroup.com
www.NationalAutoFleetGroup.com