

Siddons Martin Emergency Group, LLC
 3500 Shelby Lane
 Denton, TX 76207
 GDN P115891
 TXDOT MVD No. A115890



October 18, 2022

Keith Foxx, Deputy Chief of Support
 KILLEEN FIRE DEPARTMENT
 201 N 28TH ST
 KILLEEN, TX 76541

Proposal For: 2022 Killeen Pumper

Siddons-Martin Emergency Group, LLC is pleased to provide the following proposal to KILLEEN FIRE DEPARTMENT. Unit will comply with all specifications attached and made a part of this proposal. Total price includes delivery FOB KILLEEN FIRE DEPARTMENT and training on operation and use of the apparatus.

Description	Amount
<hr/>	
Qty. 1 - 1140 - Pierce-Custom Enforcer Pumper, 2nd Gen (Unit Price - \$960,690.00)	
Delivery within 27-28 months of order date	
QUOTE # - SMEG-0004007-11	
	Vehicle Price \$960,690.00
	Chassis Prepay Discount (\$13,103.00)
	Full Prepay Discount (\$23,267.00)
	<hr/>
	1140 - UNIT TOTAL \$924,320.00
	SUB TOTAL \$924,320.00
	<hr/>
	TOTAL \$924,320.00

Price guaranteed for 60 days

Taxes: Tax is not included in this proposal. In the event that the purchasing organization is not exempt from sales tax or any other applicable taxes and/or the proposed apparatus does not qualify for exempt status, it is the duty of the purchasing organization to pay any and all taxes due. Balance of sale price is due upon acceptance of the apparatus at the factory.

Late Fee: A late fee of .033% of the sale price will be charged per day for overdue payments beginning ten (10) days after the payment is due for the first 30 days. The late fee increases to .044% per day until the payment is received. In the event a prepayment is received after the due date, the discount will be reduced by the same percentages above increasing the cost of the apparatus.

Cancellation: In the event this proposal is accepted and a purchase order is issued then cancelled or terminated by Customer before completion, Siddons-Martin Emergency Group may charge a cancellation fee. The following charge schedule based on costs incurred may be applied:

- (A) 10% of the Purchase Price after order is accepted and entered by Manufacturer;
- (B) 20% of the Purchase Price after completion of the approval drawings;
- (C) 30% of the Purchase Price upon any material requisition.

The cancellation fee will increase accordingly as costs are incurred as the order progresses through engineering and into manufacturing. Siddons-Martin Emergency Group endeavors to mitigate any such costs through the sale of such product to another purchaser; however, the customer shall remain liable for the difference between the purchase price and, if applicable, the sale price obtained by Siddons-Martin Emergency Group upon sale of the product to another purchaser, plus any costs incurred by Siddons-Martin to conduct such sale.

Acceptance: In an effort to ensure the above stated terms and conditions are understood and adhered to, Siddons-Martin Emergency Group, LLC requires an authorized individual from the purchasing organization sign and date this proposal and include it with any purchase order. Upon signing of this proposal, the terms and conditions stated herein will be considered binding and accepted by the Customer. The terms and acceptance of this proposal will be governed by the laws of the state of Texas. No additional terms or conditions will be binding upon Siddons-Martin Emergency Group, LLC unless agreed to in writing and signed by a duly authorized officer of Siddons-Martin Emergency Group, LLC.

Siddons Martin Emergency Group, LLC
 3500 Shelby Lane
 Denton, TX 76207
 GDN P115891
 TXDOT MVD No. A115890



October 18, 2022

Keith Foxx, Deputy Chief of Support
 KILLEEN FIRE DEPARTMENT
 201 N 28TH ST
 KILLEEN, TX 76541

Proposal For: Killeen 2021 Pumpers

Siddons-Martin Emergency Group, LLC is pleased to provide the following proposal to KILLEEN FIRE DEPARTMENT. Unit will comply with all specifications attached and made a part of this proposal. Total price includes delivery FOB KILLEEN FIRE DEPARTMENT and training on operation and use of the apparatus.

Description	Amount
<hr/>	
Qty. 2 - 1094 - Pierce-Custom Enforcer Pumper, 2nd Gen (Unit Price - \$778,351.00)	
Delivery within 17-18 months of order date	
QUOTE # - SMEG-0003202-1	Vehicle Price \$1,556,702.00
material Surcharge \$49,102.00	
	<hr/> 1094 - UNIT TOTAL \$1,605,804.00
	SUB TOTAL \$1,605,804.00
	<hr/> HGAC FS12-19 (FIRE) \$2,000.00
	<hr/> TOTAL \$1,607,804.00

Price guaranteed for 60 days

Taxes: Tax is not included in this proposal. In the event that the purchasing organization is not exempt from sales tax or any other applicable taxes and/or the proposed apparatus does not qualify for exempt status, it is the duty of the purchasing organization to pay any and all taxes due. Balance of sale price is due upon acceptance of the apparatus at the factory.

Late Fee: A late fee of .033% of the sale price will be charged per day for overdue payments beginning ten (10) days after the payment is due for the first 30 days. The late fee increases to .044% per day until the payment is received. In the event a prepayment is received after the due date, the discount will be reduced by the same percentages above increasing the cost of the apparatus.

Cancellation: In the event this proposal is accepted and a purchase order is issued then cancelled or terminated by Customer before completion, Siddons-Martin Emergency Group may charge a cancellation fee. The following charge schedule based on costs incurred may be applied:

- (A) 10% of the Purchase Price after order is accepted and entered by Manufacturer;
- (B) 20% of the Purchase Price after completion of the approval drawings;
- (C) 30% of the Purchase Price upon any material requisition.

The cancellation fee will increase accordingly as costs are incurred as the order progresses through engineering and into manufacturing. Siddons-Martin Emergency Group endeavors to mitigate any such costs through the sale of such product to another purchaser; however, the customer shall remain liable for the difference between the purchase price and, if applicable, the sale price obtained by Siddons-Martin Emergency Group upon sale of the product to another purchaser, plus any costs incurred by Siddons-Martin to conduct such sale.

Acceptance: In an effort to ensure the above stated terms and conditions are understood and adhered to, Siddons-Martin Emergency Group, LLC requires an authorized individual from the purchasing organization sign and date this proposal and include it with any purchase order. Upon signing of this proposal, the terms and conditions stated herein will be considered binding and accepted by the Customer. The terms and acceptance of this proposal will be governed by the laws of the state of Texas. No additional terms or conditions will be binding upon Siddons-Martin Emergency Group, LLC unless agreed to in writing and signed by a duly authorized officer of Siddons-Martin Emergency Group, LLC.

Sincerely,

Scott Beckwith

I, _____, the authorized representative of KILLEEN FIRE DEPARTMENT, agree to purchase the proposed and agree to the terms of this proposal and the specifications attached hereto.

Signature & Date

Siddons Martin Emergency Group, LLC
 3500 Shelby Lane
 Denton, TX 76207
 GDN P115891
 TXDOT MVD No. A115890



October 18, 2022

Keith Foxx, Deputy Chief of Support
 KILLEEN FIRE DEPARTMENT
 201 N 28TH ST
 KILLEEN, TX 76541

Proposal For: 2024 Killeen Tower Ladder

Siddons-Martin Emergency Group, LLC is pleased to provide the following proposal to KILLEEN FIRE DEPARTMENT. Unit will comply with all specifications attached and made a part of this proposal. Total price includes delivery FOB KILLEEN FIRE DEPARTMENT and training on operation and use of the apparatus.

Description	Amount
<hr/>	
Qty. 1 - 1132 - Pierce-Custom Velocity Aerial, HD Ladder 100', Mid-Mount (Unit Price - \$1,888,122.00)	
Delivery within 24-25 months of order date	
QUOTE # - SMEG-0003803-1	
	Vehicle Price \$1,888,122.00
	<hr/> 1132 - UNIT TOTAL \$1,888,122.00
	SUB TOTAL \$1,888,122.00
	<hr/> TOTAL \$1,888,122.00

Price guaranteed for 60 days

Taxes: Tax is not included in this proposal. In the event that the purchasing organization is not exempt from sales tax or any other applicable taxes and/or the proposed apparatus does not qualify for exempt status, it is the duty of the purchasing organization to pay any and all taxes due. Balance of sale price is due upon acceptance of the apparatus at the factory.

Late Fee: A late fee of .033% of the sale price will be charged per day for overdue payments beginning ten (10) days after the payment is due for the first 30 days. The late fee increases to .044% per day until the payment is received. In the event a prepayment is received after the due date, the discount will be reduced by the same percentages above increasing the cost of the apparatus.

Cancellation: In the event this proposal is accepted and a purchase order is issued then cancelled or terminated by Customer before completion, Siddons-Martin Emergency Group may charge a cancellation fee. The following charge schedule based on costs incurred may be applied:

- (A) 10% of the Purchase Price after order is accepted and entered by Manufacturer;
- (B) 20% of the Purchase Price after completion of the approval drawings;
- (C) 30% of the Purchase Price upon any material requisition.

The cancellation fee will increase accordingly as costs are incurred as the order progresses through engineering and into manufacturing. Siddons-Martin Emergency Group endeavors to mitigate any such costs through the sale of such product to another purchaser; however, the customer shall remain liable for the difference between the purchase price and, if applicable, the sale price obtained by Siddons-Martin Emergency Group upon sale of the product to another purchaser, plus any costs incurred by Siddons-Martin to conduct such sale.

Acceptance: In an effort to ensure the above stated terms and conditions are understood and adhered to, Siddons-Martin Emergency Group, LLC requires an authorized individual from the purchasing organization sign and date this proposal and include it with any purchase order. Upon signing of this proposal, the terms and conditions stated herein will be considered binding and accepted by the Customer. The terms and acceptance of this proposal will be governed by the laws of the state of Texas. No additional terms or conditions will be binding upon Siddons-Martin Emergency Group, LLC unless agreed to in writing and signed by a duly authorized officer of Siddons-Martin Emergency Group, LLC.



CONTRACT PRICING WORKSHEET
For MOTOR VEHICLES Only

Contract No.:

AM10-20

Date Prepared:

10/26/2022

This Worksheet is prepared by Contractor and given to End User. If a PO is issued, both documents MUST be faxed to H-GAC @ 713-993-4548. Therefore please type or print legibly.

Buying Agency:	Killeen Fire Department	Contractor:	Sterling McCall Ford	3280	HGAC
Contact Person:	Nicholas Asaff	Prepared By:	Pablo Cantu		
Phone:		Phone:	(281) 588-5007		
Fax:		Fax:	(281) 588-5150		
Email:	Nasaff@killeentexas.gov	Email:	pcantu@sterlingmccallford.com		

Product Code:	AM20HD14	Description:	Type I 14' on Ford F-550 Diesel 4X2 Reg Cab		
---------------	----------	--------------	---	--	--

A. Product Item Base Unit Price Per Contractor's H-GAC Contract:	\$231,816.00
---	---------------------

B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable. (Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
1066 Chassis // Heat Shielding // Heat Shielding	\$1,750.00	1140 Module // Electric Locks // Entry doors & Com	\$4,000.00
1076 Chassis // Paint // Paint Two Tone	\$6,000.00	1013 General // All products listed in the current Wh	\$809.00
1086 Chassis // Suspension // LiquidSpring on Rear Axle	\$12,000.00		
1078 Chassis // Running Boards // ArcRite Running Board v	\$1,250.00		
1031 Chassis // Air Horn System // Dual 10" & 12" Air Horn	\$1,250.00		
1032 Chassis // Air Horn System // Fast RecoveryCompress	\$1,500.00		
1033 Chassis // Air Horn System // Operated Via Foot Switc	\$250.00		
1088 Chassis // Tint // Chassis Window Tint	\$250.00		
1188 Module // Paint // Two Tone 14'	\$3,750.00		
1128 Module // Conspicuity // Conspicuity on the Rear of th	\$1,750.00		
1129 Module // Conspicuity // Conspicuity Strips - Matching	\$500.00	Subtotal From Additional Sheet(s):	\$0.00
1143 Module // Exterior // Striping and lettering // Pricing //	\$3,000.00	Subtotal B:	\$38,059.00

C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary. (Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
Air horn foot switch wired to work when primary is on	\$125.00		
Furnish and install Harrison H-Power battery system	\$39,000.00		
		Subtotal From Additional Sheet(s):	\$0.00
		Subtotal C:	\$39,125.00

Check: Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B).	For this transaction the percentage is:	14%
---	--	-----

D. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C)

Quantity Ordered:	1	X Subtotal of A + B + C:	\$309,000.00	=	Subtotal D:	\$309,000.00
-------------------	---	--------------------------	--------------	---	-------------	--------------

E. H-GAC Order Processing Charge (Amount Per Current Policy)	Subtotal E:	\$1,000.00
---	--------------------	------------

F. Trade-Ins / Special Discounts / Other Allowances / Freight / Installation / Miscellaneous Charges

Description	Cost	Description	Cost
Chassis upgrade from 4x2 to 4x4	\$4,000.00		
		Subtotal From Additional Sheet(s):	\$0.00
		Subtotal F:	\$4,000.00

Delivery Date:		G. Total Purchase Price (D+E+F):	\$314,000.00
-----------------------	--	---	--------------



Killeen FD - Powered System FY23

Quote Number: 10594770

Remit to: **Stryker Medical**

Version: 1

P.O. Box 93308

Chicago, IL 60673-3308

Prepared For: KILLEEN FIRE DEPT

Rep: Marisa Wheeler

Attn:

Email: marisa.wheeler@stryker.com

Phone Number: 586-713-6031

Quote Date: 10/07/2022

Expiration Date: 01/05/2023

Delivery Address

End User - Shipping - Billing

Bill To Account

Name: KILLEEN FIRE DEPT

Name: KILLEEN FIRE DEPT

Name: CITY OF KILLEEN

Account #: 1175956

Account #: 1175956

Account #: 1300898

Address: 201 N 28TH ST

Address: 201 N 28TH ST

Address: 101 N COLLEGE ST

KILLEEN

KILLEEN

KILLEEN

Texas 76541-6298

Texas 76541-6298

Texas 76541-6105

Equipment Products:

#	Product	Description	Qty	Sell Price	Total
1.0	650705550001	6507 POWER PRO 2, HIGH CONFIG	1	\$30,633.25	\$30,633.25
2.0	650707000002	Lithium-Ion Battery	1	\$804.42	\$804.42
3.0	650700450301	ASSEMBLY, BATTERY CHARGER	1	\$1,151.28	\$1,151.28
4.0	650700450102	ASSEMBLY, POWER CORD, NORTH AM	1	\$26.24	\$26.24
5.0	639005550001	MTS POWER LOAD *INCLUDES FLOOR PLATE*	1	\$27,716.26	\$27,716.26
6.0	6252000000	Stair-PRO Model 6252	1	\$4,428.98	\$4,428.98
6.1	7777881660	1 year parts, labor & travel			
6.2	6252009001	Stair-Pro Operations Manual			
6.3	6250001162	In-Service Video (DVD)			
6.4	6252026000	Common Components			
6.5	6250021000	2 Piece ABS Panel Seat			
6.6	6250162000	Polyester Restraint Set (Metal Buckles)			
6.7	6252023000	Extended Main Frame Assembly			
6.8	6250025000	Extended Length Lower LiftHandles			
6.9	6252029000	Extended Handle Foot Rest Opti			
6.10	6252024000	No IV Clip Option			
				Equipment Total:	\$64,760.43



Killeen FD - Powered System FY23

Quote Number: 10594770

Remit to: **Stryker Medical**

Version: 1

P.O. Box 93308

Chicago, IL 60673-3308

Prepared For: KILLEEN FIRE DEPT

Rep: Marisa Wheeler

Attn:

Email: marisa.wheeler@stryker.com

Phone Number: 586-713-6031

Quote Date: 10/07/2022

Expiration Date: 01/05/2023

ProCare Products:

#	Product	Description	Years	Qty	Sell Price	Total
7.1	77500010	ProCare Power-PRO 2 Prevent Service: Annual onsite preventive maintenance inspection and unlimited repairs including parts, labor and travel with SEM and battery coverage for 6507 POWER PRO 2, HIGH CONFIG	5	1	\$6,345.00	\$6,345.00
7.2	76011PT	ProCare Power-LOAD Prevent Service: Annual onsite preventive maintenance inspection and unlimited repairs including parts, labor and travel with battery coverage for MTS POWER LOAD *INCLUDES FLOOR PLATE*	6	1	\$10,000.80	\$10,000.80
7.3	73071PT	ProCare Stair Chair Prevent Service: Annual onsite preventive maintenance inspection and unlimited repairs including parts, labor and travel (AM) for Stair-PRO Model 6252	6	1	\$1,366.20	\$1,366.20
ProCare Total:						\$17,712.00

Price Totals:

Estimated Sales Tax (0.000%):	\$0.00
Freight/Shipping:	\$33.22
Grand Total:	\$82,505.65

Comments:

Full 7 year service plan added to each product, This includes parts, labor, travel, batteries, and SEM (for cot) for entire service life of products.

Prices: In effect for 30 days

Terms: Net 30 Days

Contact your local Sales Representative for more information about our flexible payment options.



Killeen FD - Monitor FY23

Quote Number: 10592753

Remit to: **Stryker Medical**

Version: 1

P.O. Box 93308

Chicago, IL 60673-3308

Prepared For: KILLEEN FIRE DEPT

Rep: Marisa Wheeler

Attn:

Email: marisa.wheeler@stryker.com

Phone Number: 586-713-6031

Quote Date: 10/04/2022

Expiration Date: 01/02/2023

Delivery Address

Name: KILLEEN FIRE DEPT

Account #: 1175956

Address: 201 N 28TH ST

KILLEEN

Texas 76541-6298

End User - Shipping - Billing

Name: KILLEEN FIRE DEPT

Account #: 1175956

Address: 201 N 28TH ST

KILLEEN

Texas 76541-6298

Bill To Account

Name: CITY OF KILLEEN

Account #: 1300898

Address: 101 N COLLEGE ST

KILLEEN

Texas 76541-6105

Equipment Products:

#	Product	Description	Qty	Sell Price	Total
1.0	99577-001588	LIFEPAK 15 V4 Monitor/Defib - Manual & AED, Trending, Noninvasive Pacing, SpO2, SpCO, SpMet, NIBP, 12-Lead ECG, EtCO2, BT. Incl at N/C: 2 pr QC Electrodes (11996-000091) & 1 Test Load (21330-001365) per device, 1 Svc Manual CD(26500-003612) per order	1	\$39,963.04	\$39,963.04
2.0	41577-000288	Ship Kit -QUIK-COMBO Therapy Cable; 2 rolls100mm Paper; RC-4, Patient Cable, 4ft.; NIBP Hose, Coiled; NIBP Cuff, Reusable, adult; 12-Lead ECG Cable, 4-Wire Limb Leads, 5ft; 12-Lead ECG Cable, 6-Wire Precordial attachment	1	\$0.00	\$0.00
3.0	11171-000082	Masimo RC Patient Cable - EMS, 4 FT.	1	\$239.44	\$239.44
4.0	11171-000049	Masimo Rainbow DCI Adult Reusable SpO2, SpCO, SpMet Sensor, 3 FT. For use with RC Patient Cable.	1	\$612.54	\$612.54
5.0	11171-000050	Masimo Rainbow DCIP Pediatric Reusable SpO2, SpCO, SpMet Sensor, 3 FT. For use with RC Patient Cable.	1	\$674.04	\$674.04
6.0	11160-000011	NIBP Cuff-Reusable, Infant	1	\$22.14	\$22.14
7.0	11160-000013	NIBP Cuff-Reusable, Child	1	\$25.42	\$25.42
8.0	11160-000017	NIBP Cuff -Reusable, Large Adult	1	\$35.26	\$35.26
9.0	11160-000019	NIBP Cuff-Reusable, Adult X Large	1	\$49.20	\$49.20
10.0	11577-000002	LIFEPAK 15 Basic carry case w/right & left pouches; shoulder strap (11577-000001) included at no additional charge when case ordered with a LIFEPAK 15 device	1	\$322.26	\$322.26
11.0	11220-000028	LIFEPAK 15 Carry case top pouch	1	\$58.22	\$58.22
12.0	11260-000039	LIFEPAK 15 Carry case back pouch	1	\$82.82	\$82.82
13.0	21996-000109	Titan III WiFi Gateway	1	\$989.74	\$989.74



Killeen FD - Monitor FY23

Quote Number: 10592753

Remit to: **Stryker Medical**

Version: 1

P.O. Box 93308

Chicago, IL 60673-3308

Prepared For: KILLEEN FIRE DEPT

Rep: Marisa Wheeler

Attn:

Email: marisa.wheeler@stryker.com

Phone Number: 586-713-6031

Quote Date: 10/04/2022

Expiration Date: 01/02/2023

#	Product	Description	Qty	Sell Price	Total
14.0	11577-000004	Station Battery Charger - For the LP15	1	\$1,874.52	\$1,874.52
15.0	21330-001176	LP 15 Lithium-ion Battery 5.7 amp hrs	4	\$473.14	\$1,892.56
Equipment Total:					\$46,841.20

ProCare Products:

#	Product	Description	Years	Qty	Sell Price	Total
16.0	78000171	LIFENET Asset, per device	8	1	\$856.80	\$856.80
17.1	78000639	ProCare LIFEPAK 15 Prevent Service: Annual onsite preventive maintenance inspection and unlimited repairs including parts, labor and travel with battery coverage for LIFEPAK 15 V4 Monitor/Defib - Manual & AED, Trending, Noninvasive Pacing, SpO2, SpCO, SpMet, NIBP, 12-Lead ECG, EtCO2, BT. Incl at N/C: 2 pr QC Electrodes (11996-000091) & 1 Test Load (21330-001365) per device, 1 Svc Manual CD(26500-003612) per order	1	1	\$1,926.00	\$1,926.00
ProCare Total:						\$2,782.80

Price Totals:

Estimated Sales Tax (0.000%):	\$0.00
Freight/Shipping:	\$463.87
Grand Total:	\$50,087.87

Prices: In effect for 30 days

Terms: Net 30 Days

Contact your local Sales Representative for more information about our flexible payment options.



ZOLL Medical Corporation

269 Mill Road
Chelmsford, MA 01824-4105
Federal ID# 04-2711626

Phone: (800) 348-9011
Fax: (978) 421-0015
Email: esales@zoll.com

Quote No: Q-42973 Version: 1

Killeen Fire Department
201 North 28th Street
Killeen, TX 76541-6298

Quote No: Q-42973
Version: 1

ZOLL Customer No: 3644

Issued Date: October 19, 2022
Expiration Date: December 30, 2022

Jim Kubinski
2545017671
jkubinski@killeentexas.gov

Terms: NET 30 DAYS

FOB: Destination
Freight: Free Freight

Prepared by: Rod Cheney
EMS CPR Regional Manager
rcheney@zoll.com
+1 4199069018

Item	Contract Reference	Part Number	Description	Qty	List Price	Adj. Price	Total Price
1	949804	8700-0730-01	AutoPulse® System with Pass Thru Includes: Backboard, User Guide, Quick Reference Guide, Shoulder Restraints, Backboard Cable Ties, Head Immobilizer, Grip Strips, In-service Training DVD, and one year warranty.	1	\$12,457.00	\$10,775.10	\$10,775.10
2	949804	8700-0706-01	LifeBand 3 pack Single-use chest compression band (3 per package)	1	\$425.00	\$367.50	\$367.50
3	949804	8700-0753-01	AutoPulse SurePower Charger Includes User Guide and U.S Power Cord. Standard one (1) year warranty. U.S. Tests, Charges and automatically verifies battery charge level	1	\$2,600.00	\$2,249.10	\$2,249.10
4	949804	8700-0752-01	AutoPulse Li-Ion Battery	3	\$935.00	\$808.50	\$2,425.50
5	949804	8700-000850-40	AutoPulse Quick Case - Blue All-in-one carrying case and patient moving sheet for the Autopulse Resuscitation System.	1	\$561.00	\$485.10	\$485.10
6	949804	12-0242-000	ResQPOD ITD 10 (only)	3	\$131.00	\$113.02	\$339.06

Subtotal: \$16,641.36

Total: \$16,641.36

Contract Reference	Description
949804	Reflects GPO Npp 2020 - Contract No. PS20200 contract pricing. Notwithstanding anything to the contrary herein, the terms and conditions set forth in NPP 2020 - Contract No. PS20200 shall apply to the customer's purchase of the products set forth on this quote.



ZOLL Medical Corporation

269 Mill Road
Chelmsford, MA 01824-4105
Federal ID# 04-2711626

Phone: (800) 348-9011
Fax: (978) 421-0015
Email: esales@zoll.com

Killeen Fire Department
Quote No: Q-42973 Version: 1

To the extent that ZOLL and Customer, or Customer's Representative have negotiated and executed overriding terms and conditions ("Overriding T's & C's"), those terms and conditions would apply to this quotation. In all other cases, this quote is made subject to ZOLL's Standard Commercial Terms and Conditions ("ZOLL T's & C's") which for capital equipment, accessories and consumables can be found at <https://www.zoll.com/about-zoll/invoice-terms-and-conditions> and for software products can be found at <http://www.zoll.com/SSPTC> and for hosted software products can be found at <http://www.zoll.com/SSHTC>. Except in the case of overriding T's and C's, any Purchase Order ("PO") issued in response to this quotation will be deemed to incorporate ZOLL T's & C's, and any other terms and conditions presented shall have no force or effect except to the extent agreed in writing by ZOLL.

1. This Quote expires on December 30, 2022. Pricing is subject to change after this date.
2. Applicable tax, shipping & handling will be added at the time of invoicing.
3. All purchase orders are subject to credit approval before being accepted by ZOLL.
4. To place an order, please forward the purchase order with a copy of this quotation to esales@zoll.com or via fax to 978-421-0015.
5. All discounts from list price are contingent upon payment within the agreed upon terms.
6. Place your future accessory orders online by visiting www.zollwebstore.com.

Order Information (to be completed by the customer)

Tax Exempt Entity (Tax Exempt Certificate must be provided to ZOLL)

Taxable Entity (Applicable tax will be applied at time of invoice)

BILL TO ADDRESS	SHIP TO ADDRESS
Name/Department:	Name/Department:
Address:	Address:
City / State / Zip Code:	City / State / Zip Code:

Is a Purchase Order (PO) required for the purchase and/or payment of the products listed on this quotation?

Yes PO Number: _____ PO Amount: _____
(A copy of the Purchase Order must be included with this Quote when returned to ZOLL)

No (Please complete the below section when submitting this order)

For organizations that do not require a PO, ZOLL requires written execution of this order. The person signing below represents and warrants that she or he has the authority to bind the party for which he or she is signing to the terms and prices in this quotation.

Killeen Fire Department

Authorized Signature:

Name: _____
Title: _____
Date: _____

Dailey & Wells Communications Inc.

3440 E. Houston St. San Antonio, TX 78219



Bill To:

City of Killeen Fire Dept
101 N. College St
Killeen, TX 76541

Customer PO:

Purchase Contract: H-GAC RA05-21

ATTN: Accts. Payable

PH: 254-501-7667

EMAIL: Kbell@killeentexas.gov

Shipping Charges Included

SHIP TO:

City of Killeen Fire Dept
201 N. 28th
Killeen, TX 76541

ATTN:

Sales Person:

Larry Sayles

larry@dwcomm.com

(888) 311-7595 Mobile

Quotation: XL-200M-111122

Quote Number: XL-200M-111122

Terms: Net 30

Date: 11/11/2022

Valid Until: 60 days from above date

XL-200M- Multiband Mobile- BeOn Full Featured - Dual Control

Item	Part Number	Description	Qty.	Unit List	Disc. %	Unit Sale	Ext Sale
1	XZ-MPM1M	MOBILE, XL-200M, MULTIBAND	1	\$ 3,815.00	26%	\$ 2,823.10	\$ 2,823.10
2	XZ-PL4J	FEATURE, VHF BAND	1	\$ 550.00	26%	\$ 407.00	\$ 407.00
3	XZ-PL4K	FEATURE, UHF BAND	1	\$ 550.00	26%	\$ 407.00	\$ 407.00
4	XZ-PL4L	FEATURE, 700/800 MHZ BAND	1	\$ 550.00	26%	\$ 407.00	\$ 407.00
5	XZ-AN6U	ANTENNA, BASE, STD ROOF MOUNT LOW LOSS	1	\$ 80.00	26%	\$ 59.20	\$ 59.20
6	XZ-AN7G	ANTENNA, FLEX,HEAVY-DUTY	1	\$ 250.00	26%	\$ 185.00	\$ 185.00
7	XZ-PKGPT	FEATURE PACKAGE, P25 TRUNKING	1	\$ 1,600.00	26%	\$ 1,184.00	\$ 1,184.00
8	XZ-PL4U	FEATURE,XL200M SINGLE-KEY DES ENCRYPTION	1	\$ 0.01	0%	\$ 0.01	\$ 0.01
9	XZ-PL9E	FEATURE,XL200M SINGLE-KEY AES ENCRYPTION	1	\$ 0.01	0%	\$ 0.01	\$ 0.01
10	XZ-PL4F	FEATURE, PHASE 2 TDMA	1	\$ 250.00	26%	\$ 185.00	\$ 185.00
11	BM-PKGCL-XL	APP, BEON XL RADIO FAMILY	1	\$ 365.00	26%	\$ 270.10	\$ 270.10
12	XZ-CP6A	CONTROL UNIT, XL-CH	2	\$ 1,650.00	26%	\$ 1,221.00	\$ 2,442.00
13	XZ-MC6A	MICROPHONE, XL, STANDARD MOBILE	2	\$ 105.00	26%	\$ 77.70	\$ 155.40
14	XZ-LS6A	SPEAKER, EXTERNAL, MOBILE	2	\$ 60.00	26%	\$ 44.40	\$ 88.80
15	XZ-CA6F	CABLE, XL-MOBILE, SPEAKER ACCY	2	\$ 222.00	26%	\$ 164.28	\$ 328.56
16	XZ-MA4A	KIT, MOUNTING XL-MOBILE UNIVERSAL	1	\$ 600.00	26%	\$ 444.00	\$ 444.00
17	XZ-MA4C	BRACKET, MOUNTING, XL CONTROL HEAD	1	\$ 68.00	26%	\$ 50.32	\$ 50.32
18	XZ-CA6D	CABLE, POWER, XL-CH	1	\$ 87.00	26%	\$ 64.38	\$ 64.38

19		Shipping and Handling					\$	35.00
----	--	-----------------------	--	--	--	--	----	-------

EXTENDED TOTAL **\$ 9,535.88**

Purchase Orders to be issued to:
 Dailey & Wells Communications Inc
 3440 E. Houston St.
 San Antonio, TX 78219

Purchase orders must include the following references:

- *Quotation Name
- *Contract Number and/or name
- * Frequencies must be supplied (if applicable)
- *Requested delivery date
- *Shipping will default to Bestway, 5 day ground, unless other wise specified
- *Bill and Ship to address must be included
- *Special shipping/delivery instructions (ex. Delivery lift gate required) must be noted if applicable.
- *Non standard packing will be billed to customer

*This document contains confidential, proprietary, and competitive sensitive information. All information provided shall not be disclosed nor duplicated for any purpose other than to evaluate this quote. Disclosure, reproduction, or use of any part thereof shall not be made without prior written approval from Dailey & Wells Communications.

*These items/technical data are controlled by the United States government and shall not be exported from the United States nor shared with a Foreign National without prior approval from the United States government. Delivery is dependent upon receipt of an export license, where applicable.

*TOTAL PRICE excludes installation, programming, taxes (if applicable), and shipping (if applicable) unless i) items are itemized herein, ii) otherwise agreed to by both parties in writing, or iii) the quote is issued under an existing contract noted on quote and purchase order.



Knox Company
 1601 W Deer Valley Rd
 Phoenix AZ 85027
 United States

Quote# QT-KA-41370

QUOTED TO:

CUS101862
 KILLEEN FIRE DEPT
 201 N 28TH ST
 KILLEEN TX 76541
 UNITED STATES
 BELL

SHIP TO:

KILLEEN FIRE DEPT
 201 N 28TH ST
 KILLEEN TX 76541
 UNITED STATES
 BELL

Expires On	Sales Rep	Terms	PO #	Shipping Method
4/16/2023	Eric Rohleder	PP - Prepaid		Ground Shipping < 75 LBS

Item	Description	Quantity	Units	Rate	Amount
KSM-200K1	KeySecure® 5, 1 MKEY, 1 PLUG, WIFI, ETHERNET, USB, W/ ANT.	1	EA	\$899.00	\$899.00
Installation Address: Primary System Code Role: PS-11-0027-09-85-BOXES					
KLS-FM	FLAT MOUNT BRACKET, KeySecure® 5 & 6	1	EA	\$74.00	\$74.00
Installation Address: Primary System Code Role: PS-11-0027-09-85-BOXES					
5530H3SK	MedVault® 2.5 Large, STD DOOR, WIFI STD, SURFACE, BACK ANT	1	EA	\$1,995.00	\$1,995.00
Installation Address: Primary System Code Role: PS-11-0027-09-85-EMS01					

Subtotal	\$2,968.00
Tax Amount	\$0.00
Shipping and Handling	\$54.00

Total \$3,022.00



QT-KA-41370

Terms and Conditions

All pricing is subject to change and is based on a quantity order to be shipped all at one time. Prices quoted are valid through the "Expires On" date shown. All shipping and handling fees, if provided, are estimates based upon ground service to the address shown above. Knox will provide you a firm cost for shipping and handling fees when order is placed. Knox provides detailed installation instructions with each Knox product. However, Knox is not responsible for actual installation.

SALES TAX DISCLAIMER: Knox is required to collect sales tax for purchases made in the following states: AL, AR, AZ, CA, CO, CT, FL, GA, IA, IL, IN, KS, KY, MA, MD, ME, MI, MN, NC, NE, NJ, NM, NV, NY, OH, OK, PA, RI, SC, TN, TX, UT, VA, VT, WA and WI. Where applicable, Knox will charge sales tax unless you have a valid sales tax exemption certificate on file with Knox. If you are sales tax exempt, you must provide us with an exemption certificate at the time the order is placed.

Please submit a purchase order form.

Siddons Martin Emergency Group, LLC
 3500 Shelby Lane
 Denton, TX 76207
 GDN P115891
 TXDOT MVD No. A115890



September 20, 2022

Keith Foxx, Deputy Chief of Support
 KILLEEN FIRE DEPARTMENT
 201 N 28TH ST
 KILLEEN, TX 76541

Proposal For: 2024 Killeen Pumper AFG Grant Award

Siddons-Martin Emergency Group, LLC is pleased to provide the following proposal to KILLEEN FIRE DEPARTMENT. Unit will comply with all specifications attached and made a part of this proposal. Total price includes delivery FOB KILLEEN FIRE DEPARTMENT and training on operation and use of the apparatus.

Description	Amount												
<p>Qty. 1 - 1156 - Pierce-Custom Enforcer Pumper, 2nd Gen (Unit Price - \$970,008.00) Delivery within 27-28 months of order date QUOTE # - SMEG-0004614-0</p>	<table border="0" style="width: 100%; border-collapse: collapse;"> <tr> <td style="text-align: right;">Vehicle Price</td> <td style="text-align: right;">\$970,008.00</td> </tr> <tr> <td style="text-align: right;">1156 - UNIT TOTAL</td> <td style="text-align: right;">\$970,008.00</td> </tr> <tr> <td colspan="2" style="padding: 10px 0 10px 0;"> </td> </tr> <tr> <td style="text-align: right;">SUB TOTAL</td> <td style="text-align: right;">\$970,008.00</td> </tr> <tr> <td style="text-align: right;">BuyBoard 651-21 (FIRE)</td> <td style="text-align: right;">\$1,500.00</td> </tr> <tr> <td style="text-align: right;">TOTAL</td> <td style="text-align: right;">\$971,508.00</td> </tr> </table>	Vehicle Price	\$970,008.00	1156 - UNIT TOTAL	\$970,008.00			SUB TOTAL	\$970,008.00	BuyBoard 651-21 (FIRE)	\$1,500.00	TOTAL	\$971,508.00
Vehicle Price	\$970,008.00												
1156 - UNIT TOTAL	\$970,008.00												
SUB TOTAL	\$970,008.00												
BuyBoard 651-21 (FIRE)	\$1,500.00												
TOTAL	\$971,508.00												

Price guaranteed until December 31, 2022 for this pumper only.

Taxes: Tax is not included in this proposal. In the event that the purchasing organization is not exempt from sales tax or any other applicable taxes and/or the proposed apparatus does not qualify for exempt status, it is the duty of the purchasing organization to pay any and all taxes due. Balance of sale price is due upon acceptance of the apparatus at the factory.

Late Fee: A late fee of .033% of the sale price will be charged per day for overdue payments beginning ten (10) days after the payment is due for the first 30 days. The late fee increases to .044% per day until the payment is received. In the event a prepayment is received after the due date, the discount will be reduced by the same percentages above increasing the cost of the apparatus.

Cancellation: In the event this proposal is accepted and a purchase order is issued then cancelled or terminated by Customer before completion, Siddons-Martin Emergency Group may charge a cancellation fee. The following charge schedule based on costs incurred may be applied:

- (A) 10% of the Purchase Price after order is accepted and entered by Manufacturer;
- (B) 20% of the Purchase Price after completion of the approval drawings;
- (C) 30% of the Purchase Price upon any material requisition.

The cancellation fee will increase accordingly as costs are incurred as the order progresses through engineering and into manufacturing. Siddons-Martin Emergency Group endeavors to mitigate any such costs through the sale of such product to another purchaser; however, the customer shall remain liable for the difference between the purchase price and, if applicable, the sale price obtained by Siddons-Martin Emergency Group upon sale of the product to another purchaser, plus any costs incurred by Siddons-Martin to conduct such sale.

Acceptance: In an effort to ensure the above stated terms and conditions are understood and adhered to, Siddons-Martin Emergency Group, LLC requires an authorized individual from the purchasing organization sign and date this proposal and include it with any purchase order. Upon signing of this proposal, the terms and conditions stated herein will be considered binding and accepted by the Customer. The terms and acceptance of this proposal will be governed by the laws of the state of Texas. No additional terms or conditions will be binding upon Siddons-Martin Emergency Group, LLC unless agreed to in writing and signed by a duly authorized officer of Siddons-Martin Emergency Group, LLC.

Sincerely,



Scott Beckwith

I, _____, the authorized representative of KILLEEN FIRE DEPARTMENT, agree to purchase the proposed and agree to the terms of this proposal and the specifications attached hereto.

Signature & Date




Contract Verification

Texas law provides that a governmental entity may not enter into certain contracts for goods and services with a company unless the company provides written verification regarding aspects of the company’s business dealings.

- Texas Government Code, Chapter 2271 – the company must verify that it does not boycott Israel and will not boycott Israel during the term of the contract. *Boycott Israel is defined in Government Code Chapter 808.*
- Texas Government Code, Chapter 2274 – the company must verify that it does not boycott energy companies and will not boycott energy companies during the term of the contract. *Boycott energy company is defined in Government Code Chapter 809.*
- Texas Government Code, Chapter 2274 – the company must verify that it does not have a practice, policy, guidance or directive that discriminates against a firearm entity or firearm trade association and will not discriminate during the term of the contract against a firearm entity or firearm trade association. Verification is not required from a sole source provider. *Discriminate, firearm entity and firearm trade association are defined in Government Code Chapter 2274.*

Affected by the above statutes are contracts 1) with a company with ten (10) or more full-time employees, and 2) valued at \$100,000 or more to be paid wholly or partly from public funds. A contract with a sole proprietorship is not included.

By signing below, I verify that the company listed below does not boycott Israel, does not boycott energy companies and does not discriminate against firearms entities or firearm trade associations and will not do so during the term of the contract entered into with the City of Killeen. I further certify that I am authorized by the company listed below to make this verification.



Signature

Kathryn Williams

Printed Name

11/15/2022

Date

Siddons Martin Emergency Group, LLC

Company Name

Vice President & General Counsel

Title



Contract Verification

Texas law provides that a governmental entity may not enter into certain contracts for goods and services with a company unless the company provides written verification regarding aspects of the company's business dealings.

- Texas Government Code, Chapter 2271 – the company must verify that it does not boycott Israel and will not boycott Israel during the term of the contract. *Boycott Israel is defined in Government Code Chapter 808.*
- Texas Government Code, Chapter 2274 – the company must verify that it does not boycott energy companies and will not boycott energy companies during the term of the contract. *Boycott energy company is defined in Government Code Chapter 809.*
- Texas Government Code, Chapter 2274 – the company must verify that it does not have a practice, policy, guidance or directive that discriminates against a firearm entity or firearm trade association and will not discriminate during the term of the contract against a firearm entity or firearm trade association. Verification is not required from a sole source provider. *Discriminate, firearm entity and firearm trade association are defined in Government Code Chapter 2274.*

Affected by the above statutes are contracts 1) with a company with ten (10) or more full-time employees, and 2) valued at \$100,000 or more to be paid wholly or partly from public funds. A contract with a sole proprietorship is not included.

By signing below, I verify that the company listed below does not boycott Israel, does not boycott energy companies and does not discriminate against firearms entities or firearm trade associations and will not do so during the term of the contract entered into with the City of Killeen. I further certify that I am authorized by the company listed below to make this verification.

Signature

Pablo Cantu Jr.

Printed Name

9/15/2022

Date

Sterling McCall Ford

Company Name

INVENTORY CONTROL MGR/ADMIN

Title



Contract Verification

Texas law provides that a governmental entity may not enter into certain contracts for goods and services with a company unless the company provides written verification regarding aspects of the company’s business dealings.

- Texas Government Code, Chapter 2271 – the company must verify that it does not boycott Israel and will not boycott Israel during the term of the contract. *Boycott Israel is defined in Government Code Chapter 808.*
- Texas Government Code, Chapter 2274 – the company must verify that it does not boycott energy companies and will not boycott energy companies during the term of the contract. *Boycott energy company is defined in Government Code Chapter 809.*
- Texas Government Code, Chapter 2274 – the company must verify that it does not have a practice, policy, guidance or directive that discriminates against a firearm entity or firearm trade association and will not discriminate during the term of the contract against a firearm entity or firearm trade association. Verification is not required from a sole source provider. *Discriminate, firearm entity and firearm trade association are defined in Government Code Chapter 2274.*

Affected by the above statutes are contracts 1) with a company with ten (10) or more full-time employees, and 2) valued at \$100,000 or more to be paid wholly or partly from public funds. A contract with a sole proprietorship is not included.

By signing below, I verify that the company listed below does not boycott Israel, does not boycott energy companies and does not discriminate against firearms entities or firearm trade associations and will not do so during the term of the contract entered into with the City of Killeen. I further certify that I am authorized by the company listed below to make this verification.

Jennifer N. Collins
Signature

Jennifer N. Collins
Printed Name

9/8/22
Date

Stryker Sales, LLC
Company Name

Manager, Contracts and Pricing
Title