AVIATION FUEL SUPPLY AGREEMENT – KILLEEN REGIONAL AIRPORT & SKYLARK FIELD

- The City of Killeen, Aviation Department is pursuing a contract with a common aviation fuel supplier to secure a reliable and uninterrupted fuel supply essential for its aviation operations.
- This initiative seeks to enhance service quality while establishing a profitable agreement for aviation fuel procurement.

## Background

This strategic approach not only guarantees a consistent supply of aviation fuel but also positions the City to benefit from competitive pricing and quality service in the aviation sector.

## Background

- □ A Request for Proposals (RFP#25-32) was advertised on June 23<sup>rd</sup>, 2025, and three (3) proposals were received on July 30<sup>th</sup>, 2025.
- Proposals submitted include:
  - Avfuel Corporation
  - AEG Fuels
  - Titian Aviation Fuels

# Background

Following a thorough assessment of all submissions, Staff determined that Avfuel Corporation's proposal meets our operational needs and provides the best value for the City of Killeen. Staff has negotiated an Aviation Fuel Supply agreement with Avfuel Corporation. The term of the agreement is for a period beginning October 1, 2025, and ending September 30, 2027, with 2 (one-year options).

- The aviation fuel supply agreement provides goods which generates revenues for both Killeen Regional Airport (KRA) and Skylark Field Airport (ILE) through resale or contracted delivery to air operators.
- □ The contract is expected to generate approximately \$541,724 in revenue, with estimated expenses totaling \$340,000.

### Discussion

Additionally, the agreement includes additional value-added services at no extra cost, such as three fuel trucks, free regulatory training, qualitycontrol equipment, regulatory signage and stickers, and other cost-saving items.

#### Recommendation

City Council approve the Aviation Fuel Supply agreement with Avfuel Corporation and authorize the City Manager or designee to execute same as well as any and all amendments and lease actions allowed per federal, state, or local law.