



# NOVY Inc.

"New Technology with Established Skills"

3693 Lowvorn Street  
 Hokes Bluff, AL 35903  
 Phone: (256) 492-7222  
 Email: info@novyinc.com

Texas DIR: DIR-TSO-3922/45-4965276  
 National IPA - R170501 & R161701

# PROPOSAL

10/28/2020

**Client:**  
 Killeen Police Department  
 3304 Community Blvd  
 Killeen, TX 76542  
 Attn: Lt. Candice Reyes

**Proposal Number:** 99832-33337-REV X1  
**Sales Engineer:** MITCH R  
**Sales Agent:** WILLIAM J  
**Project Name:** KILLEEN PD HQ  
**Payment Terms:** 50/40/10 (see below)

## Killeen Police Department HQ

**ROOM:** Community Room 1

### AUDIO -

QTY	DESCRIPTION	MANUFACTURER	MODEL NUMBER	COST EA.	EXTENDED
1	RDL Unbalanced Input Transformer	Kramer	TX-J2	\$75.59	\$75.59

### VIDEO -

QTY	DESCRIPTION	MANUFACTURER	MODEL NUMBER	COST EA.	EXTENDED
1	Aver PTZ PoE Camera	Aver	COM520PRA	\$1,134.00	\$1,134.00
1	Aver Camera Mount L-Type for CAM520	Aver	PTMLTWC01	\$102.60	\$102.60
1	Mersive Solstice Pod Enterprise Edition	Mersive	Gen3 Pod	\$1,373.75	\$1,373.75
1	Mersive Pod Power Supply	Mersive	Pod PS	\$20.25	\$20.25
1	Mersive Dashboard Control Software	Mersive	Dashboard	\$0.00	\$0.00
1	Rapid Run 100'HDMI Optical Runner	Rapid Run	60122	\$471.15	\$471.15
1	Rapid Run HDMI Transmitter Flying Lead	Rapid Run	60130	\$82.35	\$82.35
1	Rapid Run HDMI Receiver Flying Lead	Rapid Run	60131	\$82.35	\$82.35

### CONTROL -

QTY	DESCRIPTION	MANUFACTURER	MODEL NUMBER	COST EA.	EXTENDED
1	Pilot 5 Interactive Smart Podium	Hovercam	Pilot 5	\$5,542.00	\$5,542.00

### PROJECTOR & ACCESSORIES -

QTY	DESCRIPTION	MANUFACTURER	MODEL NUMBER	COST EA.	EXTENDED
1	7000 Lumen Laser Projector	Vivitek	DU7098Z-WH	\$9,610.00	\$9,610.00
1	Projector Ceiling Mount	Chief	VCMU	\$471.15	\$471.15

### MISC. RACK EQUIPMENT -

QTY	DESCRIPTION	MANUFACTURER	MODEL NUMBER	COST EA.	EXTENDED
1	2U Shelf	Chatsworth	U2	\$65.00	\$65.00

### CABLING & ACCESSORIES -

QTY	DESCRIPTION	MANUFACTURER	MODEL NUMBER	COST EA.	EXTENDED
1	Belden CAT6	BELDEN	2413D15A1000	\$330.75	\$330.75
2	Belden RevConnect Jacks	BELDEN	RV6MJUBL	\$6.64	\$13.28
1	Belden Blank Patch Panel	BELDEN	AX103114	\$45.97	\$45.97
1	Fire Caulk	TRN	STISSP100	\$27.14	\$27.14
1	Consumables	MISC	MISC	\$135.00	\$135.00

### CABLING & ACCESSORIES -

QTY	DESCRIPTION	LABOR CLASS	LABOR RATE	HRS.	EXTENDED
1	Install, Program, Train	TECH	REG	44	\$4,620.00
1	Engineering/Configuration Offsite	ENG	REG	10	\$1,350.00
1	Admin/Warranty/Documentation	ADMIN	REG	3	\$285.00

**Payment Terms:** 50/40/10 - 50% Material Deposit Upon Receipt of PO, 40% Due Upon Receipt of Materials, 10% Upon Completion and Client Sign Off after Training and Commissioning

<b>MATERIALS TOTAL:</b>	\$19,582.33
<b>MOUNTING/LABOR TOTAL:</b>	\$6,255.00
<b>SHIPPING:</b>	TBD
<b>SALES TAX:</b>	(EXEMPT)
<b>TOTAL:</b>	\$25,837.33

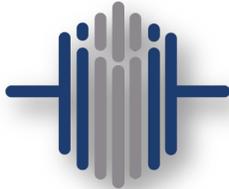
### Inclusions

Installation of all AV equipment shown above  
 Installation of CAT6 Cabling AV shown above  
 Installation of Projector and Camera shown above  
 Installation of J-Hooks, D-Rings and Rack shown above  
 Firestopping AV Conduits Only installed by others  
 Bonding and Grounding for AV only  
 Labeling, Terminations, Testing and Certification of all cabling

