



118 Vintage Park Blvd, W414, Houston, TX 77070
Phone: 832-479-8540

QUOTE

Number AAAQ13660

Date Jun 29, 2022

Bill To

City Of Killeen
Willie Resto
101 West College St
Killeen, TX 76541

Phone 252-501-7600
Email wresto@killeentexas.gov

Ship To

City Of Killeen
Willie Resto
101 West College St
Killeen, TX 76541

Phone 252-501-7600
Email wresto@killeentexas.gov

Account Manager



Becky Reinis
469-964-6283
breinis@waypointsolutions.com

Contract

DIR-Dell EMC
DIR-TSO-4299

Notes:

Quote is valid for 30 days.

Line	Qty	Description	Unit Price	Ext. Price
1	1	PowerScale A300	\$180,656.58	\$180,656.58
2		(4) A300 - 120TB (15x8TB)/3.2TB SSD		
3		(4) 2x25GbE (SFP28) Back-end W/O OPTICS		
4		(4) 2x25GbE (SFP28) W/O OPTICS		
5		(4) Transceivers/Optic/SFP+/SR/10GbE/2 GEN6		
6		(4) OneFS Base License A3 2-8TB Tier 3=ID		
7		(480) OneFS Capacity A3 Tier 3=CB		
8		(4) SyncIQ Base License A3 Tier 3 =ID		
9		(4) SmartConnect Base License A3 Tier 3 =ID		
10		(4) SmartPools Base License A3 Tier 3 =ID		
11		(4) SnapShotIQ Base License A3 Tier 3 =ID		
12		(4) SmartQuotas Base License A3 Tier 3 =ID		
13		(4) Enterprise Advanced Bundle A3 Tier 3 =ID		
14		(480) SnapShotIQ Capacity License A3 Tier 3=CB		
15		(480) SmartPools Capacity License A3 Tier 3=CB		

Line	Qty	Description	Unit Price	Ext. Price
16		(480) SyncIQ Capacity License A3 Tier 3=CB		
17		(480) SmartQuotas Capacity License A3 Tier 3=CB		
18		(480) SmartConnect Capacity License A3 Tier 3=CB		
19		(480) Enterprise Advanced Bundle Capacity A3 Tier 3 =CB		
20		(4) HDFS for OneFS (\$0.00)		
21		(4) ISG Product (info)		
22		(4) Dell Hardware Limited Warranty		
23		(4) ProSupport Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 3 Years		
24		(4) ProSupport Mission Critical 7x24 Technical Support and Assistance 3 Years		
25		(4) 3 Years ProSupport Mission Critical OneFS Base 2-8TB Software Support-Maint		
26		(480) 3 Years ProSupport Mission Critical OneFS Capacity Software Support-Maint		
27		(4) 3 Years ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maint		
28		(480) 3 Years ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maint		
29		(4) 3 Years ProSupport Mission Critical HDFS for OneFS Software Support-Maint		
30		(480) ProSupport Mission Critical 4-Hour 7x24 Onsite Capacity Addon 3 Years		
31		(4) Certified Deployment Partner T2		
32		Base Chassis - Normal A-Series		
33		Dell Hardware Limited Warranty		
34		ProSupport Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 3 Years		
35		ProSupport Mission Critical 7x24 Technical Support and Assistance 3 Years		
36		ISG Product (info)		
37		Accessories Label BASE		
38		(2) PWCRD KIT for Normal Chassis		
39		(2) 100G to 25G Breakout (4)SFP28 to (1)Q28 DAC 1M		
40		US Order		
41	1	Switches	\$12,382.42	\$12,382.42
42		(2) S4112F Dell Networking Switch		
43		(2) S4112 Series User Guide		
44		(2) S4112F Install Kit		
45		(2) DELL Switch, Dual Tray Kit for S4112F, 1U		

Line	Qty	Description	Unit Price	Ext. Price
46		(2) EMC GEN3 Switch Rail 22-31in Offset Kit, S4112F		
47		(2) OS10 Enterprise Software, S4112F		
48		(2) Dell Hardware Limited Warranty		
49		(2) ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years		
50		(2) ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 3 Years		
51	1	Waypoint Installation Services	\$6,960.00	\$6,960.00

SubTotal	\$199,999.00
Tax	\$0.00
Shipping	\$0.00
Total	\$199,999.00

Please contact me if I can be of further assistance.



Contract Verification

Texas law provides that a governmental entity may not enter into certain contracts for goods and services with a company unless the company provides written verification regarding aspects of the company’s business dealings.

- Texas Government Code, Chapter 2271 – the company must verify that it does not boycott Israel and will not boycott Israel during the term of the contract. *Boycott Israel is defined in Government Code Chapter 808.*
- Texas Government Code, Chapter 2274 – the company must verify that it does not boycott energy companies and will not boycott energy companies during the term of the contract. *Boycott energy company is defined in Government Code Chapter 809.*
- Texas Government Code, Chapter 2274 – the company must verify that it does not have a practice, policy, guidance or directive that discriminates against a firearm entity or firearm trade association and will not discriminate during the term of the contract against a firearm entity or firearm trade association. Verification is not required from a sole source provider. *Discriminate, firearm entity and firearm trade association are defined in Government Code Chapter 2274.*

Affected by the above statutes are contracts 1) with a company with ten (10) or more full-time employees, and 2) valued at \$100,000 or more to be paid wholly or partly from public funds. A contract with a sole proprietorship is not included.

By signing below, I verify that the company listed below does not boycott Israel, does not boycott energy companies and does not discriminate against firearms entities or firearm trade associations and will not do so during the term of the contract entered into with the City of Killeen. I further certify that I am authorized by the company listed below to make this verification.

Travis Pulliam
Signature

Waypoint Business Solutions, LLC
Company Name

Travis Pulliam
Printed Name

CFO
Title

06/21/2022
Date