

Dailey & Wells Communications Inc.  
3440 E. Houston St. San Antonio, TX 78219



<b>Bill To:</b> City of Killeen Fire Dept 101 N. College St Killeen, TX 76541 ATTN: Accts. Payable PH: 254-501-7667 EMAIL: <a href="mailto:Kbell@killeentexas.gov">Kbell@killeentexas.gov</a>	<b>Customer PO:</b>  <b>Purchase Contract: H-GAC RA05-21</b>	<b>SHIP TO:</b> City of Killeen Fire Dept 201 N. 28th Killeen, TX 76541 ATTN: Shane Jones
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**Sales Person:**  
Larry Sayles  
[larry@dwcomm.com](mailto:larry@dwcomm.com)  
(888) 311-7595 Mobile

**Quotation:** XL-400P- 112322  
**Quote Number:** XL-400P-112322  
**Terms:** Net 30 days  
**Date:** 11/23/2022  
**Valid Until:** 15-Dec-22

**XL-400P- 136-870 MHz-P25 Phase I and II- Single Key DES/AES Encryption-C1D2-Immersion**

Item	Part Number	Description	Qty.	Unit List	Disc. %	Unit Sale	Ext Sale
1	XF-PFM1P	PORTABLE,XL-400P,XTRMKP,PGRN	23	\$ 8,940.00	26.00%	\$ 6,615.60	\$ 152,158.80
2	XF-FW2X	OPERATION,LOAD NIFOG PERSONALITY	23	\$ 0.01	0.00%	\$ 0.01	\$ 0.23
3	XF-PL4F	FEATURE,P25 PHASE 2 TDMA	23	\$ 250.00	26.00%	\$ 185.00	\$ 4,255.00
4	XF-PL4U	FEATURE,SINGLE-KEY DES ENCRYPTION	23	\$ 0.01	0.00%	\$ 0.01	\$ 0.23
5	XF-PL9E	FEATURE,SINGLE-KEY AES ENCRYPTION	23	\$ 0.01	0.00%	\$ 0.01	\$ 0.23
6	XF-PKGPT	FEATURE PACKAGE,P25 TRUNKING	23	\$ 1,600.00	26.00%	\$ 1,184.00	\$ 27,232.00
7	XF-PKGF1	FEATURE PACKAGE,ALL BANDS,V+U+7/800	23	\$ 1,600.00	26.00%	\$ 1,184.00	\$ 27,232.00
8	BM-PKGCL-XL	APP, BEON XL RADIO FAMILY	23	\$ 365.00	26.00%	\$ 270.10	\$ 6,212.30
9	XF-PA4N	BATTERY, LI-ION, XTRM	46	\$ 260.00	26.00%	\$ 192.40	\$ 8,850.40
10	XF-AN9F	ANTENNA,FLEX,HELICAL,XTRM,136-870 MHZ	23	\$ 125.00	26.00%	\$ 92.50	\$ 2,127.50
11	XF-AE3H	SPKR MIC, XL XTRM, HAZ ZONE W/UDC, GRN	23	\$ 750.00	26.00%	\$ 555.00	\$ 12,765.00
12	XF-HC3L	BELT CLIP,METAL	23	\$ 30.00	26.00%	\$ 22.20	\$ 510.60
13	XF-CH6A	CHARGER,1-BAY, XTRM	23	\$ 200.00	26.00%	\$ 148.00	\$ 3,404.00
14	XF-Y3EWP	SERVICE ASSIST, EXT WARRANTY 3YR, XL400P	23	\$ 200.00	0.00%	\$ 200.00	\$ 4,600.00
Sub Total							\$ 249,348.29
Special One-Time Discount							\$ (94,570.00)
Shipping							\$ 250.00
EXTENDED TOTAL							\$ 155,028.29

**Notes:**  
Purchase Orders to be issued to:  
Dailey & Wells Communications Inc  
3440 E. Houston St.  
San Antonio, TX 78219  
Purchase orders must include the following references:  
\*Quotation Name  
\*Contract Number and/or name  
\* Frequencies must be supplied (if applicable)  
\*Requested delivery date  
\*Shipping will default to Bestway, 5 day ground, unless other wise specified  
\*Bill and Ship to address must be included  
\*Special shipping/delivery instructions (ex. Delivery lift gate required) must be noted if applicable.  
\*Non standard packing will be billed to customer

\*This document contains confidential, proprietary, and competitive sensitive information. All information provided shall not be disclosed nor duplicated for any purpose other than to evaluate this quote. Disclosure, reproduction, or use of any part thereof shall not be made without prior written approval from Dailey & Wells Communications.  
\*These items/technical data are controlled by the United States government and shall not be exported from the United States nor shared with a Foreign National without prior approval from the United States government. Delivery is dependent upon receipt of an export license, where applicable.  
\*TOTAL PRICE excludes installation, programming, taxes (if applicable), and shipping (if applicable) unless i) items are itemized herein, ii) otherwise agreed to by both parties in writing, or iii) the quote is issued under an existing contract noted on quote and purchase order.

# Dailey & Wells Communications Inc.

3440 E. Houston St. San Antonio, TX 78219

**Bill To:**

City of Killeen  
P.O. Box 1329  
Killeen, TX 76540-1329  
ATTN: Finance Department  
PH:  
EMAIL:

**Customer PO:**

**Purchase Contract: H-GAC RA05-21**

Shipping Charges Included

**SHIP TO:**

City of Killeen Fire Dept  
201 N. 28th  
Killeen, TX 76541  
ATTN: M Shane Jones

**Sales Person:**

Larry Sayles  
[larry@dwcomm.com](mailto:larry@dwcomm.com)  
(888) 311-7595 Mobile

**Quotation:** XL-200M-Dual-122722

**Quote Number:** XL-200M-Dual-122722

**Terms:** Net 30

**Date:** 12/27/2022

**Valid Until:** 60 days from above date

**XL-200M- Multiband Mobile- BeOn Full Featured - Dual Control**

Item	Part Number	Description	Qty.	Unit List	Disc. %	Unit Sale	Ext Sale
1	XZ-MPM1M	MOBILE, XL-200M, MULTIBAND	2	\$ 3,815.00	26%	\$ 2,823.10	\$ 5,646.20
2	XZ-PL4J	FEATURE, VHF BAND	2	\$ 550.00	26%	\$ 407.00	\$ 814.00
3	XZ-PL4K	FEATURE, UHF BAND	2	\$ 550.00	26%	\$ 407.00	\$ 814.00
4	XZ-PL4L	FEATURE, 700/800 MHZ BAND	2	\$ 550.00	26%	\$ 407.00	\$ 814.00
5	XZ-AN6U	ANTENNA, BASE, STD ROOF MOUNT LOW LOSS	2	\$ 80.00	26%	\$ 59.20	\$ 118.40
6	XZ-AN7G	ANTENNA, FLEX,HEAVY-DUTY	2	\$ 250.00	26%	\$ 185.00	\$ 370.00
7	XZ-PKGPT	FEATURE PACKAGE, P25 TRUNKING	2	\$ 1,600.00	26%	\$ 1,184.00	\$ 2,368.00
8	XZ-PL4U	FEATURE,XL200M SINGLE-KEY DES ENCRYPTION	2	\$ 0.01	0%	\$ 0.01	\$ 0.02
9	XZ-PL9E	FEATURE,XL200M SINGLE-KEY AES ENCRYPTION	2	\$ 0.01	0%	\$ 0.01	\$ 0.02
10	XZ-PL4F	FEATURE, PHASE 2 TDMA	2	\$ 250.00	26%	\$ 185.00	\$ 370.00
11	BM-PKGCL-XL	APP, BEON XL RADIO FAMILY	2	\$ 365.00	26%	\$ 270.10	\$ 540.20
12	XZ-CP6A	CONTROL UNIT, XL-CH	4	\$ 1,650.00	26%	\$ 1,221.00	\$ 4,884.00
13	XZ-MC6A	MICROPHONE, XL, STANDARD MOBILE	4	\$ 105.00	26%	\$ 77.70	\$ 310.80
14	XZ-LS6A	SPEAKER, EXTERNAL, MOBILE	4	\$ 60.00	26%	\$ 44.40	\$ 177.60
15	XZ-CA6F	CABLE, XL-MOBILE, SPEAKER ACCY	4	\$ 120.00	26%	\$ 88.80	\$ 355.20
16	XZ-MA4A	KIT, MOUNTING XL-MOBILE UNIVERSAL	2	\$ 495.00	26%	\$ 366.30	\$ 732.60
17	XZ-MA4C	BRACKET, MOUNTING, XL CONTROL HEAD	2	\$ 68.00	26%	\$ 50.32	\$ 100.64
18	XZ-CA6D	CABLE, POWER, XL-CH	2	\$ 87.00	26%	\$ 64.38	\$ 128.76

19		Shipping and Handling					\$	70.00
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**EXTENDED TOTAL** **\$ 18,614.44**

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3440 E. Houston St. San Antonio, TX 78219

**Bill To:**

City of Killeen  
PO Box 1329  
Killeen, Texas, 76540-1329  
ATTN: Accounts Payable  
PH: 254-501-7723  
EMAIL:

**Customer PO:**

**Purchase Contract: H-GAC RA05-21**

**SHIP TO:**

City of Killeen Police Dept  
3304 Community Blvd  
Killeen, TX 76542  
ATTN: Juan De La Cruz

**Sales Person:**

Larry Sayles  
[larry@dwcomm.com](mailto:larry@dwcomm.com)  
(888) 311-7595 Mobile

**Quotation:** XL-95P-010323

**Quote Number:** XL-95P-010323

**Terms:** Net 30

**Date:** 1/3/2023

**Valid Until:** 45 days from above date

**XL-95 Portable - 700/800 MHz -P25 Phase 1 & 2 Trunking -Single Key AES/DES Encryption**

Item	Part Number	Description	Qty.	Unit List	Disc. %	Unit Sale	Ext Sale
1	XN-PF78M	PORTABLE,XL-95P,7/800MHZ,BLK	30	\$ 2,200.00	26%	\$ 1,628.00	\$ 48,840.00
2	XN-NC8F	ANTENNA,764-870 MHZ,1/4 WAVE,WHIP	30	\$ 40.00	26%	\$ 29.60	\$ 888.00
3	XN-PL4F	FEATURE,P25 PHASE 2 TDMA	30	\$ 250.00	26%	\$ 185.00	\$ 5,550.00
4	XN-PKGPT	FEATURE PACKAGE,P25 TRUNKING	30	\$ 1,100.00	26%	\$ 814.00	\$ 24,420.00
5	XN-PL9E	FEATURE, SINGLE-KEY AES ENCRYPTION	30	\$ 0.01	0%	\$ 0.01	\$ 0.30
6	XN-PL4U	Feature, Single-Key DES Encryption	30	\$ 0.01	0%	\$ 0.01	\$ 0.30
7	V2-R2ER1212	REVO NC2 Lapel Mic	30	\$ 169.28	10%	\$ 152.35	\$ 4,570.56
8	XN-HC2C	CASE,LEATHER,XL-95,BELT LOOP	30	\$ 130.00	26%	\$ 96.20	\$ 2,886.00
9	XN-PA3R	BATTERY,LH-ION,3100MAH	30	\$ 105.00	26%	\$ 77.70	\$ 2,331.00
10	XN-CH5X	CHARGER,1-BAY,TRI-CHEMISTRY	30	\$ 150.00	26%	\$ 111.00	\$ 3,330.00
11	XN-HC2G	Belt Clip,Metal	30	\$ 20.00	26%	\$ 14.80	\$ 444.00
		Shipping and Handling				Pre-pay and add to invoice	

**SUB TOTAL \$93,260.16**

**Notes:**

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## Contract Verification

Texas law provides that a governmental entity may not enter into certain contracts for goods and services with a company unless the company provides written verification regarding aspects of the company's business dealings.

- Texas Government Code, Chapter 2271 – the company must verify that it does not boycott Israel and will not boycott Israel during the term of the contract. *Boycott Israel is defined in Government Code Chapter 808.*
- Texas Government Code, Chapter 2274 – the company must verify that it does not boycott energy companies and will not boycott energy companies during the term of the contract. *Boycott energy company is defined in Government Code Chapter 809.*
- Texas Government Code, Chapter 2274 – the company must verify that it does not have a practice, policy, guidance or directive that discriminates against a firearm entity or firearm trade association and will not discriminate during the term of the contract against a firearm entity or firearm trade association. Verification is not required from a sole source provider. *Discriminate, firearm entity and firearm trade association are defined in Government Code Chapter 2274.*

Affected by the above statutes are contracts 1) with a company with ten (10) or more full-time employees, and 2) valued at \$100,000 or more to be paid wholly or partly from public funds. A contract with a sole proprietorship is not included.

By signing below, I verify that the company listed below does not boycott Israel, does not boycott energy companies and does not discriminate against firearms entities or firearm trade associations and will not do so during the term of the contract entered into with the City of Killeen. I further certify that I am authorized by the company listed below to make this verification.

Jim Sawyer  
Signature

Jim Sawyer  
Printed Name

1/3/2023  
Date

Dailey and Wells Communications, Inc.  
Company Name

Director of Sales  
Title