### Notes and Clarifications

Video Conferencing Solution not included in proposal but can be provided  
 Mersive Dashboard must be downloaded for control functions of Solstice Pod's. Workstation/Server not included and must meet the following specs/standards: The Windows host may be a Windows 8 or 10, or a Windows Server running 2012 R2 or later with qWAVE installed and a quad core processor with 12GB RAM minimum. A Windows 2016 Server may be used if desktop experience is enabled.  
 Lighting and Shade Integration is not possible without adding additional control hardware and software  
 Pricing DOES NOT include any Crestron Integration or existing AV solution  
 Pricing DOES include using existing Audio Distribution Systems Hardware, Amps, Speakers and Infrastructure. Assumption is made that it is all in working order and no additional hardware is needed other than what is quoted above. Additional items to repair or replace faulty equipment would be additional.

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# PROPOSAL

10/28/2020

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 3304 Community Blvd  
 Killeen, TX 76542  
 Attn: Lt. Candice Reyes

**Proposal Number:** 99832-33337-REV X1  
**Sales Engineer:** MITCH R  
**Sales Agent:** WILLIAM J  
**Project Name:** KILLEEN PD HQ  
**Payment Terms:** 50/40/10 (see below)

## Killeen Police Department HQ

**ROOM:** Community Room 2

### AUDIO -

QTY	DESCRIPTION	MANUFACTURER	MODEL NUMBER	COST EA.	EXTENDED
1	RDL Unbalanced Input Transformer	Kramer	TX-J2	\$75.59	\$75.59

### VIDEO -

QTY	DESCRIPTION	MANUFACTURER	MODEL NUMBER	COST EA.	EXTENDED
1	Aver PTZ PoE Camera	Aver	COM520PRA	\$1,134.00	\$1,134.00
1	Aver Camera Mount L-Type for CAM520	Aver	PTMLTWC01	\$102.60	\$102.60
1	Mersive Solstice Pod Enterprise Edition	Mersive	Gen3 Pod	\$1,373.75	\$1,373.75
1	Mersive Pod Power Supply	Mersive	Pod PS	\$20.25	\$20.25
1	Mersive Dashboard Control Software	Mersive	Dashboard	\$0.00	\$0.00
1	Rapid Run 100'HDMI Optical Runner	Rapid Run	60122	\$471.15	\$471.15
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### CONTROL -

QTY	DESCRIPTION	MANUFACTURER	MODEL NUMBER	COST EA.	EXTENDED
1	Pilot 5 Interactive Smart Podium	Hovercam	Pilot 5	\$5,542.00	\$5,542.00

### PROJECTOR & ACCESSORIES -

QTY	DESCRIPTION	MANUFACTURER	MODEL NUMBER	COST EA.	EXTENDED
1	7000 Lumen Laser Projector	Vivitek	DU7098Z-WH	\$9,610.00	\$9,610.00
1	Projector Ceiling Mount	Chief	VCMU	\$471.15	\$471.15

### MISC. RACK EQUIPMENT -

QTY	DESCRIPTION	MANUFACTURER	MODEL NUMBER	COST EA.	EXTENDED
1	2U Shelf	Chattsworth	U2	\$65.00	\$65.00

### CABLING & ACCESSORIES -

QTY	DESCRIPTION	MANUFACTURER	MODEL NUMBER	COST EA.	EXTENDED
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1	Belden Blank Patch Panel	BELDEN	AX103114	\$45.97	\$45.97
1	Fire Caulk	TRN	STISSP100	\$27.14	\$27.14
1	Consumables	MISC	MISC	\$135.00	\$135.00

### CABLING & ACCESSORIES -

QTY	DESCRIPTION	LABOR CLASS	LABOR RATE	HRS.	EXTENDED
1	Install, Program, Train	TECH	REG	44	\$4,620.00
1	Engineering/Configuration Offsite	ENG	REG	10	\$1,350.00
1	Admin/Warranty/Documentation	ADMIN	REG	3	\$285.00

**Payment Terms:** 50/40/10 - 50% Material Deposit Upon Receipt of PO, 40% Due Upon Receipt of Materials, 10% Upon Completion and Client Sign Off after Training and Commissioning

<b>MATERIALS TOTAL:</b>	\$19,582.33
<b>MOUNTING/LABOR TOTAL:</b>	\$6,255.00
<b>SHIPPING:</b>	TBD
<b>SALES TAX:</b>	(EXEMPT)
<b>TOTAL</b>	<b>\$25,837.33</b>

### Inclusions

Installation of all AV equipment shown above
Installation of CAT6 Cabling AV shown above
Installation of Projector and Camera shown above
Installation of J-Hooks, D-Rings and Rack shown above
Firestopping AV Conduits Only installed by others
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### Notes and Clarifications

