



**CONTRACT PRICING WORKSHEET**  
For MOTOR VEHICLES Only

Contract No.:

FS12-13

Date Prepared:

11/18/2015

**This Worksheet is prepared by Contractor and given to End User. If a PO is issued, both documents MUST be faxed to H-GAC @ 713-993-4548. Therefore please type or print legibly.**

|                 |                                   |              |  |
|-----------------|-----------------------------------|--------------|--|
| Buying Agency:  | City of Killeen (Fire Department) | Contractor:  | Metro Fire Apparatus Specialists, Inc. |
| Contact Person: | Fire Chief J.D. Gardner           | Prepared By: | Brian Russell                          |
| Phone:          | 254-501-7667                      | Phone:       | 713-475-2411                           |
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Product Code: DC04 Description: Spartan 4-Door Custom Full-Tilt Aluminum Cab, Pumper, Stainless Steel Body, Single Axle, 1250 GPM Pump, Mid-Mounted (ENGINE)

A. Product Item Base Unit Price Per Contractor's H-GAC Contract: \$342,547

B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable. (Note: Published Options are options which were submitted and priced in Contractor's bid.)

| Description  | Cost     | Description  | Cost             |
|--|----------|--|------------------|
| 2 - Upgrade cab to Gladiator                                   | \$55,250 | 4 - Change cab to LFD  | \$13,950         |
| 11 - Change cab paint to two-tone                              | \$2,150  | 23 - Change cab electrical system to multiplexed with 1 screen   | \$6,400          |
| 28 - Upgrade engine to 450 horsepower (small block)            | \$13,725 | 33 - Add engine brake in addition to VG turbo                    | \$3,250          |
| 48 - Change fuel tank to 68 gallons                            | \$950    | 54 - Upgrade front axle and suspension to include IFS 24,000#    | \$29,350         |
| 56 - Upgrade rear tires, wheels, and suspension to 27,000#     | \$9,400  | 67 - Change front wheels to aluminum                             | \$950            |
| 68 - Change rear wheels to aluminum                            | \$2,400  | 75 - Add instant fire chains                                     | \$3,900          |
| 77 - Add ESC to the brake system on a single rear axle         | \$3,900  | 79 - Upgrade to disc brakes                                      | \$1,100          |
| 84 - Upgrade to triple frame                                   | \$3,200  | 93 - Upgrade bumper to severe duty                               | \$2,100          |
| 97 - Add front bumper hose well with cover                     | \$1,400  | 98 - Add Q2 siren  | \$2,800          |
| 106 - Power windows (4)  | \$2,300  | 108 - Upgrade air conditioner to overhead w/ painted aluminum    | \$3,900          |
| 113 - Add cab floor insulation                                 | \$2,450  | 115 - Add removable aluminum overlay to undercab insulation      | \$2,600          |
| 121 - Add aluminum overlay w/ Sparliner over the cab rear wall | \$1,750  | 125 - Upgrade to xtreme duty interior center dash with Sparliner | \$2,500          |
| 129 - Change interior metal surfaces to Sparliner              | \$4,900  | 151 - Change exterior door handles to chrome                     | \$875            |
| 153 - Change door locks to power w/ exterior keypad & keyfob   | \$1,900  | 161 - Add rear cab wall trim tread plate                         | \$1,200          |
| 166 - Change the battery boxes to stainless steel              | \$1,700  | 168 - Upgrade alternator to 320 amps                             | \$775            |
| 183 - Upgrade ground and step lights to OnScene LED            | \$5,600  | 187 - Add 12 Volt eyebrow scene light (2)                        | \$4,700          |
| 189 - Add 12 volt side cab recessed scene lights               | \$4,600  | 192 - Change interjoy overhead DOT lights to OnScene LED         | \$2,800          |
| 205 - Add Whelen 500 series LED water level gauge (2)          | \$1,750  | 215 - Add auxilliary speedometer                                 | \$550            |
| 216 - Add Weatherband radio                                    | \$775    | 218 - Add dual rear and single side view camera system           | \$1,825          |
| 345 - Upgrade to Hale pump                                     | \$4,800  | 350 - Upgrade to mechanically operated master intake valve (2)   | \$7,600          |
| 355 - Add foam pump that flows 2-5 gpm of concentrate          | \$16,500 | 359 - Add foam tank refill system                                | \$3,300          |
| 371 - Add 1.75" speedlay (2)                                   | \$5,600  | 380 - Add front bumper discharge                                 | \$3,500          |
| 384 - Add remote controlled electronic deck gun package        | \$16,500 | 387 - Change to top control pump house with walkway              | \$12,500         |
| 446 - Add special body configuration                           | \$16,500 | 449 - Upgrade body to Star series                                | \$40,000         |
| 453 - Change wheel well area to be single axle smart storage   | \$9,500  | 467 - Change hose bed cover to be tread plate                    | \$4,750          |
| 468 - Add air assist opener/closer to hose bed cover           | \$5,400  | 469 - Add LED lights to hose bed cover                           | \$1,800          |
| 477 - Add back board compartment in hose bed                   | \$2,500  | 495 - Change compartment lighting to LED                         | \$5,100          |
| 497 - LED split traffic advisor                                | \$2,400  | 503 - Add lower Zone B and D lights to body (3)                  | \$4,200          |
| 510 - Add 10 kW hydraulic generator with PTO & breaker box     | \$24,000 | 519 - Electric cord reel with cable                              | \$2,975          |
| 522 - Add 120-volt generator powered outlet (2)                | \$1,700  | 523 - Add 120-volt generator and shoreline powered outlet (3)    | \$2,925          |
| 529 - Body exterior flush mounted 12 volt scene light (2)      | \$1,400  | <b>Subtotal B:</b>   | <b>\$397,075</b> |

