



SELECTION OF BENEFITS CONSULTANT RFP 22-23

RS-22-076

June 7, 2022

Background

- This selection process was an effort to select a qualified, innovative benefits consultant, with effective and reputable services, who specializes in providing effective healthcare strategies for public entities
- The City currently has a self-funded employee insurance platform

Proposal Process

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- Proposals solicited to find best benefits consultant
 - ▣ Six (6) proposals were received in response
 - BKCW Insurance
 - Gallagher Benefit Services
 - Holmes Murphy
 - HUB International Texas, Inc.
 - Lockton Dunning
 - McGriff Insurance Services
- Review committee composed of personnel from Human Resources and Finance departments

Proposal Process

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- Scored based on criteria including:
 - ▣ Qualifications/Experience (35 points)
 - ▣ Methodology to Achieve End Result (35 points)
 - ▣ Completeness of Proposal (20 points)
 - ▣ Price (10 points)
- Interviewed three consultants
- Chose the entity who best met the needs of the City based on their qualifications and experience

Alternatives Considered

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- To not consider Lockton Dunning, the current health care consultant, as the City's Healthcare Consultant, and consider one of the other five consultants
- To consider Lockton Dunning to continue providing healthcare consulting services for the City of Killeen

Recommendation

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Staff recommends alternative two because Lockton Dunning has been a great partner with the City of Killeen in transitioning the City to self-funding and by providing effective strategies for healthcare, effective October 1, 2022.