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**Sales Engineer:** MITCH R  
**Sales Agent:** WILLIAM J  
**Project Name:** KILLEEN PD HQ  
**Payment Terms:** 50/40/10 (see below)

## Killeen Police Department HQ

**ROOM:** CID Briefing Room

VIDEO -					
QTY	DESCRIPTION	MANUFACTURER	MODEL NUMBER	COST EA.	EXTENDED
2	Aver PTZ PoE Camera	Aver	COM520PRA	\$1,134.00	\$2,268.00
2	Aver Camera Mount L-Type for CAM520	Aver	PTMLTW01	\$102.60	\$205.20
1	Mersive Solstice Pod Enterprise Edition	Mersive	Gen3 Pod	\$1,373.75	\$1,373.75
1	Mersive Pod Power Supply	Mersive	Pod PS	\$20.25	\$20.25
1	Mersive Dashboard Control Software	Mersive	Dashboard	\$0.00	\$0.00
1	Rapid Run 100'HDMI Optical Runner	Rapid Run	60122	\$471.15	\$471.15
1	Rapid Run HDMI Transmitter Flying Lead	Rapid Run	60130	\$82.35	\$82.35
1	Rapid Run HDMI Receiver Flying Lead	Rapid Run	60130	\$82.35	\$82.35
1	Rapid Run HDMI 4K	Rapid Run	60225	\$45.00	\$45.00
1	2-Port 4K HDMI Splitter Ultra-HD 4K x 2K Video & Audio 3840x2160	TrippLite	B118-002-UHD	\$64.00	\$64.00
1	75" Multi-touch Interactive UHD LED 330 nits	Vivitek	75NOVO	\$5,600.00	\$5,600.00
CONTROL -					
QTY	DESCRIPTION	MANUFACTURER	MODEL NUMBER	COST EA.	EXTENDED
1	Dell OptiPlex 3070 Micro	Dell	3070	\$899.00	\$899.00
MISC. RACK EQUIPMENT -					
QTY	DESCRIPTION	MANUFACTURER	MODEL NUMBER	COST EA.	EXTENDED
1	TAA Compliant FUSION Large Micro Adjust Tilt Wall Mount	Chief	LTM1U-G	\$390.00	\$390.00
1	1U Shelf	Chattsworth	U1	\$65.00	\$40.50
1	Under Table/Cabinet 2U Rack	Chattsworth	UTB-HR-A2-14	\$333.45	\$333.45
CABLING & ACCESSORIES -					
QTY	DESCRIPTION	MANUFACTURER	MODEL NUMBER	COST EA.	EXTENDED
1	Belden CAT6	BELDEN	2413D15A1000	\$330.75	\$330.75
6	Belden RevConnect Jacks	BELDEN	RV6MJUBL	\$6.64	\$39.84
1	Belden Blank Patch Panel	BELDEN	AX103114	\$45.97	\$45.97
1	Fire Caulk	TRN	STISSP100	\$27.14	\$27.14
1	Consumables	MISC	MISC	\$135.00	\$135.00
CABLING & ACCESSORIES -					
QTY	DESCRIPTION	LABOR CLASS	LABOR RATE	HRS.	EXTENDED
1	Install, Program, Train	TECH	REG	28	\$2,940.00
1	Engineering/Configuration Offsite	ENG	REG	10	\$1,350.00
1	Admin/Warranty/Documentation	ADMIN	REG	1	\$95.00

<b>Payment Terms:</b> 50/40/10 - 50% Material Deposit Upon Receipt of PO, 40% Due Upon Receipt of Materials, 10% Upon Completion and Client Sign Off after Training and Commissioning	<b>MATERIALS TOTAL:</b>	\$12,453.70
	<b>MOUNTING/LABOR TOTAL:</b>	\$4,385.00
	<b>SHIPPING:</b>	TBD
	<b>SALES TAX:</b>	(EXEMPT)
	<b>TOTAL</b>	<b>\$16,838.70</b>

