

A stylized graphic featuring a grey five-pointed star at the top right. A curved swoosh line starts from the bottom left and points towards the star. Behind the swoosh are two overlapping grey trapezoidal shapes.

LETTER OF AGREEMENT FOR WATER METER REPLACEMENT PHASE 3

RS-25-174

October 21, 2025

Background and Findings

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- ❑ On June 11, 2024, City Council approved Phase 2 of the water meter replacement program (WMRP).
- ❑ Phase 1 and 2 of the WMRP are complete, and Utility Collections is now receiving automated meter readings from the first 10,000 “smart” water meters.
- ❑ The combination of the Sensus iPERL water meters and the Sensus Flexnet AML system is working well, and staff is confident that this combination provides the best value in meeting the city’s “smart” water metering needs

Background and Findings

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- Aqua-Metric Sales Company, who provided all the components for Phases 1 and 2 of the WMRP, submitted a quote from the HGAC Buy purchasing cooperative in the amount of \$1,305,192.78 to:
 - Provide 5,117 radios
 - Install and configure 4,544 iPERL residential meters, 297 larger commercial meters, 5,117 radios, and AMI software

Recommendation

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- Authorize the City Manager, or designee, to execute a Letter of Agreement with Aqua-Metric Sales Company in the amount not to exceed \$1,305,192.78 and furthermore, authorize the City Manager, or designee, to execute any and all contract amendments within the amounts set by State and Local law.