



INTEROFFICE MEMORANDUM

To: Kent Cagle, City Manager

VIA: Holli Clements, City Attorney hcc
Judith Tangalin, Executive Director of Finance
Lorianne Luciano, Dir. of Procurement & Contract Mgmt LL
Alex Gearhart, Assistant Chief of Police Alex Gearhart
Asha Pender, Deputy City Attorney Asha Pender

FROM: Robert Rush III, Commander, Killeen Police Department

DATE: JANUARY 24, 2023

SUBJECT: PURCHASE OF BULLET RESISTANT SHIELDS (SOLE SOURCE)

Dear Sir:

The Police Department recognizes the need to outfit first responders with equipment that can protect them and the community. While the department issues soft vests and supplemental rifle resistant body armor, this equipment does not provide full body protection from threats. There are many local historical examples of encounters with violent subjects carrying firearms, and there is a high probability of future encounters of this type. Bullet resistant shields are an effective tool, vetted by our Tactical Response Unit. They can be used to immediate effect to provide enhanced protection for first responders and citizens during early on in critical incidents. The department identified a need to make these items more available to the patrol shifts. We were approved for grant funds to purchase bullet resistant shields and accessories, and selected Armor Research Company as the right vendor for this project. This company offers a product that is unique in several respects. We are asking for authorization to use grant funds to purchase this equipment with this vendor. The account the grant money would be transferred to is 010-6055-441.41-65 (supplies). Once approved, this sole source information will be attached to Legistar to go before City Council for approval.

Respectfully

Robert Rush III
Commander, Training Division,
Police Department



Sole/Single Source Form

Complete one form for each sole/single source expenditure as it applies and attach a sole source letter from the vendor. All forms are valid for one (1) year from approval date unless specified by Purchasing below. Request \$50,000 and greater will be routed to all signature parties and requires City Council approval prior to the purchase.

Return completed forms to Purchasing at Purchasing@killeentexas.gov.

Department/Division: Police/Training Requestor Name: Robert Rush III
Vendor Name: Armor Research Company Cost: \$ 157,092.60 Date: 01/24/2023

Check each box that applies to your sole/single source purchase:

- Items available from only one source because of patents, copyrights, secret processes, or natural monopolies. Films, manuscripts, or books.
- Gas, water, or other utility services (Letter from vendor not required)
- Captive replacement parts or components for equipment.
- Books, papers, and other library materials for a public library available only from the persons holding exclusive distribution rights to the materials.
- Management services provided by a non-profit organization to a municipal museum, park, zoo, or other facility to which the organization has provided significant financial or other benefits.
- Annual maintenance for software and equipment the City already owns.
- Single source because of standardization, warranty, or other factors.
- Other _____

Describe in detail the product and/or service to be procured and how they meet your needs.

The Killeen Police Department has a well documented history of encountering persons with access to rifle caliber firearms and ammunition, and on several occasions subjects have used those weapons against law enforcement employees. Given that Killeen is located adjacent to a large military installation, availability of rifle-caliber weapons and ammunition to the public (and sometimes criminals) remains high. The department issues rifle-resistant body armor to officers, but this armor does not provide complete protection from threats. Bullet resistant shields are a vetted form of supplemental protection, used to positive effect by the Killeen PD Tactical Response Unit. Making this form of protection more available to patrol officers, who are more likely to respond first to critical incidents where these threats are greatest, is an important step forward in protecting our first responders and the public involved in such incidents. In 2022 the department applied for a grant to purchase bullet resistant shields, and the grant was awarded. This vendor is unique in the design, weight, threat protection, ability to add accessories, and portability of this equipment.

Department/Division Head Signature: Alex Gearhart Digitally signed by Alex Gearhart
Date: 2023.02.06 12:39:48 -06'00'

Purchasing division justification:
In 2018 Boydd Products designed, patented & launched the Armor Research Company which was acquired by the Armor Research Company in 2022. The ARC shield, sling and light options are only sold and distributed by Armor Research Company, Inc.

Director of Procurement Signature: Lorianne Luciano Digitally signed by Lorianne Luciano
Date: 2023.02.10 16:38:20 -06'00'

Approved Disapproved

Expiration Date: _____

The approvals on the following page are required for expenditures \$50,000 and greater.