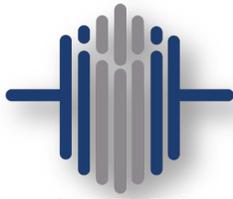
## Inclusions

Installation of all A/V equipment shown above
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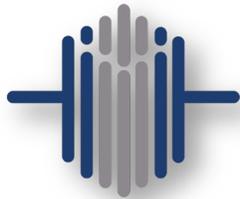
<b>Killeen Police Department HQ</b>					
<b>ROOM: Office Patrol Room</b>					
<b>VIDEO -</b>					
QTY	DESCRIPTION	MANUFACTURER	MODEL NUMBER	COST EA.	EXTENDED
1	Mersive Solstice Pod Enterprise Edition	Mersive	Gen3 Pod	\$1,373.75	\$1,373.75
1	Mersive Pod Power Supply	Mersive	Pod PS	\$20.25	\$20.25
1	Mersive Dashboard Control Software	Mersive	Dashboard	\$0.00	\$0.00
2	Rapid Run 100'HDMI Optical Runner	Rapid Run	60122	\$471.15	\$942.30
2	Rapid Run HDMI Transmitter Flying Lead	Rapid Run	60130	\$82.35	\$164.70
2	Rapid Run HDMI Receiver Flying Lead	Rapid Run	60131	\$82.35	\$164.70
1	1x2 HDMI distribution amplifier	Kramer	VM-2HXL	\$295.35	\$295.35
2	75" 4K Ultra-High Def 3840x2160 Commercial LED TV	LG	75UT640S0UA	\$2,150.00	\$4,300.00
<b>CONTROL -</b>					
QTY	DESCRIPTION	MANUFACTURER	MODEL NUMBER	COST EA.	EXTENDED
1	Pilot 5 Interactive Smart Podium	Hovercam	Pilot 5	\$5,542.00	\$5,542.00
<b>PROJECTOR &amp; ACCESSORIES -</b>					
QTY	DESCRIPTION	MANUFACTURER	MODEL NUMBER	COST EA.	EXTENDED
1	7000 Lumen Laser Projector	Vivitek	DU7098Z-WH	\$9,610.00	\$9,610.00
1	Projector Ceiling Mount	Chief	VCMU	\$471.15	\$471.15
<b>MISC. RACK EQUIPMENT -</b>					
QTY	DESCRIPTION	MANUFACTURER	MODEL NUMBER	COST EA.	EXTENDED
1	2U Shelf	Chattsworth	U2	\$65.00	\$65.00
<b>CABLING &amp; ACCESSORIES -</b>					
QTY	DESCRIPTION	MANUFACTURER	MODEL NUMBER	COST EA.	EXTENDED
1	Belden CAT6	BELDEN	2413D15A1000	\$330.75	\$330.75
6	Belden RevConnect Jacks	BELDEN	RV6MJUBL	\$6.64	\$39.84
1	Belden Blank Patch Panel	BELDEN	AX103114	\$45.97	\$45.97
1	Fire Caulk	TRN	STISSP100	\$27.14	\$27.14
1	Consumables	MISC	MISC	\$135.00	\$135.00
<b>CABLING &amp; ACCESSORIES -</b>					
QTY	DESCRIPTION	LABOR CLASS	LABOR RATE	HRS.	EXTENDED
1	Install, Program, Train	TECH	REG	30	\$3,150.00
1	Engineering/Configuration Offsite	ENG	REG	4	\$540.00
1	Admin/Warranty/Documentation	ADMIN	REG	1	\$95.00
				<b>MATERIALS TOTAL:</b>	\$23,516.90
				<b>MOUNTING/LABOR TOTAL:</b>	\$3,785.00
				<b>SHIPPING:</b>	TBD
				<b>SALES TAX:</b>	(EXEMPT)
				<b>TOTAL</b>	<b>\$27,301.90</b>

**Payment Terms:** 50/40/10 - 50% Material Deposit Upon Receipt of PO, 40% Due Upon Receipt of Materials, 10% Upon Completion and Client Sign Off after Training and Commissioning

<b>Inclusions</b>	
Installation of all AV equipment shown above	
Installation of CAT6 Cabling AV shown above	
Installation of Projector and Camera shown above	
Installation of J-Hooks, D-Rings and Rack shown above	
Firestopping A/V Conduits Only installed by others	
Bonding and Grounding for AV only	
Labeling, Terminations, Testing and Certification of all cabling	

<b>Notes and Clarifications</b>	
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**Payment Terms:** 50/40/10 (see below)

## Killeen Police Department HQ

**ROOM:** Investigation Room

### AUDIO -

QTY	DESCRIPTION	MANUFACTURER	MODEL NUMBER	COST EA	EXTENDED
1	RDL Unbalanced Input Transformer	Kramer	TX-J2	\$75.59	\$75.59

### VIDEO -

QTY	DESCRIPTION	MANUFACTURER	MODEL NUMBER	COST EA	EXTENDED
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### CONTROL -

QTY	DESCRIPTION	MANUFACTURER	MODEL NUMBER	COST EA	EXTENDED
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### MISC. RACK EQUIPMENT -

QTY	DESCRIPTION	MANUFACTURER	MODEL NUMBER	COST EA	EXTENDED
1	Under Table/Cabinet 2U Rack	Chattsworth	UTB-HR-A2-14	\$333.45	\$333.45
1	2U Shelf	Chattsworth	U2	\$65.00	\$65.00

### CABLING & ACCESSORIES -

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1	Consumables	MISC	MISC	\$135.00	\$135.00

