

Antonio M. Murphy

Accomplished executive with a career showcasing outstanding performance while leading the delivery of recreational and leisure programs and services to support large-scale communities comprised of demographically-diverse individuals. Demonstrated ability to establish high-performance workforces, expertly administer high-value budgets, and define the core mission and overall vision for recreational services. Rich experience in strategic planning, operational direction, procurement and acquisitions, grant writing, and business development. Repeatedly recognized for proactively remaining at the forefront of industry mastery through continued professional development, community involvement, and specialized training. Proven ability to expand community awareness and involvement through outreach initiatives, recruitment efforts, and strategic partnerships. Dedicated to driving continuous improvement by proactively investigating solutions to enhance programs, streamline processes, and leverage emerging trends in recreation and leisure.

Work Experience

Chatham County, GA Parks and Parks Recreation, Savannah, GA
Assistant/Deputy Director, Parks and Recreation

2021 – Present

Deliver strategic leadership and operational oversight to the design, implementation, and execution of operational roadmaps aligned with the priorities for community engagement, development, and wellbeing. Expertly administer a \$9.25M+ annual budget for Chatham County and directs a highly skilled workforce of multidisciplinary staff spread across multiple recreational facilities and/or Parks. Prepare departmental operating budgets while tracking overall fiscal performance to ensure compliance within budgetary guidelines while continuously delivering top-quality services. Control payroll actions, prioritize and assign tasks, and navigate any issues or problems by employing critical thinking. Strengthen key partnerships with internal and external stakeholders.

- Facilitated the achievement of Department's Strategic Plan, Pillars of Public Safety, and Quality of Life.
- Acted as the SME for recreational programming across multiple functions.
- Drove continuous improvement and enabled sustainable business development by leading efforts to source, identify, and develop innovative new programming services.
- Served in a highly visible capacity as a primary representative for the Department at a variety of community groups, public meetings, and city-wide agency collaborations.
- Standardized training qualification across all levels of the workforce by authoring training manuals and supplemental resources for distribution across all management and staffing personnel.
- Established a skilled workforce through hands-on control of the recruiting lifecycle.
- Minimized risk by anticipating potential operational roadblocks and defining alternative courses of actions to ensure for successful programming delivery.
- Remain at the forefront of an ever-evolving industry by researching and quickly responding to emerging trends in resource and recreation management.
- Actively pursued continued professional development through industry-related seminary, conferences, publications, community associations, and specialized training.

Supervisor: Stephen Proper, (912) 660-8046
Hours per week: 50.

City of Baltimore Recreation and Parks Department, Baltimore, MD
District Manager, Recreation

2019 – 2021

Deliver strategic leadership and operational oversight to the design, implementation, and execution of operational roadmaps aligned with the priorities for community engagement, development, and wellbeing. Expertly administer a \$1.1M+ annual budget for the district and direct a highly skilled 60-member workforce of multidisciplinary staff spread across multiple recreational facilities. Prepare individual program budgets while tracking overall fiscal performance to ensure each unique facility in functioning within budgetary guidelines while continuously delivering top-quality services. Control payroll actions, prioritize and assign tasks, and navigate any issues or problems by employing critical thinking. Strengthen key partnerships with internal and external stakeholders.

- Facilitated the achievement of Department's Strategic Plan and Mayor's Pillars of Public Safety and Quality of Life.
- Acted as the SME for recreational programming across multiple functions.
- Drove continuous improvement and enabled sustainable business development by leading efforts to source, identify, and develop innovative new programming services.
- Served in a highly-visible capacity as a primary representative for the Department at a variety of community groups, public meetings, and city-wide agency collaborations.
- Standardized training qualification across all levels of the workforce by authoring training manuals and supplemental resources for distribution across all management and staffing personnel.
- Established a skilled workforce through hands-on control of the recruiting lifecycle.
- Minimized risk by anticipating potential operational roadblocks and defining alternative courses of actions to ensure for successful programming delivery.
- Remain at the forefront of an ever-evolving industry by researching and quickly responding to emerging trends in resource and recreation management.
- Actively pursued continued professional development through industry-related seminary, conferences, publications, community associations, and specialized training.

Supervisor: Darryl Sutton, (410) 446-0682
Hours per week: 40.