Miranda A. Drake Digitally signed by Miranda Drake
Date: 2023.02.10 17:00:12 -06'00'

Executive Director of Finance Signature: _____

Approved Disapproved

Comments:

Holli Clements Digitally signed by Holli Clements
Date: 2023.02.14 09:20:22 -06'00'

City Attorney Signature: _____

Approved Disapproved

Comments:

Kent Cagle Digitally signed by Kent Cagle
Date: 2023.02.14 15:34:19 -06'00'

City Manager Signature: _____

Approved Disapproved

Comments:



ARMOR RESEARCH
COMPANY
DEDICATED TO SAVING LIVES

23104 Normandie Ave., Torrance, CA 90502

Office: 855-440-1344

Sales@ArmorResearchCo.com - www.ArmorResearchCo.com

TO: Purchasing Division
REF: Sole Source Product: ARC Compact Response Shield Rifle Level III
DATE: 01-24-2022

Hello Purchasing Division,

In response to our recent product demonstration, sample and/or quotation request with your agency, we would like to inform you that we are the Sole Manufacturer and Seller of the ARC Compact Response Shields, ARC Shield Sling and Shield Light Options. This product was uniquely designed and Patented by Boyd Products and assigned to Armor Research Company, Inc. (US Patent 871,763,S1). We currently do not have any authorized distributors or retailers selling our unique ballistic shields or shield accessories.

- Tested to NIJ STD 0108.01 (Level III Rifle 7.62x51)
- Special Threat Tested – 7.62x39 Type 56 MSC & 5.56 M193
- Ballistic Panel Thickness: .90"
- Ballistic Panel Size: CRS 21: 21"×16.5", CRS 26: 26"×16.5"
- Level III Rifle Ballistic Shield Panel Weight: 21" @7.4 lbs., & 26" @10 lbs. (+/-)
- Ballistic Panel Material – UHMWPE
- Ballistic Panel Features - Buoyant, Curved, Protective Edge Trim, Fabric Coated, Boltless Design, No Drilled Holes or Mounted Hardware, Shooter's Cut Design with Kneeler's Arch
- Load Bearing Tactical Shield Carrier Included: 21" 2 lbs. (+/-), 26" 3 lbs (+/-)
- Load Bearing Tactical Shield Cover Material - 1000D Cordura Brand Nylon
- Load Bearing Tactical Shield Cover Features - Integrated Adjustable Handle, High Impact Forearm Pad, Adjustable Forearm Strap, Laser Cut Molle Front/Back & D-Rings for Accessories, 4"×11" Cordura ID Patch, Black, Green, Coyote, & Multicam Color Options
- Ambidextrous Mountable Kydex Rifle Support Brackets
- Fully Padded Boyd Brand Armor Storage Bag
- Optional 600 Lumen Shield Light with Battery Pack, Mounting Pouch, and Pressure Switch. Custom packaged to mount on the Boyd CRS.
- Optional Boyd Products Shield Sling
- Optional Level IIIA Pistol Rated Folding Panel Extension (for CRS21)



Feel free to contact us if you have any further questions or concerns. We look forward to working with you and providing your officers with quality protective equipment.

Respectfully,

James Boydd

James E. Boydd
National Sales Director
Armor Research Company
Torrance, CA
Cell: 951-544-6746
Office: 855-440-1344
Jim@ArmorResearchCo.com





Armor Research Company
 6440 Schirlls St
 Las Vegas, NV 89118 US
 +1 8554401344
 Sales@ArmorResearchCo.com

Estimate 1376

| ADDRESS | SHIP TO | DATE | TOTAL |
|--|--|------------|---------------------|
| Lt. Thomas Smith Killeen PD, Tx 3304 Community Blvd. Killeen, Tx. 76542 | Lt. Thomas Smith Killeen PD, Tx 3304 Community Blvd. Killeen, Tx. 76542 | 01/20/2023 | \$154,413.00 |

