August 4, 2022

Re: City of Killeen, Texas

Replank - Redeo Arena Grandstand

Southern Bleacher is pleased to provide you with the following quote for the above referenced project.

Replank Aluminum – Upper Rows

Materials / Freight / Installation LUMP SUM \$118,300.00

Our estimate includes:

- Re Plank Upper Grandstand Bleachers 8 rows by +/- 200 feet
- Full deck plank arrangement
- Anodized aluminum seats / anodized aluminum riser boards / mill finish treads as specified
- Anodized aluminum handrails at aisles locations
- Manufacturing (AISC approved facility) and shipping materials needed for complete installation
- Receiving and setting all of our aluminum planking.
- Installation at Non prevailing wage rates
- Sealed shop drawings by state authorized engineer

Excludes:

- Any state or local sales taxes, permits, fees, etc. including state plan approval or fees
- Any bonds.
- Any indemnification for sole negligence and/or willful misconduct by the contractor or his contractors
- Any demolition.
- Any testing or inspections.
- Any costs of clean up crews provided by others.
- Any cutting or patching for other trades.
- Any liquidated damages.
- Any item not listed in above inclusions.

Notes:

- Site areas may be disturbed due to delivery of materials and installation. We have not included any costs to re-grade, reseed or repair any site areas disturbed during the construction of the bleachers.
- General contractor shall provide permanent bench mark and control points for grandstands/ bleachers locations and elevations.
- General contractor shall provide access to the site.
- General contractor shall provide staging area adjacent to jobsite for materials and equipment.
- Delivery drivers will be owner / operators.
- Southern will provide clean up of our debris to a central location to be removed by others.

City of Killeen Texas – Replank Rodeo Grandstands Page Two -- Proposal Letter

Lead time -

4 weeks for submittal drawings

120 days after receipt of approved shop drawings for detailing, fabrication and delivery of materials

1 weeks for installation

For more information about our company, visit our website at southernbleacher.com.

If you have any questions, please call me at (800) 433-0912.

Respectfully submitted,

Chandler R. Cruse

Regional Sales Manager

BuyBoard Procurement Option: Issue and send your purchase order (PO) to Southern Bleacher – Contract # 583-19, indicate on the PO "Per BuyBoard Contract". Then e-mail / send the same PO to BuyBoard at info@buyboard.com. It is the responsibility of the purchaser to send the PO to BuyBoard, not Southern Bleacher. Pricing in this proposal includes all applicable BuyBoard discounts.