### CABLING & ACCESSORIES -

QTY	DESCRIPTION	LABOR CLASS	LABOR RATE	HRS.	EXTENDED
1	Install, Program, Train	TECH	REG	28	\$2,940.00
1	Engineering/Configuration Offsite	ENG	REG	5	\$675.00
1	Admin/Warranty/Documentation	ADMIN	REG	1	\$95.00

**Payment Terms:** 50/40/10 - 50% Material Deposit Upon Receipt of PO, 40% Due Upon Receipt of Materials, 10% Upon Completion and Client Sign Off after Training and Commissioning

MATERIALS TOTAL:	\$11,733.64
MOUNTING/LABOR TOTAL:	\$3,710.00
SHIPPING:	TBD
SALES TAX:	(EXEMPT)
<b>TOTAL</b>	<b>\$15,443.64</b>

### Inclusions

Installation of all A/V equipment shown above  
 Installation of CAT6 Cabling AV shown above  
 Installation of Projector and Camera shown above  
 Installation of J-Hooks, D-Rings and Rack shown above  
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 3304 Community Blvd  
 Killeen, TX 76542  
 Attn: Lt. Candice Reyes

**Proposal Number:** 99832-33337-REV X1  
**Sales Engineer:** MITCH R  
**Sales Agent:** WILLIAM J  
**Project Name:** KILLEEN PD HQ  
**Payment Terms:** 50/40/10 (see below)

## Killeen Police Department HQ

**ROOM:** Chiefs Conference Room

### VIDEO -

QTY	DESCRIPTION	MANUFACTURER	MODEL NUMBER	COST EA.	EXTENDED
2	Aver PTZ PoE Camera	Aver	COM520PRA	\$1,134.00	\$2,268.00
2	Aver Camera Mount L-Type for CAM520	Aver	PTMLTWC01	\$102.60	\$205.20
1	Mersive Solstice Pod Enterprise Edition	Mersive	Gen3 Pod	\$1,373.75	\$1,373.75
1	Mersive Pod Power Supply	Mersive	Pod PS	\$20.25	\$20.25
1	Mersive Dashboard Control Software	Mersive	Dashboard	\$0.00	\$0.00
1	Rapid Run 100'HDMI Optical Runner	Rapid Run	60122	\$471.15	\$471.15
1	Rapid Run HDMI Transmitter Flying Lead	Rapid Run	60130	\$82.35	\$82.35
1	Rapid Run HDMI Receiver Flying Lead	Rapid Run	60131	\$82.35	\$82.35
1	Rapid Run HDMI 4K	Rapid Run	60210	\$25.00	\$25.00
1	2-Port 4K HDMI Splitter Ultra-HD 4K x 2K Video & Audio 3840x2160	TrippLite	B118-002-UHD	\$64.00	\$64.00
1	75" Multi-touch Interactive UHD LED 330 nits	Vivitek	75NOVO	\$5,600.00	\$5,600.00

### CONTROL -

QTY	DESCRIPTION	MANUFACTURER	MODEL NUMBER	COST EA.	EXTENDED
1	Dell OptiPlex 3070 Micro	Dell	3070	\$899.00	\$899.00

### MISC. RACK EQUIPMENT -

QTY	DESCRIPTION	MANUFACTURER	MODEL NUMBER	COST EA.	EXTENDED
1	TAA Compliant FUSION Large Micro Adjust Tilt Wall Mount	Chief	LTM1U-G	\$390.00	\$390.00
1	1U Shelf	Chattsworth	U1	\$65.00	\$40.50
1	Under Table/Cabinet 2U Rack	Chattsworth	UTB-HR-A2-14	\$333.45	\$333.45

### CABLING & ACCESSORIES -

QTY	DESCRIPTION	MANUFACTURER	MODEL NUMBER	COST EA.	EXTENDED
1	Belden CAT6	BELDEN	2413D15A1000	\$330.75	\$330.75
6	Belden RevConnect Jacks	BELDEN	RV6MJUBL	\$6.64	\$39.84
1	Belden Blank Patch Panel	BELDEN	AX103114	\$45.97	\$45.97
1	Fire Caulk	TRN	STISSP100	\$27.14	\$27.14
1	Consumables	MISC	MISC	\$135.00	\$135.00

### CABLING & ACCESSORIES -

QTY	DESCRIPTION	LABOR CLASS	LABOR RATE	HRS.	EXTENDED
1	Install, Program, Train	TECH	REG	28	\$2,940.00
1	Engineering/Configuration Offsite	ENG	REG	10	\$1,350.00
1	Admin/Warranty/Documentation	ADMIN	REG	1	\$95.00