C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary. (Note: Unpublished Options are items which were not submitted and priced in Contractor's bid.)

| Description   | Cost     | Description   | Cost             |
|---|----------|---|------------------|
| Upgrade headlights to LED                                 | \$1,900  | Add Class B foam educator system complete with tank             | \$5,200          |
| Akron - wye, axe, bar, hook                               | \$673    | Bullard - thermal imager, transmitter, mobile link              | \$13,266         |
| CMC - whistle, throwline set, rope, helmet, cambiner, bag | \$1,672  | David-Clark - headset, cable, station, interface, hook          | \$4,524          |
| Fire Hooks - hook, pole, tool, bar, elevator key          | \$1,118  | Holmatro - pump, spreader, cutter, ram, support, hose           | \$25,644         |
| Kochek - adapter, choc, wrench                            | \$1,406  | Metro - wrench, mount, light, cabinet, hose, console, flap, box | \$30,733         |
| Nupla - broom, shovel, hammer, pole, cutter               | \$552    | Performance Advantage - tool board, mounts                      | \$6,146          |
| Scott - SCBA, mask, cylinder                              | \$35,473 | Sensible - mount, post  | \$814            |
| Snap-Tite - 1.75" hose, 3" hose, 5" hose                  | \$15,314 | SuperVac - fan, scene light                                     | \$18,651         |
| TFT - valve, wye, nozzle, Blitzfire                       | \$13,195 | <b>Subtotal C:</b>  | <b>\$176,281</b> |

Check: Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B). For this transaction the percentage is: 24%

D. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C)

|                   |   |                          |           |   |             |           |
|-------------------|---|--------------------------|-----------|---|-------------|-----------|
| Quantity Ordered: | 1 | X Subtotal of A + B + C: | \$915,903 | = | Subtotal D: | \$915,903 |
|-------------------|---|--------------------------|-----------|---|-------------|-----------|

E. H-GAC Order Processing Charge (Amount Per Current Policy) Subtotal E: \$1,000

| Description | Cost | Description        | Cost       |
|-------------|------|--------------------|------------|
|             |      | <b>Subtotal F:</b> | <b>\$0</b> |

Delivery Date: **G. Total Purchase Price (D+E+F): \$916,903**