



# PETROLEUM PRODUCTS AND DIESEL EXHAUST FLUID (DEF)

RS-22-039

March 15, 2022

# Background

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- Fleet Services uses petroleum products and diesel exhaust fluid (DEF) daily
- October 2018 – bid awarded American Lube Supply petroleum products and Arnold Oil DEF
  - ▣ Initial term was 1 year with option to renew 3 years
- During the renewal process, staff was notified that petroleum products would increase 36% and DEF 35%
- Bid document limited annual increases to 10%, so both items needed to be bid again

# Bid Results

- Annual Cost in FY 2021 was \$60,482
- First bid on October 14, 2021, Bid #22-05, would have resulted in an annual cost of \$138,037
  - ▣ City Council approved rejecting bids received on December 7, 2021
- Second bid issued February 1, 2022, Bid #22-13, resulted in an annual cost of \$90,702
  - ▣ American Lube Supply submitted the lowest bid

# Alternatives

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- Reject all bids and rebid again
- Award the lowest bid

# Recommendation

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City Council authorize award of Bid #22-13 for Petroleum Products and Diesel Exhaust Fluid to American Lube Supply in the amount of \$90,702 in FY 2022