<b>Payment Terms:</b> 50/40/10 - 50% Material Deposit Upon Receipt of PO, 40% Due Upon Receipt of Materials, 10% Upon Completion and Client Sign Off after Training and Commissioning				<b>MATERIALS TOTAL:</b>	\$12,433.70
				<b>MOUNTING/LABOR TOTAL:</b>	\$4,385.00
				<b>SHIPPING:</b>	TBD
				<b>SALES TAX:</b>	(EXEMPT)
				<b>TOTAL</b>	<b>\$16,818.70</b>

### Inclusions

Installation of all A/V equipment shown above
Installation of CAT6 Cabling AV shown above
Installation of Projector and Camera shown above
Installation of J-Hooks, D-Rings and Rack shown above
Firestopping A/V Conduits Only installed by others
Bonding and Grounding for A/V only
Labeling, Terminations, Testing and Certification of all cabling

### Notes and Clarifications

Video Conferencing Solution not included in proposal but can be provided
Mersive Dashboard must be downloaded for control functions of Solstice Pod's. Workstation/Server not included and must meet the following specs/standards: The Windows host may be a Windows 8 or 10, or a Windows Server running 2012 R2 or later with qWAVE installed and a quad core processor with 12GB RAM minimum. A Windows 2016 Server may be used if desktop experience is enabled.
Lighting and Shade Integration is not possible without adding additional control hardware and software
Pricing DOES NOT include any Crestron Integration or existing AV solution
Pricing DOES include using existing Audio Distribution Systems Hardware, Amps, Speakers and Infrastructure. Assumption is made that it is all in working order and no additional hardware is needed other than what is quoted above. Additional items to repair or replace faulty equipment would be additional.

THANK YOU FOR YOUR BUSINESS!!



## No Israel Boycott Certification

Texas Government Code, Chapter 2270, provides that a governmental entity – including a city – may not enter into certain contracts with a company for goods or services unless the contract contains a written verification that the company does not boycott Israel and will not boycott Israel during the term of the contract. The verification is specifically required when a governmental entity 1) enters into a contract with a company with ten (10) or more full-time employees, and 2) the contract is valued at \$100,000 or more to be paid wholly or partly from public funds.

“Boycott Israel” is defined in Texas Government Code 808.001 to mean refusing to deal with, terminating business activities with, or taking any action that is intended to penalize, inflict economic harm on, or limit commercial relations specifically with Israel, or with a person or entity doing business in Israel or in an Israeli-controlled territory, but does not include an action made for ordinary business purposes.

By signing below, I verify that the company listed below does not boycott Israel and will not boycott Israel during the term of the contracted entered into with the City of Killeen. I further certify that I am authorized by the company listed below to make this verification.

  
\_\_\_\_\_  
Signature

William Jennings  
\_\_\_\_\_  
Printed Name

10/28/2020  
\_\_\_\_\_  
Date

NOVY Inc.  
\_\_\_\_\_  
Company Name

President/CEO  
\_\_\_\_\_  
Title



## A quote for your consideration.

Based on your business needs, we put the following quote together to help with your purchase decision. Below is a detailed summary of the quote we've created to help you with your purchase decision.

To proceed with this quote, you may respond to this email, order online through your [Premier page](#), or, if you do not have Premier, use this [Quote to Order](#).

<b>Quote No.</b>	<b>3000071872464.2</b>	Sales Rep	Mark Shough
<b>Total</b>	<b>\$5,934.62</b>	Phone	(800) 456-3355, 6180103
Customer #	1841825	Email	M_Shough@Dell.com
Quoted On	Nov. 09, 2020	<b>Billing To</b>	ACCOUNTS PAYABLE
Expires by	Dec. 09, 2020		CITY OF KILLEEN
Solution ID	13285467		CITY OF KILLEEN
			101 COLLEGE ST
			KILLEEN, TX 76541-6105

### Message from your Sales Rep

Please contact your Dell sales representative if you have any questions or when you're ready to place an order. Thank you for shopping with Dell!

Regards,  
Mark Shough

### Shipping Group

Shipping To	Shipping Method
ALVA WALKER CITY OF KILLEEN CITY OF KILLEEN 101 E AVE D KILLEEN, TX 76541 (254) 501-7892	Standard Delivery

Product	Unit Price	Qty	Subtotal
PowerEdge R640	\$5,934.62	1	\$5,934.62

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<b>Subtotal:</b>	<b>\$5,934.62</b>
<b>Shipping:</b>	<b>\$0.00</b>
<b>Non-Taxable Amount:</b>	<b>\$5,934.62</b>
<b>Taxable Amount:</b>	<b>\$0.00</b>
<b>Estimated Tax:</b>	<b>\$0.00</b>
<hr/>	
<b>Total:</b>	<b>\$5,934.62</b>

Consult your DFS rep. Special lease pricing may be available.

