



REJECT BIDS RECEIVED FOR BID 24-27,
TERMINAL SECURITY IMPROVEMENTS
AT KILLEEN REGIONAL AIRPORT

RS-25-004

January 7, 2025

Background

- The City advertised a bid to replace the airport's security cameras, access control system, and servers with new integrated hardware to meet current and future needs. The project is funded by a Federal Aviation Administration (FAA) Airport Infrastructure Grant (AIG) through the Bipartisan Infrastructure Law (BIL). The 10% matching requirement will come from the Passenger Facility Charge (PFC) fund.

Background

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- Advertising began on May 12, 2024, and appeared in the local newspaper as well as the City's website. Additionally, it was advertised on multiple statewide electronic bidding sites. A pre-bid meeting was held on May 21, 2024, with eight (8) general contractors and three (3) sub-contractors attending.

Background

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- Bids were opened on July 3, 2024, and the City of Killeen received two (2) bids as follows:

- Bidders
 - GTS Technology Solutions, Inc. \$1,239,407.69
 - Valcorp Enterprises \$2,562,028.40

Discussion

- A thorough review of each bid package was completed by staff and the airport's consultant. The apparent lowest bidder was GTS Technology Solutions, Inc.
- During the review process, it appeared that the proposed products did not meet the Buy America requirements of the AIG.
- After discussions with the contractor and several consultations with the FAA, it was determined that the GTS bid, as proposed did not meet the AIG requirements.

Discussion

- The bid from Valcorp Enterprises is considerably more than the budget for this project. Therefore, staff's recommendation is to reject the bids for Bid No. 24-27.

Recommendation

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- Staff recommends City Council reject bids for Bid No. 24-27, Terminal Security Improvements at Killeen Regional Airport.