

Contract Item List
Contract No. 715M2 Publications, Audiovisual Materials, Books, Textbooks, and Ancillary Services
Midwest Library Service, Inc.

		K-12 School Libraries Category	Public Libraries (City, Regional, etc.) Category	Academic Institutions Category	State Agencies and Co-Op Member Category
Electronic and Digital Materials					
Category 1	Digital pre-loaded; all-in-one audio books	N/A	N/A	N/A	N/A
Category 2	Digital pre-loaded; all-in-one audio book pack kits	N/A	N/A	N/A	N/A
Category 3	Digital pre-loaded	N/A	N/A	N/A	N/A
Category 4	Audiovisual Pre-loaded; Device included	N/A	N/A	N/A	N/A
Print Materials					
Category 5	Adult trade; fiction/non-fiction hardbound	net - 33%	net - 33%	net - 33%	net - 33%
Category 6	Adult trade; fiction/non-fiction paperback	net - 10%	net - 10%	net - 10%	net - 10%
Category 7	Juvenile trade; fiction/non-fiction hardbound	net - 33%	net - 33%	net - 33%	net - 33%
Category 8	Juvenile trade; fiction/non-fiction paperback	net - 10%	net - 10%	net - 10%	net - 10%
Category 9	Mass market paperback; rack	net - 10%	net - 10%	net - 10%	net - 10%
Category 10	Non-trade publication; hardbound	net - 15%	net - 15%	net - 15%	net - 15%
Category 11	Non-trade publications; paperback	net - 15%	net - 15%	net - 15%	net - 15%
Category 12	University press	net - 15%	net - 15%	net - 15%	net - 15%
Category 13	Adult library bound; fiction/non-fiction	net - 33%	net - 33%	net - 33%	net - 33%
Category 14	Juvenile library bound; fiction/non-fiction	net - 33%	net - 33%	net - 33%	net - 33%
Category 15	Pre-bound hardbound	net - 10%	net - 10%	net - 10%	net - 10%
Category 16	Pre-bound paperback	net - 10%	net - 10%	net - 10%	net - 10%
Nonstandard Formats					
Category 17	Music/Audio Compacts Disc; Pre-recorded	N/A	N/A	N/A	N/A
Category 18	Music/Audio Record Disc, Vinyl; Pre-recorded	N/A	N/A	N/A	N/A
Category 19	Audiovisual DVD/Blue-ray pre-recorded; feature/non-feature films	N/A	N/A	N/A	N/A
Category 20	Spoken word/audio compact disc pre-recorded; abridged	N/A	N/A	N/A	N/A
Category 21	Spoken word/audio compact disc pre-recorded; un-abridged	N/A	N/A	N/A	N/A
Category 22	Spoken word/audio MP3 format pre-recorded; un-abridged	N/A	N/A	N/A	N/A

*N/A = not awarded

Contract Item List**Contract No. 715M2 Publications, Audiovisual Materials, Books, Textbooks, and Ancillary Services****Midwest Library Service, Inc.**

Premium Processing - Shelf-Ready	Base Price	Description
Mylar Jacket (or Laminate Cover), Label Protectors, Spine Label, Barcode, and Standard MARC Record	\$3.20	
Mylar Jacket (or Laminate Cover), Label Protectors, Spine Label, Barcode, RFID Tag (programmed and applied), and Standard MARC Record	\$3.95	

Processing Services	Base Price	Description
Brief MARC Record	No Charge	If Vendor Offers MARC records, a Brief MARC Record Shall Be Free of Charge, Per the Terms of This RFP
Full MARC Record	\$0.85	
Mylar Jacket	\$1.05	
Barcode Label	\$0.65	
Label (per application-Customer supplied)	\$0.30	
Label (per application-Vendor supplied)	\$0.50	
Genre Label	\$0.30	
Spine Label	\$0.65	
Label Protector	\$0.25	
Pocket (paper)	\$0.30	
Pocket (vinyl)	\$0.65	
Property Stamp (per impression)	\$0.35	
Spine Tape (inside)	n/a	
Spine Tape (Outside)	n/a	

Audio Visual Processing and Accessories	Base Price	Description
Digital Processing for Media	n/a	
Format Conversion Service	n/a	
Hub Label (per application)	n/a	
Shrink Wrap Removal	n/a	
DVD/CD Case, Holds Single Disc (Paper)	n/a	
DVD/CD Case, Holds Single Disc (Plastic)	n/a	
DVD/CD Case, Holds Multiple Discs	n/a	
DVD/CD Case, Locking	n/a	
Spoken Audio CD Case; Various Capacities	n/a	

Laminated Paperback Covers	Base Price	Description
Polypropylene Laminate; Various Thicknesses	\$2.20-3.35	Cost dependent on size of book.Hinges \$0.75 - \$0.95
Vinyl Laminate; Various Thicknesses	n/a	

RFID/Theft Deterrents	Base Price	Description
Pre-programmed RFID/Barcode Set (1 Barcode); Applied to book	\$0.65	
RFID ("universal" tag programmed and applied)	\$0.75	
CD/DVD Overlay RFID Tag	n/a	
Theft Deterrent Tape/Strip	\$0.55	

Contract Item List**Contract No. 715M2 Publications, Audiovisual Materials, Books, Textbooks, and Ancillary Services****Midwest Tape, LLC**

		K-12 School Libraries Category	Public Libraries (City, Regional, etc.) Category	Academic Institutions Category	State Agencies and Co-Op Member Category
Electronic and Digital Materials					
Category 1	Digital pre-loaded; all-in-one audio books	20%	20%	20%	20%
Category 2	Digital pre-loaded; all-in-one audio book pack kits	N/A	N/A	N/A	N/A
Category 3	Digital pre-loaded	N/A	N/A	N/A	N/A
Category 4	Audiovisual Pre-loaded; Device included	N/A	N/A	N/A	N/A
Print Materials					
Category 5	Adult trade; fiction/non-fiction hardbound	N/A	N/A	N/A	N/A
Category 6	Adult trade; fiction/non-fiction paperback	N/A	N/A	N/A	N/A
Category 7	Juvenile trade; fiction/non-fiction hardbound	N/A	N/A	N/A	N/A
Category 8	Juvenile trade; fiction/non-fiction paperback	N/A	N/A	N/A	N/A
Category 9	Mass market paperback; rack	N/A	N/A	N/A	N/A
Category 10	Non-trade publication; hardbound	N/A	N/A	N/A	N/A
Category 11	Non-trade publications; paperback	N/A	N/A	N/A	N/A
Category 12	University press	N/A	N/A	N/A	N/A
Category 13	Adult library bound; fiction/non-fiction	N/A	N/A	N/A	N/A
Category 14	Juvenile library bound; fiction/non-fiction	N/A	N/A	N/A	N/A
Category 15	Pre-bound hardbound	N/A	N/A	N/A	N/A
Category 16	Pre-bound paperback	N/A	N/A	N/A	N/A
Nonstandard Formats					
Category 17	Music/Audio Compacts Disc; Pre-recorded	25%	25%	25%	25%
Category 18	Music/Audio Record Disc, Vinyl; Pre-recorded	N/A	N/A	N/A	N/A
Category 19	Audiovisual DVD/Blue-ray pre-recorded; feature/non-feature films	25%	25%	25%	25%
Category 20	Spoken word/audio compact disc pre-recorded; abridged	0%	0%	0%	0%
Category 21	Spoken word/audio compact disc pre-recorded; un-abridged	0%	0%	0%	0%
Category 22	Spoken word/audio MP3 format pre-recorded; un-abridged	N/A	N/A	N/A	N/A

*N/A = not awarded

Additional Information

Midwest Tape requests participating libraries to contact our Customer Service Staff at 800-875-2785 to ensure proper set up of discounts and services. Midwest Tape sells audiobooks on compact discs (both unabridged and abridged) at Retail Price and includes repackaging into our patented SoundSafe Case at no additional cost.

Contract Item List**Contract No. 715M2 Publications, Audiovisual Materials, Books, Textbooks, and Ancillary Services****Midwest Tape, LLC**

Premium Processing - Shelf-Ready	Base Price	Description
Mylar Jacket (or Laminate Cover), Label Protectors, Spine Label, Barcode, and Standard MARC Record	N/A	
Mylar Jacket (or Laminate Cover), Label Protectors, Spine Label, Barcode, RFID Tag (programmed and applied), and Standard MARC Record	N/A	

Processing Services	Base Price	Description
Brief MARC Record	No Charge	If Vendor Offers MARC records, a Brief MARC Record Shall Be Free of Charge, Per the Terms of This RFP
Full MARC Record	\$1.20	Charged per title.
Mylar Jacket	N/A	
Barcode Label	\$0.00	Included in our Digital Processing for Media service.
Label (per application-Customer supplied)	\$0.25	Per Customer-supplied/hand applied label.
Label (per application-Vendor supplied)	\$0.00	Included in our Digital Processing for Media service.
Genre Label	\$0.00	Included in our Digital Processing for Media service.
Spine Label	\$0.00	Included in our Digital Processing for Media service.
Label Protector	N/A	
Pocket (paper)	N/A	
Pocket (vinyl)	N/A	
Property Stamp (per impression)	\$0.00	Included in our Digital Processing for Media service and tailored to each library.
Spine Tape (inside)	N/A	
Spine Tape (Outside)	N/A	

Audio Visual Processing and Accessories	Base Price	Description
Digital Processing for Media	\$1.99	No limit on number of digitally integrated labels.
Format Conversion Service	N/A	
Hub Label (per application)	\$0.26	
Shrink Wrap Removal	\$0.50	If shrink-wrap service only. \$0.00 if digital processing service requested.
DVD/CD Case, Holds Single Disc (Paper)	N/A	
DVD/CD Case, Holds Single Disc (Plastic)	\$0.65	Price for Single DVD case; \$0.75 for DBL DVD case; \$0.00 for CD case
DVD/CD Case, Holds Multiple Discs	\$2.65	
DVD/CD Case, Locking	\$1.30	Price for Single DVD locking case; \$1.65 charge for double disc locking case.
Spoken Audio CD Case; Various Capacities	\$0.00	Included in purchase of Audiobook on Compact Disc.

Laminated Paperback Covers	Base Price	Description
Polypropylene Laminate; Various Thicknesses	N/A	
Vinyl Laminate; Various Thicknesses	N/A	

RFID/Theft Deterrents	Base Price	Description
Pre-programmed RFID/Barcode Set (1 Barcode); Applied to book	N/A	
RFID ("universal" tag programmed and applied)	\$1.00	Midwest Tape Supplied tag.
CD/DVD Overlay RFID Tag	\$1.00	Midwest Tape works with all major RFID systems.
Theft Deterrent Tape/Strip	N/A	

Additional Processing Components

Midwest Tape offers only Digital Processing for Media. This includes all requested library's labels digitally integrated into the image of the title's artwork and is designed specifically to each library's requirements.

Contract Item List**Contract No. 715M2 Publications, Audiovisual Materials, Books, Textbooks, and Ancillary Services****ProQuest, LLC**

		K-12 School Libraries Category	Public Libraries (City, Regional, etc.) Category	Academic Institutions Category	State Agencies and Co-Op Member Category
Electronic and Digital Materials					
Category 1	Digital pre-loaded; all-in-one audio books	N/A	N/A	20%	N/A
Category 2	Digital pre-loaded; all-in-one audio book pack kits	N/A	N/A	20%	N/A
Category 3	Digital pre-loaded	N/A	N/A	N/A	N/A
Category 4	Audiovisual Pre-loaded; Device included	N/A	N/A	20%	N/A
Print Materials					
Category 5	Adult trade; fiction/non-fiction hardbound	N/A	N/A	20%	N/A
Category 6	Adult trade; fiction/non-fiction paperback	N/A	N/A	20%	N/A
Category 7	Juvenile trade; fiction/non-fiction hardbound	N/A	N/A	20%	N/A
Category 8	Juvenile trade; fiction/non-fiction paperback	N/A	N/A	20%	N/A
Category 9	Mass market paperback; rack	N/A	N/A	20%	N/A
Category 10	Non-trade publication; hardbound	N/A	N/A	20%	N/A
Category 11	Non-trade publications; paperback	N/A	N/A	20%	N/A
Category 12	University press	N/A	N/A	20%	N/A
Category 13	Adult library bound; fiction/non-fiction	N/A	N/A	20%	N/A
Category 14	Juvenile library bound; fiction/non-fiction	N/A	N/A	20%	N/A
Category 15	Pre-bound hardbound	N/A	N/A	20%	N/A
Category 16	Pre-bound paperback	N/A	N/A	20%	N/A
Nonstandard Formats					
Category 17	Music/Audio Compacts Disc; Pre-recorded	N/A	N/A	20%	N/A
Category 18	Music/Audio Record Disc, Vinyl; Pre-recorded	N/A	N/A	N/A	N/A
Category 19	Audiovisual DVD/Blue-ray pre-recorded; feature/non-feature films	N/A	N/A	N/A	N/A
Category 20	Spoken word/audio compact disc pre-recorded; abridged	N/A	N/A	20%	N/A
Category 21	Spoken word/audio compact disc pre-recorded; un-abridged	N/A	N/A	20%	N/A
Category 22	Spoken word/audio MP3 format pre-recorded; un-abridged	N/A	N/A	20%	N/A

*N/A = not awarded

Additional Information

Standing orders will be provided a 10% discount rate. Rush (urgent) Orders with Deadlines will be charged a \$7.50 service fee per item.

Contract Item List**Contract No. 715M2 Publications, Audiovisual Materials, Books, Textbooks, and Ancillary Services****ProQuest, LLC**

Premium Processing - Shelf-Ready	Base Price	Description
Mylar Jacket (or Laminate Cover), Label Protectors, Spine Label, Barcode, and Standard MARC Record	2.85	
Mylar Jacket (or Laminate Cover), Label Protectors, Spine Label, Barcode, RFID Tag (programmed and applied), and Standard MARC Record	3.35	Price is for customer supplied RFID tag. If Proquest needs to provide the tag, price will be \$4.10.

Processing Services	Base Price	Description
Brief MARC Record	No Charge	If Vendor Offers MARC records, a Brief MARC Record Shall Be Free of Charge, Per the Terms of This RFP
Full MARC Record	2.30	Price is for OCLC full-level records available in our internal system that have previously been added/verified. If a record is less-than-full in OCLC and needs to be brought up to full level without any additional classification work or authority work price will be 4.66.
Mylar Jacket	1.35	
Barcode Label	0.25	
Label (per application-Customer supplied)	0.25	
Label (per application-Vendor supplied)	0.25	
Genre Label	0.25	
Spine Label	0.25	
Label Protector	0.25	
Pocket (paper)	0.35	
Pocket (vinyl)	0.50	
Property Stamp (per impression)	0.20	
Spine Tape (inside)	1.50	
Spine Tape (Outside)	1.50	

Audio Visual Processing and Accessories	Base Price	Description
Digital Processing for Media	N/A	
Format Conversion Service	N/A	
Hub Label (per application)	0.40	
Shrink Wrap Removal	0.60	
DVD/CD Case, Holds Single Disc (Paper)	N/A	
DVD/CD Case, Holds Single Disc (Plastic)	N/A	
DVD/CD Case, Holds Multiple Discs	N/A	
DVD/CD Case, Locking	N/A	
Spoken Audio CD Case; Various Capacities	N/A	

Laminated Paperback Covers	Base Price	Description
Polypropylene Laminate; Various Thicknesses	2.50	
Vinyl Laminate; Various Thicknesses	2.50	

RFID/Theft Deterrents	Base Price	Description
Pre-programmed RFID/Barcode Set (1 Barcode); Applied to book	0.30	
RFID ("universal" tag programmed and applied)	1.25	
CD/DVD Overlay RFID Tag	N/A	
Theft Deterrent Tape/Strip	0.30	Customer supplied, Proquest can supply at 0.50

Contract Item List

Contract No. 715M2 Publications, Audiovisual Materials, Books, Textbooks, and Ancillary Services

**Yankee Book Peddler, Inc. dba
GOBI Library Solutions from EBSCO**

		K-12 School Libraries Category	Public Libraries (City, Regional, etc.) Category	Academic Institutions Category	State Agencies and Co-Op Member Category
Electronic and Digital Materials					
Category 1	Digital pre-loaded; all-in-one audio books	N/A	N/A	N/A	N/A
Category 2	Digital pre-loaded; all-in-one audio book pack kits	N/A	N/A	N/A	N/A
Category 3	Digital pre-loaded	N/A	N/A	N/A	N/A
Category 4	Audiovisual Pre-loaded; Device included	N/A	N/A	N/A	N/A
Print Materials					
Category 5	Adult trade; fiction/non-fiction hardbound	N/A	N/A	15-40%	N/A
Category 6	Adult trade; fiction/non-fiction paperback	N/A	N/A	15-40%	N/A
Category 7	Juvenile trade; fiction/non-fiction hardbound	N/A	N/A	15-40%	N/A
Category 8	Juvenile trade; fiction/non-fiction paperback	N/A	N/A	15-40%	N/A
Category 9	Mass market paperback; rack	N/A	N/A	N/A	N/A
Category 10	Non-trade publication; hardbound	N/A	N/A	15-40%	N/A
Category 11	Non-trade publications; paperback	N/A	N/A	15-40%	N/A
Category 12	University press	N/A	N/A	15-40%	N/A
Category 13	Adult library bound; fiction/non-fiction	N/A	N/A	N/A	N/A
Category 14	Juvenile library bound; fiction/non-fiction	N/A	N/A	N/A	N/A
Category 15	Pre-bound hardbound	N/A	N/A	N/A	N/A
Category 16	Pre-bound paperback	N/A	N/A	N/A	N/A
Nonstandard Formats					
Category 17	Music/Audio Compacts Disc; Pre-recorded	N/A	N/A	N/A	N/A
Category 18	Music/Audio Record Disc, Vinyl; Pre-recorded	N/A	N/A	N/A	N/A
Category 19	Audiovisual DVD/Blue-ray pre-recorded; feature/non-feature films	N/A	N/A	N/A	N/A
Category 20	Spoken word/audio compact disc pre-recorded; abridged	N/A	N/A	N/A	N/A
Category 21	Spoken word/audio compact disc pre-recorded; un-abridged	N/A	N/A	N/A	N/A
Category 22	Spoken word/audio MP3 format pre-recorded; un-abridged	N/A	N/A	N/A	N/A

*N/A = not awarded

Additional Information

- When GOBI Library Solutions receives a short discount from any publisher, we add a 15% service fee to the publisher's list price, with a \$10 min. and \$25 max.
- Discounts do not apply to titles from publishers on the "List Price Publishers" lists, whose books (including any and all imprints) we normally sell at list price (occasional service fee for short publisher discount).
- Discounts do not apply to titles that we import directly from overseas on a library's behalf. These are subject to the service fee noted above for short-discounted titles.
- Discounts do not apply to Out of Print Choice titles. BookZone titles will receive a 5% discount.
- * Rush Service will be discounted at 10% and shipped for free using our UPS ground services. Library pays for next-day or second-day shipping.
- * Free Weekly shipping to the library/institution's designated delivery address
- * Discount indicated above of 15-40% represents GOBI Library Solutions' Tiered Discount model. This model allows for two discounts to be extended, either 15% or 40%. For "trade" and popular titles, which are more often purchased by community colleges, to receive the higher discount of 40% whereas a 15% discount will apply on more academic/non-trade titles.

Contract Item List**Contract No. 715M2 Publications, Audiovisual Materials, Books, Textbooks, and Ancillary Services****Yankee Book Peddler, Inc. dba****GOBI Library Solutions from EBSCO**

Premium Processing - Shelf-Ready	Base Price	Description
Mylar Jacket (or Laminate Cover), Label Protectors, Spine Label, Barcode, and Standard MARC Record	\$3.03	with barcode scanned into the cataloging record supplied
Mylar Jacket (or Laminate Cover), Label Protectors, Spine Label, Barcode, RFID Tag (programmed and applied), and Standard MARC Record	\$3.65	with barcode scanned into the cataloging record supplied

Processing Services	Base Price	Description
Brief MARC Record	No Charge	If Vendor Offers MARC records, a Brief MARC Record Shall Be Free of Charge, Per the Terms of This RFP
Full MARC Record	\$2.00	Not containing OCLC numbers
Mylar Jacket	\$0.38	
Barcode Label	\$0.19	library-supplied
Label (per application-Customer supplied)	\$0.19	
Label (per application-Vendor supplied)	\$0.19	
Genre Label	\$0.19	
Spine Label	\$0.11	with record service generating spine label
Label Protector	\$0.08	
Pocket (paper)	\$0.19	
Pocket (vinyl)	N/A	
Property Stamp (per impression)	\$0.19	Up to two impressions included, \$0.19 for each additional stamp
Spine Tape (inside)	N/A	
Spine Tape (Outside)	N/A	

Audio Visual Processing and Accessories	Base Price	Description
Digital Processing for Media	N/A	
Format Conversion Service	N/A	
Hub Label (per application)	N/A	
Shrink Wrap Removal	N/A	
DVD/CD Case, Holds Single Disc (Paper)	N/A	
DVD/CD Case, Holds Single Disc (Plastic)	N/A	
DVD/CD Case, Holds Multiple Discs	N/A	
DVD/CD Case, Locking	N/A	
Spoken Audio CD Case; Various Capacities	N/A	

Laminated Paperback Covers	Base Price	Description
Polypropylene Laminate; Various Thicknesses	\$0.38	Mylar, dust jackets
Vinyl Laminate; Various Thicknesses	\$0.69	

RFID/Theft Deterrents	Base Price	Description
Pre-programmed RFID/Barcode Set (1 Barcode); Applied to book	\$0.38	
RFID ("universal" tag programmed and applied)	\$0.62	
CD/DVD Overlay RFID Tag	N/A	
Theft Deterrent Tape/Strip	\$0.38	

Additional Processing Components

*Our online database GOBI offers free access to a long list of core features. Additional features are available on an annual subscription basis, based on library size. We offer a subscription to all available features for a single annual fee of \$925.00 per institution; or the library can purchase annually any single package or combination of packages from among GobiPlus, GoBeyond and/or GOBI Reviews. GobiPlus is offered for an annual subscription fee of \$320.00; GoBeyond is offered for an annual subscription fee of \$405.00; and GOBI Reviews is offered for an annual subscription fee of \$455.00.

*Libraries can bolster their duplication control by using GOBI Library Solutions' Library Holdings Load Service. By providing a file of ISBNs of your recent ordering history, we will load the ISBNs into the customer's GOBI account. A duplication alert will be issued when an order is placed on GOBI for any ISBN in the holdings file. Three holdings loads per year are free per institution. There is a \$515.00 charge beginning with the fourth load for an unlimited number of subsequent loads per institution in any one year.

Contract Item List

Effective October 4, 2023

Contract No. 715M2 Publications, Audiovisual Materials, Books, Textbooks, and Ancillary Services
Ingram Library Services LLC

		K-12 School Libraries Category	Public Libraries (City, Regional, etc.) Category	Academic Institutions Category	State Agencies and Co-Op Member Category
Electronic and Digital Materials					
Category 1	Digital pre-loaded; all-in-one audio books	20%	20%	20%	20%
Category 2	Digital pre-loaded; all-in-one audio book pack kits	N/A	N/A	N/A	N/A
Category 3	Digital pre-loaded	N/A	N/A	N/A	N/A
Category 4	Audiovisual Pre-loaded; Device included	N/A	N/A	N/A	N/A
Print Materials					
Category 5	Adult trade; fiction/non-fiction hardbound	38%	47%	20%	38%
Category 6	Adult trade; fiction/non-fiction paperback	36%	41%	20%	36%
Category 7	Juvenile trade; fiction/non-fiction hardbound	38%	47%	20%	38%
Category 8	Juvenile trade; fiction/non-fiction paperback	36%	41%	20%	36%
Category 9	Mass market paperback; rack	36%	41%	20%	36%
Category 10	Non-trade publication; hardbound	10%	10%	20%	10%
Category 11	Non-trade publications; paperback	10%	10%	20%	10%
Category 12	University press	10%	10%	20%	10%
Category 13	Adult library bound; fiction/non-fiction	10%	15%	20%	10%
Category 14	Juvenile library bound; fiction/non-fiction	10%	15%	20%	10%
Category 15	Pre-bound hardbound	30%	30%	20%	30%
Category 16	Pre-bound paperback	N/A	N/A	N/A	N/A
Nonstandard Formats					
Category 17	Music/Audio Compacts Disc; Pre-recorded	10%	10%	10%	10%
Category 18	Music/Audio Record Disc, Vinyl; Pre-recorded	N/A	N/A	N/A	N/A
Category 19	Audiovisual DVD/Blue-ray pre-recorded; feature/non-feature films	25%	31%	20%	25%
Category 20	Spoken word/audio compact disc pre-recorded; abridged	45%	46%	20%	45%
Category 21	Spoken word/audio compact disc pre-recorded; un-abridged	45%	46%	20%	45%
Category 22	Spoken word/audio MP3 format pre-recorded; un-abridged	45%	46%	20%	45%

*N/A = not awarded

Additional Information

Net titles for all categories and bindings are invoiced at 0.0% discount. For public, K12 school libraries and State Agencies, Spoken word audio non-trade/short discount invoiced at 10.0% discount. Video Games invoiced at 5.0% discount for all categories. Continuations and standing order programs receive the same discounts as firm orders.

Contract Item List**Contract No. 715M2 Publications, Audiovisual Materials, Books, Textbooks, and Ancillary Services****Ingram Library Services LLC**

Premium Processing - Shelf-Ready	Base Price	Description
Mylar Jacket (or Laminate Cover), Label Protectors, Spine Label, Barcode, and Standard MARC Record	\$1.19	Mylar or up to 2 label protectors, spine label, barcode, standard BookMARC record. Laminate paperback cover is a separate charge.
Mylar Jacket (or Laminate Cover), Label Protectors, Spine Label, Barcode, RFID Tag (programmed and applied), and Standard MARC Record	\$1.99	Mylar or up to 2 label protectors, spine label, pre-programmed RFID and barcode (1) set, standard BookMARC record. Laminate paperback cover is a separate charge.

Processing Services	Base Price	Description
Brief MARC Record	No Charge	If Vendor Offers MARC records, a Brief MARC Record Shall Be Free of Charge, Per the Terms of This RFP
Full MARC Record	0.35	BookMARC record via FTP or ipage
Mylar Jacket	0.69	attached via tape or glue
Barcode Label	0.20	
Label (per application-Customer supplied)	0.20	
Label (per application-Vendor supplied)	0.20	
Genre Label	0.20	
Spine Label	0.20	
Label Protector	0.25	
Pocket (paper)	0.35	
Pocket (vinyl)	0.45	
Property Stamp (per impression)	0.20	
Spine Tape (inside)	1.55	
Spine Tape (Outside)	0.85	

Audio Visual Processing and Accessories	Base Price	Description
Digital Processing for Media	\$2.00	Up to 6 digital labels
Format Conversion Service	N/A	
Hub Label (per application)	\$0.25	
Shrink Wrap Removal	\$0.55	
DVD/CD Case, Holds Single Disc (Paper)	N/A	
DVD/CD Case, Holds Single Disc (Plastic)	\$1.99	DVD single disc case.
DVD/CD Case, Holds Multiple Discs	\$2.60	DVD multiple disc case
DVD/CD Case, Locking	\$2.59	Single DVD OneTime locking case at \$2.59. Multi-DVD OneTime locking case at \$3.50. Single music CD OneTime locking case at \$3.00, Double music CD OneTime locking case at \$3.50.
Spoken Audio CD Case; Various Capacities	\$3.80	small spoken audio CD clam case; \$4.75 medium spoken audio CD clam case; \$6.00 large spoken audio clam case.

Laminated Paperback Covers	Base Price	Description
Polypropylene Laminate; Various Thicknesses	\$1.85	\$1.85 for 15 mil laminate cover. \$1.99 for 5 mil laminate cover. Clear polyester, applied to front and back cover. The 2-mil spine ensures the book remains flexible.
Vinyl Laminate; Various Thicknesses	N/A	

RFID/Theft Deterrents	Base Price	Description
Pre-programmed RFID/Barcode Set (1 Barcode); Applied to book	\$0.80	
RFID ("universal" tag programmed and applied)	\$0.99	Ingram-supplied tag
CD/DVD Overlay RFID Tag	\$1.29	StingRay Full Disc Overlay RFID Tags
Theft Deterrent Tape/Strip	\$0.50	3M or Checkpoint theft strip placed inside book or on case

Additional Processing Components

Spoken Audio CDs can be repackaged into locking MediaSAFE cases for \$4.95 per unit small case (holds up to 14 CDs) and \$5.30 per unit large case (holds up to 26 CDs.) Processing options requested by the Library and not specifically listed on this price sheet will be offered at our standard pricing at the time an option is added to the customer's account profile. Ingram can provide custom cataloging including linking, record upgrades, and original cataloging. Pricing is custom quoted based on the individual library's specifications.

Contract Item List
Contract No. 715M2 Publications, Audiovisual Materials, Books, Textbooks, and Ancillary Services
Baker & Taylor, LLC

		K-12 School Libraries Category	Public Libraries (City, Regional, etc.) Category	Academic Institutions Category	State Agencies and Co-Op Member Category
Electronic and Digital Materials					
Category 1	Digital pre-loaded; all-in-one audio books	N/A	20%	20%	20%
Category 2	Digital pre-loaded; all-in-one audio book pack kits	N/A	N/A	N/A	N/A
Category 3	Digital pre-loaded	N/A	N/A	N/A	N/A
Category 4	Audiovisual Pre-loaded; Device included	N/A	N/A	N/A	N/A
Print Materials					
Category 5	Adult trade; fiction/non-fiction hardbound	N/A	46.5%	40%	46.5%
Category 6	Adult trade; fiction/non-fiction paperback	N/A	40.5%	20%	40.5%
Category 7	Juvenile trade; fiction/non-fiction hardbound	N/A	46.5%	40%	46.5%
Category 8	Juvenile trade; fiction/non-fiction paperback	N/A	40.5%	20%	40.5%
Category 9	Mass market paperback; rack	N/A	40.5%	20%	40.5%
Category 10	Non-trade publication; hardbound	N/A	8.0%	20%	8.0%
Category 11	Non-trade publications; paperback	N/A	8.0%	20%	8.0%
Category 12	University press	N/A	8.0%	20%	8.0%
Category 13	Adult library bound; fiction/non-fiction	N/A	21.5%	20%	21.5%
Category 14	Juvenile library bound; fiction/non-fiction	N/A	21.5%	20%	21.5%
Category 15	Pre-bound hardbound	N/A	10.0%	0%	10.0%
Category 16	Pre-bound paperback	N/A	10.0%	0%	10.0%
Nonstandard Formats					
Category 17	Music/Audio Compacts Disc; Pre-recorded	N/A	N/A	N/A	N/A
Category 18	Music/Audio Record Disc, Vinyl; Pre-recorded	N/A	N/A	N/A	N/A
Category 19	Audiovisual DVD/Blue-ray pre-recorded; feature/non-feature films	N/A	28.5%	28.5%	28.5%
Category 20	Spoken word/audio compact disc pre-recorded; abridged	N/A	45.5%	34%	45.5%
Category 21	Spoken word/audio compact disc pre-recorded; un-abridged	N/A	45.5%	34%	45.5%
Category 22	Spoken word/audio MP3 format pre-recorded; un-abridged	N/A	45.5%	34%	45.5%

*N/A = not awarded

Contract Item List**Contract No. 715M2 Publications, Audiovisual Materials, Books, Textbooks, and Ancillary Services****Baker & Taylor, LLC**

Premium Processing - Shelf-Ready	Base Price	Description
Mylar Jacket (or Laminate Cover), Label Protectors, Spine Label, Barcode, and Standard MARC Record	1.48 - 2.88	Option 1. Mylar, label protectors, spine label, barcode and standard MARC Record = \$1.48; Option 2. Poly laminate cover, label protectors, spine label, barcode and standard MARC Record = \$2.08; Option 3. Traditional laminate cover, label protectors, spine label, barcode, and standard MARC Record = \$2.88
Mylar Jacket (or Laminate Cover), Label Protectors, Spine Label, Barcode, RFID Tag (programmed and applied), and Standard MARC Record	2.17 - 3.57	Option 1. Mylar, label protectors, spine label, barcode, RFID tag (linked and affixed) and standard MARC Record = \$2.17; Option 2. Poly laminate cover, label protectors, spine label, barcode, RFID tag (linked and affixed) and standard MARC Record = \$2.77; Option 3. Traditional laminate cover, label protectors, spine label, barcode, RFID tag (linked and affixed) and standard MARC Record = \$3.57