City of Gastonia Parks and Recreation Department, Gastonia, NC
Supervisor I, Recreation Center

2017 – 2019

Owned accountability for the continuity and overall success of operations while ensuring all recreational programs and activities align with the core mission and quality standards of the City. Cultivated a high-performance workforce through hands-on control of the recruiting lifecycle including hiring, training, continuously mentoring, and routinely evaluating personnel. Established primary vision and objectives for the recreation center and formulated and implemented strategic roadmaps to attain all goals. Drove profitability while leading the development and administration of high-level budgets by investigating cost saving solutions and prioritizing expenses. Authored grant proposals, procured donations, and utilized various other sources to collect required funding. Forecasted upcoming needs and developed procurement strategies for assets, equipment, and supplies.

- Significantly elevated program visibility throughout the community by leading multiple outreach initiatives, fostering strong partnerships with community organizations, and directing recruiting activities.
- Increased community satisfaction with programming by evaluating current practices and feedback in order to identify and rectify any gaps in service delivery or areas of concern.
- Ensured all operations complied with local, state, and federal laws, best practices for safety, and departmental policies.

Supervisor: Darryl McClure, (704) 866-6844
Hours per week: 40.

Mecklenburg County Parks and Recreation Department, Charlotte, NC
Manager I, Recreation Facility (2015 – 2016)

2005 – 2016

Directed a skilled and engaged workforce of multidisciplinary personnel throughout all daily operations, strategic initiatives, and special projects for a fast-paced, high-volume community recreation center. Constructed and implemented the core vision and long-term objectives for operations along with cohesive roadmaps for achievement. Utilized superior fiscal acumen to formulate and execute budgets and grants including prioritizing and approving expenses and investigating solutions to maximize cost savings. Developed procurement strategies for any required assets for the recreation center including high-value equipment, materials, and supplies. Explored solutions to optimize community satisfaction with program services by evaluating comments, feedback, and performance metrics to pinpoint any areas of concern.

- Secured funding through a variety of grants, donations, and other sources.
- Cultivated a dynamic volunteer team through hands-on recruitment and continued mentorship and promoted community involvement through strategic partnerships with local organizations, clubs, and spiritual institutions.
- Enforced strict compliance to all SOPs, safety regulations, departmental policies, and local, state, and Federal law.

Supervisor: Justin Jackson, (980) 314-1000
Hours per week: 40.

Recreation Specialist (2005 – 2014)

Dynamically led the formulation of high-level strategy and cohesive operational roadmaps for the delivery of recreational programming for a demographically-diverse population of community members. Drove continuous improvement across program engagement by collecting and evaluating public feedback in order to identify any gaps in delivery along with actionable solutions to fortify program quality. Owned accountability for developing and administering annual grants and budgets for recreation and leisure functions.

- Established and advocated for the core vision, philosophy, and long-term objectives for leisure programs.
- Significantly expanded community awareness and participation by heading recruitment activities to construct an engaged workforce of volunteers and sponsors.
- Fostered and strengthened a network of key strategic partnerships with community groups, spiritual organizations, and local clubs.
- Improved P&L by proactively investigating solutions to maximize cost effectivity, resource utilization, and profitability.
- Fundraised to support continuity of operations through grant proposal writing, donations procurement, and more.
- Upheld the heritage and customs of the greater Mecklenburg County Community by focusing on expanding cultural awareness and serving as a resource on the history of the region.

Supervisor: Alfred Carter, (704) 493-3689

Hours per week: 40

Additional Experience

Psychiatric Tech, Carolinas Healthcare System Behavioral Health, Davidson, NC	2015 – 2017
Residential Counselor, New Hope Carolinas, Rock Hill, SC	2011 – 2015
Recreational Director, Parks and Recreation, City of Chester, Chester, SC	2003 – 2005

Education

Master of Business Administration
Winthrop University, Rock Hill, SC

Bachelor of Science in Sport Management
Winthrop University, Rock Hill, SC

Professional Training

- Nation Parks and Recreation Association Supervisor's Management School (2019)

Affiliations

- National Black MBA Association (2005 – Present)
- National Parks and Recreation Association (2004 – Present)
- North Carolina Parks and Recreation Association (2006 – 2019)
- South Carolina Parks and Recreation Association (2003 – 2006)

Additional Information

Qualifications:

- Microsoft Office Suite (Word, Excel, PowerPoint)
- ACTIVE.Net
- CLASS
- Recpro

Certifications/Licensure:

- Six Sigma Blackbelt Certification, Villanova University (2021)
- Six Sigma Greenbelt Certification, Villanova University (2021)
- Lean Six Sigma Certification, Villanova University (2020)

"I certify that, to the best of my knowledge and belief, all of my statements are true, correct, complete, and made in good faith."