REP
 George Chavez

| DATE | DESCRIPTION | QTY | RATE | AMOUNT |
|------|--|-----|----------|------------|
| | ARC CRS26 KIT- Rifle Rated- Black Black Compact Response Shield - NIJ Rifle Level III - Includes: (1) UHMWPE Level III Shield Panel 26"x16.5", (1) Black 1000D Cordura Load Bearing Shield Cover with Integrated Handle, Forearm Strap and High Density Forearm Pad, (1) 4x11" Velcro ID Patch and (1) Padded Storage Bag. | 57 | 2,499.00 | 142,443.00 |
| | ARC SLING KIT- Double-Adjustable- Black Double Adjustable Shield Sling, Textured Dual Pull Tabs, Tension Release Lanyard, and Emergency Release Buckle. 1" and 1.5" Buckles and Nylon Webbing - Black. | 57 | 75.00 | 4,275.00 |
| | ARC Weapons Bracket KIT Left and right Kydex bracket set, 11 sets of hardware, Velcro strips (provided) and packaging. | 57 | 75.00 | 4,275.00 |
| | Shipping (COGS) Product Shipping | 57 | 60.00 | 3,420.00 |

Estimated pricing is valid for 90 days.

| | |
|----------|------------|
| SUBTOTAL | 154,413.00 |
| TAX | 0.00 |

Estimate includes Sales Tax. Tax exempt agencies must submit their Sales Tax Certificate of Exemption in order to remove Sales Tax from this quote.

| | |
|--------------|---------------------|
| TOTAL | \$154,413.00 |
|--------------|---------------------|

THANK YOU.

Armor products are made to order and are non-refundable.

Lead time up to 90 days.

FOB - Torrance, CA or Las Vegas, NV

ALL CREDIT CARD PAYMENTS WILL REQUIRE A 3.6%
CREDIT CARD PROCESSING FEE

Accepted By

Accepted Date

Purchasing Division Procurement Routing Slip

Directions:

1. Review the attached item.
2. Make any necessary changes.
3. Initial and date the designated boxes that apply.
4. Forward to the next office on the routing slip.
5. **Please return this routing slip and attachments to Purchasing after all parties have reviewed.**

| | |
|---|-----------------|
| ORIGINATOR | Robert Rush III |
| DEPARTMENT | Police |
| ITB/RFP/RFQ # <i>(include timeline)</i> | |
| Document Name: SOLE SOURCE \$157,092.60 | |
| Armor Research Company | |

| 02/10/2023 | Date Received | Reviewed No Changes | Reviewed See Changes | Date Forwarded | Other |
|--|---------------|--|----------------------|----------------|-------|
| <input checked="" type="checkbox"/> Department Head initials verified | | | | | |
| Procurement Office | 2/10/23 | Lorianne Luciano <small>Digitally signed by Lorianne Luciano Date: 2023.02.10 16:38:08 -08'00'</small> | | 2/10/23 | |
| Finance Office | 2/10/2023 | <i>Miranda Drake</i> <small>Digitally signed by Miranda Drake Date: 2023.02.10 17:00:41 -06'00'</small> | | 2/10/2023 | |
| City Attorney Office | | Holli Clements <small>Digitally signed by Holli Clements Date: 2023.02.14 09:20:48 -06'00'</small> | | | |
| Signature Authority: | | | | | |
| <input checked="" type="checkbox"/> City Manager | | Kent Cagle <small>Digitally signed by Kent Cagle Date: 2023.02.14 15:33:43 -06'00'</small> | | | |
| <input type="checkbox"/> Assistant City Manager | | | | | |
| <input type="checkbox"/> Finance Director | | | | | |
| <input checked="" type="checkbox"/> Department: <u>Police</u> | | Alex Gearhart <small>Digitally signed by Alex Gearhart Date: 2023.02.09 12:40:22 -06'00'</small> | | | |
| Purchasing Office <i>(Return routing slip and a copy of all documents.)</i> | | | | | |

NOTES:
 -All parties sign/date the routing slip
 -All parties initial the memo
 -EDF approve/disapprove the sole source & sign, page 4
 -CA approve/disapprove the sole source & sign, page 4
 -CM approve/disapprove the sole source & sign, page 4

DISPOSITION STATEMENT: