



Vendor Contract Information Summary

Vendor Heil of Texas
Contact Cody Garefalos
Phone 832-245-8222
Email codyg@heiloftexas.com
Vendor Website www.Heiloftexas.com
TIN 76-0681266
Address Line 1 5900 Wheeler St.
Vendor City Houston
Vendor Zip 77023
Vendor State TX
Vendor Country USA
Delivery Days 10
Freight Terms FOB Destination
Payment Terms Net 30
Shipping Terms Freight prepaid by vendor and added to invoice
Ship Via Best Way
Designated Dealer No
EDGAR Received Yes
Service-disabled Veteran Owned No
Minority Owned No
Women Owned No
National Yes
No Foreign Terrorist Orgs Yes
No Israel Boycott Yes
MWBE No
ESCs All Texas Regions
States All States
Contract Name Refuse and Recycle Bodies, Containers and Other Transport Bodies
Contract No. 686-22
Effective 12/01/2022
Expiration 11/30/2025
Accepts RFQs Yes
Service Fee Note Vehicle purchase orders are subject to a \$400 service fee
Quote Reference Number 686-22

October 1, 2023

Sent via email to: codyg@heiloftexas.com

Cody Garefalos
Heil of Texas
5900 Wheeler St.
Houston TX 77023

Re: Refuse and Recycle Bodies, Containers and Other Transport Bodies
BuyBoard Contract 686-22

The Local Government Purchasing Cooperative (BuyBoard) awarded your company a contract under Refuse and Recycle Bodies, Containers and Other Transport Bodies, Contract 686-22 effective 12/1/2022 through November 30, 2023, with two possible one-year renewals. At this time the BuyBoard is renewing your contract through November 30, 2024.

All discounts, terms, and conditions of your contract will remain the same. If you agree to this renewal, there is nothing you need to do. However, if you do not agree to this renewal, you must notify me via email at contractadmin@buyboard.com prior to the start of the renewal term.

Reminder: Once a BuyBoard contract is awarded, vendors must generate a minimum of \$15,000 annually or they may not be offered a contract renewal.

If you have questions or comments concerning this renewal, please contact me as soon as possible at contractadmin@buyboard.com . We appreciate your interest in The Local Government Purchasing Cooperative.

Sincerely,

Jim Tulberg

Jim Tulberg
Contract Administrator

1st renewal v.02.13.2020

Section V: Repair Parts and Supplies

Discount (%) off catalog/pricelist for **Repair Parts and Supplies for all Refuse/Recycle Bodies and Equipment,**

Containers, Dump Bodies, and Mixers. Catalog/Pricelist MUST be included or proposal will not be considered.

Total:

Item Notes: **PROPOSAL NOTE 1:** Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "**Add Alternate**" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

PROPOSAL NOTE 2: Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

PROPOSAL NOTE 3: The majority of the optional equipment and upgrade options will be selected at time of Cooperative

member order. A DETAILED AND COMPLETE LIST OF ALL OPTIONAL EQUIPMENT AND UPGRADE OPTIONS MUST BE

SUBMITTED WITH PROPOSAL FOR PROPOSAL TO BE CONSIDERED.

Item Attributes**1. State Name of Catalog/Pricelist Proposed with Discount Percentage**

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

EMAIL PO & VENDOR QUOTE TO: TIPSPO@TIPS-USA.COM
 PO AND QUOTE MUST REFERENCE VENDOR TIPS CONTRACT NUMBER
 ATTACH PO AS A PDF - ONLY ONE PO (WITH QUOTE) PER ATTACHMENT

Notice:

Many Vendors utilize specific warranties, subscription agreements, license agreements, EULA's, etc. ("Supplemental Agreements") when you purchase specific goods or services from that Vendor. Since the Supplemental Agreements do not necessarily apply to every Member, every jurisdiction, or every purchase, TIPS does NOT now negotiate the terms of those agreements on Members' behalf. If you are required to sign such a supplementary agreement by the TIPS Vendor, TIPS strongly encourages Members not to proceed with a purchase until they have carefully reviewed and negotiated all applicable Supplemental Agreements. TIPS recommends you work with your entity's legal counsel to ensure compliance with the legal requirements of your entity and your jurisdiction.

[TIPS Purchase Order Procedure here](#)

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Print

VENDOR **Lonestar Freightliner Group LLC**

2051 Hughes Rd Grapevine TX,76051

WEBSITE www.tntxtruck.com

SERVICE/PRODUCTS DESCRIPTION **Lonestar Truck Group Texarkana. Medium and Heavy Duty Trucks and Trailers**

CONTRACT: **221001 Heavy Duty Equipment**

End Date: Jan-31-2026 **EDGAR COMPLIANCE:** [View Doc.](#)





Lonestar Truck Group | Temple

4848 NORTH GENERAL BRUCE DRIVE
TEMPLE, TX 76501
(254) 770-1422 Fax: (254) 771-2201

City of Killeen Bid

Parts Discounts off list

Cummins Parts – 42%


Freightliner Parts – 27 %

Vendor Source (includes brakes, drum, air valve, and etc.) – 19%

X Source (includes Autocar and third party vendors) – 14%

Chris Hemphill
Parts Manager
4848 N. General Bruce Drive
Temple, Tx 76501
Office 254-770-1422
Cell 254-716-3727

Print: Chris Hemphill

Sign: 

**3
5 Discount Offered - CAUTION READ CAREFULLY BECAUSE VENDORS FREQUENTLY MAKE MISTAKES ON THIS ATTRIBUTE QUESTION**

Remember this is a **MINIMUM** discount percentage. So, be sure that the discount percentage inserted here can be applied to ANY OFFERING OF GOODS OR SERVICES THROUGHOUT THE LIFE OF THE CONTRACT.

CAUTION: BE CERTAIN YOU CAN HONOR THIS **MINIMUM** DISCOUNT PERCENTAGE ON ANY OFFERED SERVICE OR GOOD NOW OR DURING THE LIFE OF THE CONTRACT.

What is the **MINIMUM** percentage discount off of any item or service you offer to TIPS Members that is in your regular catalog (as defined in the solicitation specifications document), website, store or shelf pricing or when adding new goods or services to your offerings during the life of the contract? The resulting price of any goods or services Catalog list prices after this discount is applied is a ceiling on your pricing and not a floor because, in order to be more competitive in the individual circumstance, you may offer a larger discount depending on the items or services purchased and the quantity at time of sale. Please note that any specific greater discount offered for a particular product, brand, or service listed in Vendor's proposal will control and Vendor will be required to honor that greater specific discount, in excess of the minimum discount, for that particular product, brand, or service for the life of the contract.

Must answer with a number between 0% and 100%.

**3
6 MINIMUM Discount Term**

Does the vendor agree to at least offer, for the life of the Agreement, the Minimum Discount Percentage off list or catalog proposed by Vendor in response to the Attribute entitled "Discount Offered - CAUTION READ CAREFULLY BECAUSE VENDORS FREQUENTLY MAKE MISTAKES ON THIS ATTRIBUTE QUESTION"? TIPS will utilize this response to satisfy the Long Term Cost scoring evaluation criteria. A "YES" answer will be awarded the maximum 10 points for this criterion out of the 100 total points and a "NO" answer is awarded 0 points.

**3
7 Yes - No**

If awarded on this TIPS Contract, for the duration of the Contract, Vendor agrees to provide, upon request, their then current catalog pricing, as defined in the solicitation and below, to TIPS upon request for any goods and services offered on Vendor's TIPS Contract.

"Catalog" means the available list of tangible personal property or services, in the most current listing, regardless of date, during the life of the contract, that takes the form of a catalog, price list, schedule, shelf price or other form that:

- A. is regularly maintained by the manufacturer or Vendor of an item; and
- B. is either published or otherwise available for inspection by a customer during the purchase process;
- C. to which the minimum discount proposed by the proposing Vendor may be applied.



Vendor Contract Information Summary

Vendor Mac Haik Ford Lincoln
Contact Paul Neagle
Phone 512-930-6260
Email gtfleet@machaikfl.com
Vendor Website www.machaikfordlincoln.com
TIN 76-0694237
Address Line 1 7201 S IH 35
Vendor City Georgetown
Vendor Zip 78626
Vendor State TX
Vendor Country USA
Delivery Days 10
Freight Terms FOB Destination
Payment Terms Net 30 days
Shipping Terms Freight prepaid by vendor and added to invoice
Ship Via Prepaid/Add to Invoice
Designated Dealer No
EDGAR Received Yes
Service-disabled Veteran Owned No
Minority Owned No
Women Owned No
National No
No Foreign Terrorist Orgs Yes
No Israel Boycott Yes
MWBE No
ESCs All Texas Regions
States Texas
Contract Name Vehicles, Police Motorcycles, Parts, and Maintenance Repair Services
Contract No. 724-23
Effective 12/01/2023
Expiration 11/30/2026
Accepts RFQs Yes
Service Fee Note Vehicle purchase orders are subject to a \$400 service fee

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

Ford

150 Section 12: Ford Model Vehicles OPTIONS and EQUIPMENT

Discount (%) off all **Third Party Options (not OEM) and Unpublished Options and Equipment**. Third Party (not OEM) specification sheets and upgrade options catalog/pricelist **MUST** be included, or proposal will not be considered.

Total:

Item Notes: **PROPOSAL NOTE 3:** The Proposal Invitation seeks base model pricing for vehicles. Vendors should propose direct replacement models if a vehicle/truck model specified below has been discontinued by the manufacturer. Optional equipment is not to be listed in a base price since options will be selected by the Cooperative member at time of quote/order. All options are to be priced at standard government pricing. Vendors shall submit a COMPLETE catalog(s)/pricelist(s) OF ALL OPTIONAL EQUIPMENT AND PARTS with their Proposal response or the Proposal will not be considered. The Cooperative considers an option listed and priced in a proposal response to be a "Published Option", part of any awarded contract, and available for purchase by members separately and independently from associated base price items. Vendors shall submit manufacturer upgrade options for each model proposed including alternative fuel equipment (CNG, LPG, Hybrid, etc.). Vendors shall submit catalog(s)/pricelist(s) in a readily available and readable electronic format, with Excel or searchable PDF preferred. **No paper catalogs or manufacturer/vendor websites will be accepted.**

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "**Add Alternate**" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

Ford

151 Section 12: Ford Model Vehicles OPTIONS and EQUIPMENT

Discount (%) off all **Original Equipment Manufacturer (OEM) Parts**.

Total:

Item Notes: **PROPOSAL NOTE 3:** The Proposal Invitation seeks base model pricing for vehicles. Vendors should propose direct replacement models if a vehicle/truck model specified below has been discontinued by the manufacturer. Optional equipment is not to be listed in a base price since options will be selected by the Cooperative member at time of quote/order. All options are to be priced at standard government pricing. Vendors shall submit a COMPLETE catalog(s)/pricelist(s) OF ALL OPTIONAL EQUIPMENT AND PARTS with their Proposal response or the Proposal will not be considered. The Cooperative considers an option listed and priced in a proposal response to be a "Published Option", part of any awarded contract, and available for purchase by members separately and independently from associated base price items. Vendors shall submit manufacturer upgrade options for each model proposed including alternative fuel equipment (CNG, LPG, Hybrid, etc.). Vendors shall submit catalog(s)/pricelist(s) in a readily available and readable electronic format, with Excel or searchable PDF preferred. **No paper catalogs or manufacturer/vendor websites will be accepted.**

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- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

NAPA Auto Parts – Fleet Parts Supply

Aftermarket vehicle parts

#032521-GPC

Maturity Date: 5/19/2026

Products & Services



Products & Services

Sourcewell contract 032521-GPC gives access to the following types of goods and services:

- Automobile & light truck parts
- Medium- & heavy-duty truck parts
- Agriculture & farm equipment parts
- Lawn & garden equipment parts
- Off-highway & industrial vehicle parts
- Recreational & marine vehicle parts
- Technician training
- Shop management training
- Multiple distribution channels
- Machine shop service at select NAPA stores

[Locate your local dealer or representative](#) 

(nongovernment site)

[NAPA ProLink online ordering portal](#) 

(nongovernment site)

Sourcewell RFP #032521 Aftermarket Vehicle Parts and Supplies

Sourcewell 9074 Pricing Profile - United States Version

Bidder Name: **NAPA Auto Parts U.S. (Genuine Parts Company)**

Catalog Website: www.napaprolink.com

CATEGORY	DESCRIPTION	% DISCOUNT Off List
1	AIR CONDITIONING	50%
2	ALTERNATORS AND STARTERS	50%
3	BATTERIES	43%
4	BEARING, BALL AND ROLLER	50%
5	BELTS AND HOSES	43%
6	BRAKES	50%
7	ELECTRICAL AND IGNITION	50%
8	EMISSIONS AND EXHAUST	60%
9	ENGINE AND DRIVE TRAIN	50%
10	FILTERS, OIL, GAS, AIR & TRANSMISSION	56%
11	GASKETS AND SEALS	51%
12	HEATING AND COOLING (ENGINE)	50%
13	LAMPS AND LIGHTING AND MIRRORS	51%
14	OILS AND LUBRICANTS; REG. & SYN.	50%
15	PUMPS, FUEL AND WATER	49%
16	SUSPEN., SHOCKS, STRUTS, & STEER.	48%
17	WIPERS/WASHERS	50%
18	SHOP SUPPLIES & EQUIPMENT	45%
19	WINTER ACCESSORIES	52%

Note: '% DISCOUNT off of List' is approximate as the actual profile calculation is based on a different base factor and could vary by product line by line/family by family.



AUTOMATED VENDOR (DO NOT SEND PO TO TIPS)

EMAIL PURCHASE ORDER TO: coops@oreillyauto.com

Notice:

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[TIPS Purchase Order Procedure here](#)

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VENDOR **O'Reilly Auto Parts**

233 S Patterson Avenue Springfield MO,65802

WEBSITE firstcallonline.com

SERVICE/PRODUCTS DESCRIPTION

O'Reilly Auto Parts is a publicly traded chain of auto parts stores. O'Reilly opened in November 1957 with thirteen team members at one location. The long range plans and stability of the company were solidified by a public offering of company stock in April of 1993. Since that time, the company has grown through the opening of new stores as well as numerous mergers and acquisitions. O'Reilly Auto Parts currently operates over 5,000 locations and 27 distribution centers in 47 states including Alaska and Hawaii.

CONTRACT: **230604** **Vehicle Parts, Supplies, Equipment, and Affiliated Services**

End Date: Aug-31-2026 EDGAR COMPLIANCE: **No**

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6 **Minimum Percentage Discount Offered to TIPS Members on all Goods and Services (READ CAREFULLY)**

Please read thoroughly and carefully as an error on your response can render your contract award unusable.

TIPS Members often turn to TIPS Contracts for ease of use and to receive discounted pricing.

What is the minimum percentage discount that you can offer TIPS Members off of all goods and service pricing (whether offered through Pricing Form 1, Pricing Form 2, or in another accepted format) that you offer? Only limited goods/services specifically identified and excluded from this discount in Vendor's original proposal may be excluded from this discount.

Vendor must respond with a percentage from 0%-100%. The percentage discount that you input below will be applied to your "Catalog Pricing", as defined in the solicitation, for all TIPS Sales made during the life of the contract. You cannot alter this percentage discount once the solicitation legally closes. You will always be required to discount every TIPS Sale by the percentage included below with the exception of limited goods/services specifically identified and excluded from this discount in Vendor's original proposal. If you add goods or services to your "Catalog Pricing" during the life of the contract, you will be required to sell those new items with this discount applied.

Example: In this example, you enter a 10% minimum percentage discount below. In year-one of your TIPS Contract, your published "Catalog Pricing" (website/store/published pricing) for "Tablet A" is \$100 and for "Tablet Set-Up Service" is \$100. In this example, you must sell those items under the TIPS Contract at the proposed 10% discounted price of: "Tablet A" - \$90, "Tablet Set-Up Service" - \$90. In year two of your TIPS Contract, you update your "Catalog Pricing" with the market. You add "Tablet B" to your "Catalog Pricing" for \$200 and have increased the price of "Tablet A" to \$110 and the price of "Tablet Set-Up Service" to \$110. In this example, after the "Catalog Pricing" update, you must still sell those items under the TIPS Contract at the proposed 10% discounted price of: "Tablet A" - \$99, "Tablet Set-Up Service" - \$99, and "Tablet B" - \$180.00.

With the exception of limited goods/services specifically identified and excluded from this discount in Vendor's original proposal, if you cannot honor the discount on all goods and items now included or which may be added in the future with certainty, then you should offer a lesser discount percentage below.

What is the minimum percentage discount that you can offer TIPS Members off of all goods and service pricing (whether offered through Pricing Form 1, Pricing Form 2, or in another accepted format) that you offer?

41%

3
7 **Honoring Vendor's Minimum Percentage Discount**

Vendor is asked in these Attribute Questions to provide a Minimum Percentage Discount offered to TIPS Members on all goods and services sold under the TIPS Contract. Points will be assigned for your response and scoring of your proposal will be affected. A "YES" answer will be awarded the maximum 10 points and a "NO" answer will be awarded 0 points.

Does Vendor agree to honor the Minimum Percentage Discount off of their TIPS "Catalog Pricing" that Vendor proposed for all TIPS Sales made for the duration of the TIPS Contract?

Yes, Vendor agrees

3
8 **Volume and Additional Discounts**

In addition to the Minimum Percentage Discount proposed herein, does Vendor ever expect and intend to offer additional, greater, or volume discounts to TIPS Members?

Point(s) may be assigned for your response in the category of "Pricing" during scoring and evaluation.

Yes



Vendor Contract Information Summary

Vendor	Southern Tire Mart LLC
Contact	Richard Conwill
Phone	877-786-4681
Email	gov-sales@stmtires.com
TIN	06-1689011
Address Line 1	800 Highway 98
Vendor City	Columbia
Vendor Zip	39429
Vendor State	MS
Vendor Country	USA
Delivery Days	10
Freight Terms	FOB Destination
Payment Terms	NET 30
Shipping Terms	Freight prepaid by vendor and added to invoice
Ship Via	Company Truck
Designated Dealer	No
EDGAR Received	Yes
Service-disabled Veteran Owned	No
Minority Owned	No
Women Owned	No
National	No
No Foreign Terrorist Orgs	Yes
No Israel Boycott	Yes
MWBE	No
ESCs	All Texas Regions
States	Alabama, Arizona, Arkansas, California, Colorado, Florida, Georgia, Louisiana, Mississippi, Nevada, New Mexico, Oklahoma, South Carolina, Tennessee, Texas, Utah
Contract Name	Tires, Tubes, Supplies and Equipment
Contract No.	729-24
Effective	03/01/2024
Expiration	02/28/2027
Accepts RFQs	Yes
Quote Reference Number	729-24

Alternate 2

Section I: Tire Products and Supplies

Discount (%) off catalog/pricelist for **Tires and Tubes** (All Types of Cars, SUVs, School Buses, Trucks and Related Vehicles). **Catalog/Pricelist MUST be included or proposal will not be considered.**

Total:

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

Alternate 3

Section I: Tire Products and Supplies

Discount (%) off catalog/pricelist for **Tires and Tubes** (All Types of Cars, SUVs, School Buses, Trucks and Related Vehicles). **Catalog/Pricelist MUST be included or proposal will not be considered.**

Total:

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

Alternate 4

Section I: Tire Products and Supplies

Discount (%) off catalog/pricelist for **Tires and Tubes** (All Types of Cars, SUVs, School Buses, Trucks and Related Vehicles). **Catalog/Pricelist MUST be included or proposal will not be considered.**

Total:

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

Alternate 5

Section I: Tire Products and Supplies

Discount (%) off catalog/pricelist for **Tires and Tubes** (All Types of Cars, SUVs, School Buses, Trucks and Related Vehicles). **Catalog/Pricelist MUST be included or proposal will not be considered.**

Total:

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

Alternate 7

Section I: Tire Products and Supplies

Discount (%) off catalog/pricelist for **Tires and Tubes** (All Types of Cars, SUVs, School Buses, Trucks and Related Vehicles). **Catalog/Pricelist MUST be included or proposal will not be considered.**

Total:

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

Alternate 8

Section I: Tire Products and Supplies

Discount (%) off catalog/pricelist for **Tires and Tubes** (All Types of Cars, SUVs, School Buses, Trucks and Related Vehicles). **Catalog/Pricelist MUST be included or proposal will not be considered.**

Total:

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

Alternate 9

Section I: Tire Products and Supplies

Discount (%) off catalog/pricelist for **Tires and Tubes** (All Types of Cars, SUVs, School Buses, Trucks and Related Vehicles). **Catalog/Pricelist MUST be included or proposal will not be considered.**

Total:

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

Alternate 10

Section I: Tire Products and Supplies

Discount (%) off catalog/pricelist for **Tires and Tubes** (All Types of Cars, SUVs, School Buses, Trucks and Related Vehicles). **Catalog/Pricelist MUST be included or proposal will not be considered.**

Total:

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

Alternate 11

Section I: Tire Products and Supplies

Discount (%) off catalog/pricelist for **Tires and Tubes** (All Types of Cars, SUVs, School Buses, Trucks and Related Vehicles). **Catalog/Pricelist MUST be included or proposal will not be considered.**

Total:

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

Alternate 15

Section I: Tire Products and Supplies

Discount (%) off catalog/pricelist for **Tires and Tubes** (All Types of Cars, SUVs, School Buses, Trucks and Related Vehicles). **Catalog/Pricelist MUST be included or proposal will not be considered.**

Total:

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

Alternate 16

Section I: Tire Products and Supplies

Discount (%) off catalog/pricelist for **Tires and Tubes** (All Types of Cars, SUVs, School Buses, Trucks and Related Vehicles). **Catalog/Pricelist MUST be included or proposal will not be considered.**

Total:

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

Alternate 17

Section I: Tire Products and Supplies

Discount (%) off catalog/pricelist for **Tires and Tubes** (All Types of Cars, SUVs, School Buses, Trucks and Related Vehicles). **Catalog/Pricelist MUST be included or proposal will not be considered.**

Total:

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

Bridgestone - OTR

Alternate 1

Section I: Tire Products and Supplies

Discount (%) off catalog/pricelist for **Off-the-Road** (OTR, Earthmover) **Tires and Tubes**. **Catalog/Pricelist MUST be included or proposal will not be considered.**

Total:

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

Bridgestone - AG

Alternate 2

Section I: Tire Products and Supplies

Discount (%) off catalog/pricelist for **Off-the-Road** (OTR, Earthmover) **Tires and Tubes**. **Catalog/Pricelist MUST be included or proposal will not be considered.**

Total:

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

Firestone OTR

Alternate 3

Section I: Tire Products and Supplies

Discount (%) off catalog/pricelist for **Off-the-Road** (OTR, Earthmover) **Tires and Tubes**. **Catalog/Pricelist MUST be included or proposal will not be considered.**

Total:

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

Firestone Industrial