## Shipping Group Details

### Shipping To

ALVA WALKER  
CITY OF KILLEEN  
CITY OF KILLEEN  
101 E AVE D  
KILLEEN, TX 76541  
(254) 501-7892

### Shipping Method

Standard Delivery

<b>PowerEdge R640</b>	<b>\$5,934.62</b>	<b>Qty</b>	<b>1</b>	<b>Subtotal</b>	<b>\$5,934.62</b>
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Estimated delivery if purchased today:  
Nov. 30, 2020  
Contract # C000000006841  
Customer Agreement # DIR-TSO-3763

Description	SKU	Unit Price	Qty	Subtotal
PowerEdge R640 Server	210-AKWU	-	1	-
PowerEdge R640 MLK Motherboard	329-BEIJ	-	1	-
No Trusted Platform Module	461-AADZ	-	1	-
2.5 Chassis with up to 8 Hard Drives and 3PCIe slots	321-BCQJ	-	1	-
PowerEdge R640 Shipping	340-BKNE	-	1	-
PowerEdge R640 x8 Drive Shipping Material	340-COPS	-	1	-
PowerEdge R640 CE, CCC, BIS Marking	389-DSVE	-	1	-
Intel Xeon Silver 4215R 3.2G, 8C/16T, 9.6GT/s, 11 M Cache, Turbo, HT (130W) DDR4-2400	338-BVKQ	-	1	-
No Additional Processor	374-BBBX	-	1	-
Blank for 1CPU Configuration	370-ADNM	-	1	-
Standard 1U Heatsink	412-AAIQ	-	1	-
3200MT/s RDIMMs	370-AEVR	-	1	-
Performance Optimized	370-AAIP	-	1	-
Unconfigured RAID	780-BCDS	-	1	-
PERC H330 RAID Controller, Minicard	405-AAEF	-	1	-
BOSS controller card + with 2 M.2 Sticks 240G (RAID 1),LP	403-BCHI	-	1	-
Windows Server 2019 Standard,16CORE,FI,No Med, No CAL, Multi Language	634-BSFE	-	1	-
Windows Server 2019 Standard,16CORE,Digitally Fulfilled Recovery Image, Multi Language	528-CFIB	-	1	-
iDRAC9,Enterprise	385-BBKT	-	1	-
iDRAC Group Manager, Enabled	379-BCQV	-	1	-
iDRAC,Factory Generated Password	379-BCSF	-	1	-
Riser Config 4, 2x16 LP	330-BBGY	-	1	-
Broadcom 57416 Dual Port 10GbE BASE-T & 5720 Dual Port 1GbE BASE-T, rNDC	540-BBUK	-	1	-
No Internal Optical Drive for x4 and x8 HDD Chassis	429-ABBF	-	1	-
5 Standard Fans for R640	384-BBPR	-	1	-
Dual, Hot-plug, Redundant Power Supply (1+1), 750W	450-AJSC	-	1	-

Standard Bezel	325-BCHH	-	1	-
Dell EMC Luggage Tag	350-BBJS	-	1	-
Quick Sync 2 (At-the-box mgmt)	350-BBKC	-	1	-
Performance BIOS Settings	384-BBBL	-	1	-
ReadyRails Sliding Rails Without Cable Management Arm	770-BBBC	-	1	-
No Systems Documentation, No OpenManage DVD Kit	631-AACK	-	1	-
Dell Hardware Limited Warranty Plus On-Site Service	813-9255	-	1	-
ProSupport: Next Business Day On-Site Service After Problem Diagnosis, 3 Years	813-9262	-	1	-
ProSupport: 7x24 HW/SW Technical Support and Assistance, 3 Years	813-9274	-	1	-
Thank you choosing Dell ProSupport. For tech support, visit <a href="http://www.dell.com/support">//www.dell.com/support</a> or call 1-800- 945-3355	989-3439	-	1	-
On-Site Installation Declined	900-9997	-	1	-
8GB RDIMM, 3200MT/s, Single Rank	370-AEVO	-	6	-
1TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive	400-ASHF	-	2	-
Power Cord - C13, 3M, 125V, 15A (North America, Guam, North Marianas, Philippines, Samoa, Vietnam)	450-AALV	-	2	-
C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America	492-BBDI	-	2	-

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<b>Subtotal:</b>	<b>\$5,934.62</b>
<b>Shipping:</b>	<b>\$0.00</b>
<b>Estimated Tax:</b>	<b>\$0.00</b>
<hr/>	
<b>Total:</b>	<b>\$5,934.62</b>

# Important Notes

## Terms of Sale

This Quote will, if Customer issues a purchase order for the quoted items that is accepted by Supplier, constitute a contract between the entity issuing this Quote ("Supplier") and the entity to whom this Quote was issued ("Customer"). Unless otherwise stated herein, pricing is valid for thirty days from the date of this Quote. All product, pricing and other information is based on the latest information available and is subject to change. Supplier reserves the right to cancel this Quote and Customer purchase orders arising from pricing errors. Taxes and/or freight charges listed on this Quote are only estimates. The final amounts shall be stated on the relevant invoice. Additional freight charges will be applied if Customer requests expedited shipping. Please indicate any tax exemption status on your purchase order and send your tax exemption certificate to [Tax\\_Department@dell.com](mailto:Tax_Department@dell.com) or [ARSalesTax@emc.com](mailto:ARSalesTax@emc.com), as applicable.

