



Pricing Proposal  
Quotation #: 26565545  
Reference #: EA - 83818086  
Created On: 8/26/2025  
Valid Until: 9/30/2025

## TX-City of Killeen

### Willie Resto

TX  
United States  
Phone:  
Fax:  
Email: WResto@killeentexas.gov

## Inside Account Manager

### Jeidys Villafana

290 Davidson Ave  
Somerset, NJ, 08873  
Phone: | Toll Free: 888-394-5232 ext.:  
6524741  
Fax: 888-394-5322  
Email: Jeidys\_Villafana@SHI.com

All Prices are in US Dollar (USD)

| Product  | Qty | Your Price | Total       |
|--|-----|------------|-------------|
| 1 CCAL Bridge O365 Sub Per User<br>Microsoft - Part#: AAA-12414<br>Contract Name: Adobe/Microsoft Software & Related Services<br>Contract #: DIR-CPO-5237<br>Coverage Term: 10/1/2025 – 9/30/2026<br><b>Note:</b> Year 1 of 3        | 400 | \$19.80    | \$7,920.00  |
| 2 EOA Exchange Online GCC Sub Per User<br>Microsoft - Part#: 4ES-00001<br>Contract Name: Adobe/Microsoft Software & Related Services<br>Contract #: DIR-CPO-5237<br>Coverage Term: 10/1/2025 – 9/30/2026<br><b>Note:</b> Year 1 of 3 | 400 | \$28.68    | \$11,472.00 |
| 3 O365 G1 GCC Sub Per User<br>Microsoft - Part#: U4S-00002<br>Contract Name: Adobe/Microsoft Software & Related Services<br>Contract #: DIR-CPO-5237<br>Coverage Term: 10/1/2025 – 9/30/2026<br><b>Note:</b> Year 1 of 3             | 400 | \$108.72   | \$43,488.00 |
| 4 Project P3 GCC Sub Per User<br>Microsoft - Part#: 7MS-00001<br>Contract Name: Adobe/Microsoft Software & Related Services<br>Contract #: DIR-CPO-5237<br>Coverage Term: 10/1/2025 – 9/30/2026<br><b>Note:</b> Year 1 of 3          | 15  | \$277.68   | \$4,165.20  |
| 5 SQL CAL ALng SA Device CAL<br>Microsoft - Part#: 359-00792<br>Contract Name: Adobe/Microsoft Software & Related Services<br>Contract #: DIR-CPO-5237<br>Coverage Term: 10/1/2025 – 9/30/2026<br><b>Note:</b> Year 1 of 3           | 25  | \$37.89    | \$947.25    |
| 6 SQL CAL ALng SA User CAL<br>Microsoft - Part#: 359-00961   | 35  | \$37.89    | \$1,326.15  |

Contract Name: Adobe/Microsoft Software & Related Services

Contract #: DIR-CPO-5237

Coverage Term: 10/1/2025 – 9/30/2026

**Note:** Year 1 of 3

|    |   |      |          |              |
|----|---|------|----------|--------------|
| 7  | SQL Server Standard ALng SA<br>Microsoft - Part#: 228-04433<br>Contract Name: Adobe/Microsoft Software & Related Services<br>Contract #: DIR-CPO-5237<br>Coverage Term: 10/1/2025 – 9/30/2026<br><b>Note:</b> Year 1 of 3                 | 10   | \$159.79 | \$1,597.90   |
| 8  | Win Server Standard Core ALng SA 2L<br>Microsoft - Part#: 9EM-00270<br>Contract Name: Adobe/Microsoft Software & Related Services<br>Contract #: DIR-CPO-5237<br>Coverage Term: 10/1/2025 – 9/30/2026<br><b>Note:</b> Year 1 of 3         | 196  | \$21.42  | \$4,198.32   |
| 9  | Teams AC with Dial Out US/CA GCC Sub Add-on<br>Microsoft - Part#: NYH-00001<br>Contract Name: Adobe/Microsoft Software & Related Services<br>Contract #: DIR-CPO-5237<br>Coverage Term: 10/1/2025 – 9/30/2026<br><b>Note:</b> Year 1 of 3 | 1700 | \$0.00   | \$0.00       |
| 10 | Visio P2 GCC Sub Per User<br>Microsoft - Part#: P3U-00001<br>Contract Name: Adobe/Microsoft Software & Related Services<br>Contract #: DIR-CPO-5237<br>Coverage Term: 10/1/2025 – 9/30/2026<br><b>Note:</b> Year 1 of 3                   | 10   | \$139.44 | \$1,394.40   |
| 11 | Win E3 ALng Sub Per User<br>Microsoft - Part#: AAA-10787<br>Contract Name: Adobe/Microsoft Software & Related Services<br>Contract #: DIR-CPO-5237<br>Coverage Term: 10/1/2025 – 9/30/2026<br><b>Note:</b> Year 1 of 3                    | 400  | \$61.32  | \$24,528.00  |
| 12 | Power BI Pro GCC Sub Per User<br>Microsoft - Part#: DDJ-00001<br>Contract Name: Adobe/Microsoft Software & Related Services<br>Contract #: DIR-CPO-5237<br>Coverage Term: 10/1/2025 – 9/30/2026<br><b>Note:</b> Year 1 of 3               | 25   | \$101.76 | \$2,544.00   |
| 13 | Win Server DC Core ALng SA 2L<br>Microsoft - Part#: 9EA-00278<br>Contract Name: Adobe/Microsoft Software & Related Services<br>Contract #: DIR-CPO-5237<br>Coverage Term: 10/1/2025 – 9/30/2026<br><b>Note:</b> Year 1 of 3               | 104  | \$137.54 | \$14,304.16  |
| 14 | M365 G3 Unified FUSL GCC Sub Per User<br>Microsoft - Part#: AAD-34704<br>Contract Name: Adobe/Microsoft Software & Related Services<br>Contract #: DIR-CPO-5237<br>Coverage Term: 10/1/2025 – 9/30/2026<br><b>Note:</b> Year 1 of 3       | 1300 | \$391.32 | \$508,716.00 |
| 15 | Power Automate Premium GCC Sub Per User   | 10   | \$163.08 | \$1,630.80   |

Microsoft - Part#: 1O5-00001  
Contract Name: Adobe/Microsoft Software & Related Services  
Contract #: DIR-CPO-5237  
Coverage Term: 10/1/2025 – 9/30/2026  
**Note:** Year 1 of 3

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|  |   |        |        |
|--|---|--------|--------|
| 16 Azure Monetary Commitment Provision                     | 1 | \$0.00 | \$0.00 |
| Microsoft - Part#: AAA-35418                               |   |        |        |
| Contract Name: Adobe/Microsoft Software & Related Services |   |        |        |
| Contract #: DIR-CPO-5237                                   |   |        |        |
| Coverage Term: 10/1/2025 – 9/30/2026                       |   |        |        |
| <b>Note:</b> Year 1 of 3                                   |   |        |        |

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|          |              |
|----------|--------------|
| Subtotal | \$628,232.18 |
| Shipping | \$0.00       |
| Total    | \$628,232.18 |

#### Additional Comments

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Due to the potential impact of any current or future tariffs, the price and availability of hardware items on this quote may be subject to change.

This quote has been marked as budgetary, as certain pricing may require approval from Microsoft. Please note, SHI is unable to process Purchase Orders against budgetary quotes. Kindly reach out to your SHI sales team for a Final Quote once you have determined your required counts and licenses.

#### Purchasing Microsoft Azure Services

Customer may purchase Microsoft Azure Services from SHI in one or a combination of the following ways: Azure Prepayment: Customer will have access to its entire Azure prepayment throughout the term of its Enrollment if Customer agrees to be invoiced for the full amount upfront (the "Fully Prepaid Option"). Alternatively, if Customer elects to be invoiced for its Azure prepayment on an annual basis, Customer will have access to an Allocated Annual prepayment each year of the Enrollment (the "Annually Prepaid Option"). Under the Fully Prepaid Option, any unused Azure prepayment will be forfeited at the end of the Enrollment, and under the Annually Prepaid Option, any unused Allocated Annual prepayment will be forfeited on the following Enrollment anniversary date.

Using Azure prepayment: Each month, Microsoft will deduct from Customer's Azure prepayment (or Allocated Annual prepayment, if applicable) the monetary value of Customer's usage of eligible Microsoft Azure Services. Once Customer's Azure prepayment (or Allocated Annual prepayment, if applicable) balance has been exhausted, any additional usage will be invoiced at Consumption Rates (as described below).

Invoicing Azure prepayment: If Customer elects the Fully Prepaid Option, Azure prepayment will be invoiced immediately. If Customer elects the Annually Prepaid Option, the first Allocated Annual prepayment will be invoiced immediately, and future Allocated Annual prepayments will be invoiced on the anniversary of the Enrollment effective date.

Invoicing Azure prepayment overage: If Customer's usage is higher than either its Azure prepayment under the Fully Prepaid Option or its Allocated Annual prepayment under the Annually Prepaid Option, such excess will be invoiced at Consumption Rates to Customer at the end of each Enrollment month.

Consumption: Customer pays based on the amount of Microsoft Azure Services consumed during a billing period. Consumption invoicing: If Customer provisions Microsoft Azure Services without an Azure prepayment, SHI will invoice customer in the following month of usage at Consumption Rates. All usage of the Microsoft Azure Services after the expiration or termination of Customer's subscription term will be invoiced by SHI to Customer at then-current Consumption Rates monthly.

SHI will invoice eligible Microsoft Azure Services at the contracted mark-up. Please refer to the Azure Portal or Pricing Calculator for more information on availability: <https://azure.microsoft.com/en-us/pricing/calculator/>

Year 1 10/1/2025 - 9/30/2026 \$628,232.18

Year 2 10/1/2026 - 9/30/2027 \$628,232.18

Year 3 10/1/2027 - 9/30/2028 \$628,232.18

Total \$1,884,696.54

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*The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.*