



**Waukesha- Pearce Industries, Inc.**  
 16029 I.H. 35 North Austin TX 78761-4684  
 Construction - Mining - Recycling Machinery Solutions  
 www.wpi.com Phone: 1-888-458-0448 Fax: 512-251-0748

**Equipment Quotation**

(This quotation is subject to terms and conditions)

**Quotation To:**  
 CITY OF KILLEEN  
 PO BOX 1329  
 KILLEEN TX 76540  
 Attn: Email:

Quote #: QUO-02863-V6B8L1  
 Date: 3/27/2015  
 Delivery Date: TBD  
 REQ:

We at WPI are pleased to offer you the following equipment for your consideration.

**New KOMATSU D37EX-23 S/N TBD**

- Three shank ripper
- Rear hydraulics

**WARRANTY:** 1 Yr / Unlimited Hrs Complete Machine

**EXTENDED WARRANTY:** 3 yr / 5,000 hr Powertrain Only

**Total Sales Price (Ea)**

**\$133,368.45**

<i>Finance Terms</i>		
<b>Down Payment</b>		
<b>Amount Financed</b>	\$133,818.45	
<b>Fees</b>	\$450.00	
<b>Months</b>	<b>Rates</b>	<b>Monthly Payment</b>

Net Sales Price	\$133,368.45
Sales Tax	\$0.00
Diesel Tax	\$0.00
HET	\$0.00
Total Sales Price	\$133,368.45

We look forward to your valued order. If you have any questions or comments please feel free to contact me at 512-663-8018 or perrye@wpi.com

Regards,  
 Ed Perry

CUSTOMER HAS READ, UNDERSTANDS AND ACKNOWLEDGES THE TERMS / CONDITIONS AS SET FORTH IN THIS DOCUMENT.

This quote becomes a sales order upon written acceptance by BOTH parties subject to those terms and conditions. This order is not valid unless accepted by an authorized WPI Manager.

Accepted: WAUKESHA-PEARCE INDUSTRIES, INC.

Accepted: CITY OF KILLEEN

By: \_\_\_\_\_

X

Title: \_\_\_\_\_ Date: \_\_\_\_\_

Title: \_\_\_\_\_ Date: \_\_\_\_\_



**Texas Association of School Boards  
BUYBOARD Quotation**



Quote Date	March 26, 2015	Quote Request No.	Verbal
Quotation To		Contract No.	<b>424-13</b>
Buying Agency	CITY OF KILLEEN	Vendor ID	<b>837</b>
Contact	Terry Hardcastle	<b>Waukesha-Pearce Industries Inc.</b>	
Phone	(254) 501-7778	Construction Machinery Division	
Fax		Contact	Ed Perry
Email	n-a	Phone	512-251-0013
		Fax	
		Email	<a href="mailto:perrye@wpi.com">perrye@wpi.com</a>
Pricing Based On Manufacturer's Price List Dated:	01/05/14	Contract Discount	30.5%
		Factor	69.5%

**A. Base Unit:**

Brand	Model No.	Description	List Price	Net Price
KOMATSU	D37EX-23	Crawler Dozer	\$ 167,825.00	\$ 116,638.38
<b>Includes All Standard equipment &amp; attachments as listed in attached brochures and delivery to your facility.</b>				

**B. Factory options and attachments INSTALLED**

Sales Code	Description	List Price	Net Price
4BD81E	Rear Hydraulics	\$ 4,825.00	\$ 3,353.38
RBD01-F	Ripper - 3 Shank - Paralel link	\$ 13,060.00	\$ 9,076.70
			\$ -
			\$ -
Pricing Includes items listed as "Standard" in the attached PLUS:			\$ -
	Standard One Year / Unlimited Hours Warranty		\$ -
	KOMTRAX full machine monitoring w/ Free Internet Access		\$ -
	KOMATSU TOTAL CARE Scheduled Mintenance - 3/2000		\$ -
Sub Total			\$ 12,430.08

**C. Non-Factory options and attachments INSTALLED**

Sales Code	Description	Net Price
	36 Total Months / 5,000 hour Extended Warranty (Power Train Only)	\$ 2,700.00
		\$ -
		\$ -
		\$ -
		\$ -
		\$ -
		\$ -
Sub Total		\$ 2,700.00

**D. Other applicable charges. Allowances, Trade-Ins, Special Discounts, etc.**

Description	Net Price	
Inbound Freight (Estimated)	\$ 1,600.00	
	\$ -	
	\$ -	
	\$ -	
Sub Total		\$ 1,600.00

**TOTAL PURCHASE PRICE: \$ 133,368.45**

Delivery: Determined at Time of Order

**Pricing valid for sixty (60) days from this date. Orders after that period must be re-quoted.**

Transmit copy of quotation with purchase order issued to WPI to:  
Texas Association of School Boards, BuyBoard, PO Box 400, Austin, TX 78764-0400 email: [buyboard@tasb.org](mailto:buyboard@tasb.org)

**Quote Summary**

Printed: 3/27/2015 09:00 AM

Quote Number: 4926

Pathfinder: CS/EM/AP11/BA

Customer Name: City of Killeen, TX - D37EX-23 with ripper

Salesman: None assigned

Branch: Houston

Statement of Transaction		Financial Details	
Sales Price	133,368.45	Payments/Term	37 / 37
+ Delivery & Install	0.00	Total Finance Charge	10,188.11
+ Sales Tax	0.00	Total Payments	143,556.56
Cash Price	133,368.45	Cust. Interest Rate	3.50%
- Cash Down	0.00	Contract Date	3/31/2015
- Net Trade	0.00	First Payment Date	5/1/2015
+ Insurance	0.00	Interest Start Date	3/31/2015
Unpaid Balance	133,368.45		
+ Title/Lien Fees	0.00		
+ Other Fees	0.00		
Total Fees	0.00		
<b>Amount Financed</b>	<b>133,368.45</b>		

**Schedule of Payments**

<u>Pmts</u>	<u>Start Date</u>	<u>End Date</u>	<u>Payment Amount</u>	<u>Total Finance Charge</u>	<u>Total Paid</u>
1	3/31/2015	3/31/2015	2,265.46	0.00	2,265.46
35	5/1/2015	3/1/2018	2,265.46	10,008.15	79,291.10
1	4/1/2018	4/1/2018	62,000.00	179.96	62,000.00



**Amortization Schedule**

Date: 3/27/2015

Prepared For:  
 Prepared By: WAUKESHA-PEARCE INDUSTRIES, INC.  
 Fiscal Year End: December  
 Amount Financed: \$133,368.45

Term: 37  
 Customer Rate: 3.50%  
 Quote Number: 4926

Payment#	Date	Principal	Interest	Payment Amt.	Principal Balance
1	3/31/2015	\$2,265.46	\$0.00	\$2,265.46	\$131,102.99
2	5/1/2015	\$1,883.08	\$382.38	\$2,265.46	\$129,219.91
3	6/1/2015	\$1,888.57	\$376.89	\$2,265.46	\$127,331.34
4	7/1/2015	\$1,894.08	\$371.38	\$2,265.46	\$125,437.26
5	8/1/2015	\$1,899.60	\$365.86	\$2,265.46	\$123,537.66
6	9/1/2015	\$1,905.14	\$360.32	\$2,265.46	\$121,632.52
7	10/1/2015	\$1,910.70	\$354.76	\$2,265.46	\$119,721.82
8	11/1/2015	\$1,916.27	\$349.19	\$2,265.46	\$117,805.55
9	12/1/2015	\$1,921.86	\$343.60	\$2,265.46	\$115,883.69
Year-End Totals:		\$17,484.76	\$2,904.38	\$20,389.14	
10	1/1/2016	\$1,927.47	\$337.99	\$2,265.46	\$113,956.22
11	2/1/2016	\$1,933.09	\$332.37	\$2,265.46	\$112,023.13
12	3/1/2016	\$1,938.73	\$326.73	\$2,265.46	\$110,084.40
13	4/1/2016	\$1,944.38	\$321.08	\$2,265.46	\$108,140.02
14	5/1/2016	\$1,950.05	\$315.41	\$2,265.46	\$106,189.97
15	6/1/2016	\$1,955.74	\$309.72	\$2,265.46	\$104,234.23
16	7/1/2016	\$1,961.44	\$304.02	\$2,265.46	\$102,272.79
17	8/1/2016	\$1,967.16	\$298.30	\$2,265.46	\$100,305.63
18	9/1/2016	\$1,972.90	\$292.56	\$2,265.46	\$98,332.73
19	10/1/2016	\$1,978.66	\$286.80	\$2,265.46	\$96,354.07
20	11/1/2016	\$1,984.43	\$281.03	\$2,265.46	\$94,369.64
21	12/1/2016	\$1,990.22	\$275.24	\$2,265.46	\$92,379.42
Year-End Totals:		\$23,504.27	\$3,681.25	\$27,185.52	
22	1/1/2017	\$1,996.02	\$269.44	\$2,265.46	\$90,383.40
23	2/1/2017	\$2,001.84	\$263.62	\$2,265.46	\$88,381.56
24	3/1/2017	\$2,007.68	\$257.78	\$2,265.46	\$86,373.88
25	4/1/2017	\$2,013.54	\$251.92	\$2,265.46	\$84,360.34
26	5/1/2017	\$2,019.41	\$246.05	\$2,265.46	\$82,340.93
27	6/1/2017	\$2,025.30	\$240.16	\$2,265.46	\$80,315.63
28	7/1/2017	\$2,031.21	\$234.25	\$2,265.46	\$78,284.42
29	8/1/2017	\$2,037.13	\$228.33	\$2,265.46	\$76,247.29
30	9/1/2017	\$2,043.07	\$222.39	\$2,265.46	\$74,204.22
31	10/1/2017	\$2,049.03	\$216.43	\$2,265.46	\$72,155.19
32	11/1/2017	\$2,055.01	\$210.45	\$2,265.46	\$70,100.18
33	12/1/2017	\$2,061.00	\$204.46	\$2,265.46	\$68,039.18
Year-End Totals:		\$24,340.24	\$2,845.28	\$27,185.52	
34	1/1/2018	\$2,067.01	\$198.45	\$2,265.46	\$65,972.17
35	2/1/2018	\$2,073.04	\$192.42	\$2,265.46	\$63,899.13
36	3/1/2018	\$2,079.09	\$186.37	\$2,265.46	\$61,820.04
37	4/1/2018	\$61,820.04	\$179.96	\$62,000.00	\$0.00
Year-End Totals:		\$68,039.18	\$757.20	\$68,796.38	
Grand Totals:		\$133,368.45	\$10,188.11	\$143,556.56	

This schedule recaps the activity between payments and is for informational purposes only. Payoff balances must be calculated by Komatsu Financial Representatives.