**Governing Terms:** This Quote is subject to: (a) a separate written agreement between Customer or Customer's affiliate and Supplier or a Supplier's affiliate to the extent that it expressly applies to the products and/or services in this Quote or, to the extent there is no such agreement, to the applicable set of Dell's Terms of Sale (available at [www.dell.com/terms](http://www.dell.com/terms) or [www.dell.com/oemterms](http://www.dell.com/oemterms)), or for cloud/as-a-Service offerings, the applicable cloud terms of service (identified on the Offer Specific Terms referenced below); and (b) the terms referenced herein (collectively, the "Governing Terms"). Different Governing Terms may apply to different products and services on this Quote. The Governing Terms apply to the exclusion of all terms and conditions incorporated in or referred to in any documentation submitted by Customer to Supplier.

**Supplier Software Licenses and Services Descriptions:** Customer's use of any Supplier software is subject to the license terms accompanying the software, or in the absence of accompanying terms, the applicable terms posted on [www.Dell.com/eula](http://www.Dell.com/eula). Descriptions and terms for Supplier-branded standard services are stated at [www.dell.com/servicecontracts/global](http://www.dell.com/servicecontracts/global) or for certain infrastructure products at [www.dellemc.com/en-us/customer-services/product-warranty-and-service-descriptions.htm](http://www.dellemc.com/en-us/customer-services/product-warranty-and-service-descriptions.htm)

**Offer-Specific, Third Party and Program Specific Terms:** Customer's use of third-party software is subject to the license terms that accompany the software. Certain Supplier-branded and third-party products and services listed on this Quote are subject to additional, specific terms stated on [www.dell.com/offeringspecificterms](http://www.dell.com/offeringspecificterms) ("Offer Specific Terms").

**In case of Resale only:** Should Customer procure any products or services for resale, whether on standalone basis or as part of a solution, Customer shall include the applicable software license terms, services terms, and/or offer-specific terms in a written agreement with the end-user and provide written evidence of doing so upon receipt of request from Supplier.

**In case of Financing only:** If Customer intends to enter into a financing arrangement ("Financing Agreement") for the products and/or services on this Quote with Dell Financial Services LLC or other funding source pre-approved by Supplier ("FS"), Customer may issue its purchase order to Supplier or to FS. If issued to FS, Supplier will fulfill and invoice FS upon confirmation that: (a) FS intends to enter into a Financing Agreement with Customer for this order; and (b) FS agrees to procure these items from Supplier. Notwithstanding the Financing Agreement, Customer's use (and Customer's resale of and the end-user's use) of these items in the order is subject to the applicable governing agreement between Customer and Supplier, except that title shall transfer from Supplier to FS instead of to Customer. If FS notifies Supplier after shipment that Customer is no longer pursuing a Financing Agreement for these items, or if Customer fails to enter into such Financing Agreement within 120 days after shipment by Supplier, Customer shall promptly pay the Supplier invoice amounts directly to Supplier.

Customer represents that this transaction does not involve: (a) use of U.S. Government funds; (b) use by or resale to the U.S. Government; or (c) maintenance and support of the product(s) listed in this document within classified spaces. Customer further represents that this transaction does not require Supplier's compliance with any statute, regulation or information technology standard applicable to a U.S. Government procurement.

For certain products shipped to end users in California, a State Environmental Fee will be applied to Customer's invoice. Supplier encourages customers to dispose of electronic equipment properly.

Electronically linked terms and descriptions are available in hard copy upon request.

**^Dell Business Credit (DBC):**

OFFER VARIES BY CREDITWORTHINESS AS DETERMINED BY LENDER. Offered by WebBank to Small and Medium Business customers with approved credit. Taxes, shipping and other charges are extra and vary. Minimum monthly payments are the greater of \$15 or 3% of account balance. Dell Business Credit is not offered to government or public entities, or business entities located and organized outside of the United States.



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By signing below, I verify that the company listed below does not boycott Israel and will not boycott Israel during the term of the contracted entered into with the City of Killeen. I further certify that I am authorized by the company listed below to make this verification.

\*

*Dennis Brabandt*

Signature

Dell Marketing L.P.

Company Name

Dennis Brabandt

Printed Name

Contract Manager

Title

11/11/2020

Date

\*To the best of my knowledge and belief.