Processing Services	Base Price	Description
Brief MARC Record	No Charge	If Vendor Offers MARC records, a Brief MARC Record Shall Be Free of Charge, Per the Terms of This RFP
Full MARC Record	.30	Price per unit, Standard (unedited) MARC Record
Mylar Jacket	.69	Price per unit, Includes loose, glued or taped
Barcode Label	.20	Price per unit, Baker & Taylor supplied Barcode Label, Application of Customer Supplied Barcodes is \$.25/unit
Label (per application-Customer supplied)	.25	Price per unit, Customer Supplied Label
Label (per application-Vendor supplied)	.25	Price per unit, Baker & Taylor Supplied Label
Genre Label	.25	Price per unit, Baker & Taylor Supplied Label
Spine Label	.29	Price per unit, Baker & Taylor Supplied Label
Label Protector	.00	Free of Charge
Pocket (paper)	.35	Price per unit
Pocket (vinyl)	N/A	N/A
Property Stamp (per impression)	.20	\$.20 for first location, \$.10/each additional location
Spine Tape (inside)	1.50	Price per unit
Spine Tape (Outside)	1.50	Price per unit

Audio Visual Processing and Accessories	Base Price	Description
Digital Processing for Media	5.79	Spoken Word Audio or Music/DVD Digital Media Processing Services. Includes Digital Media Processing with artwork, standard case and fixed data labels. Additional variable labels available for \$.15 per label.
Format Conversion Service	N/A	N/A
Hub Label (per application)	.99	Price per unit for hub labels, regardless of number of discs
Shrink Wrap Removal	.60	Price per unit
DVD/CD Case, Holds Single Disc (Paper)	N/A	N/A
DVD/CD Case, Holds Single Disc (Plastic)	.40	Standard Cases Used to Repackage Singles/Doubles (Polyline)
DVD/CD Case, Holds Multiple Discs	1.35	Standard Cases Used to Repackage Multiple Discs as a Set (VERSA/VORTEX CASES)
DVD/CD Case, Locking	1.00	SECURE ii LOCKING CASES, SINGLE & DOUBLE (CLEAR OR BLACK)
Spoken Audio CD Case; Various Capacities	3.79	Standard black Spoken Word Audio Cases, Upgraded cases available for \$4.69/unit

Laminated Paperback Covers	Base Price	Description
Polypropylene Laminate; Various Thicknesses	1.29	Price per unit, Clear Poly Laminate (7 mil thickness)
Vinyl Laminate; Various Thicknesses	2.09	Price per unit, Traditional Laminate (10 mil thickness)

RFID/Theft Deterrents	Base Price	Description
Pre-programmed RFID/Barcode Set (1 Barcode); Applied to book	.39	<i>Price per unit for application of the Pre-programmed RFID/Barcode Set, which would need to be Customer Supplied</i>
RFID ("universal" tag programmed and applied)	.69	Link & Affix Baker & Taylor Supplied Universal RFID Tag
CD/DVD Overlay RFID Tag	1.50	Link & Affix Baker & Taylor Supplied Overlay RFID Tag
Theft Deterrent Tape/Strip	.59	Baker & Taylor Supplied 3M or Checkpoint Theft Detection

Additional Processing Components

Additional Processing Components/Services Available:

Baker & Taylor Universal RFID Tag: \$.25/unit

Application of B&T Supplied RFID Tag: \$.19/unit

Additional Cataloging & Processing Services, as well as Customized Cataloging and Processing Services through Customized Library Services (CLS), are available. Please contact your Customer Service Representative or Sales Representative to learn more.

Contract Item List**Contract No. 715M2 Publications, Audiovisual Materials, Books, Textbooks, and Ancillary Services****Brodart Co.**

		K-12 School Libraries Category	Public Libraries (City, Regional, etc.) Category	Academic Institutions Category	State Agencies and Co-Op Member Category
Electronic and Digital Materials					
Category 1	Digital pre-loaded; all-in-one audio books	22%	22%	22%	22%
Category 2	Digital pre-loaded; all-in-one audio book pack kits	N/A	N/A	N/A	N/A
Category 3	Digital pre-loaded	N/A	N/A	N/A	N/A
Category 4	Audiovisual Pre-loaded; Device included	N/A	N/A	N/A	N/A
Print Materials					
Category 5	Adult trade; fiction/non-fiction hardbound	46.50%	46.50%	46.50%	46.50%
Category 6	Adult trade; fiction/non-fiction paperback	40%	40%	40%	40%
Category 7	Juvenile trade; fiction/non-fiction hardbound	46.50%	46.50%	46.50%	46.50%
Category 8	Juvenile trade; fiction/non-fiction paperback	40%	40%	40%	40%
Category 9	Mass market paperback; rack	40%	40%	40%	40%
Category 10	Non-trade publication; hardbound	12%	12%	12%	12%
Category 11	Non-trade publications; paperback	12%	12%	12%	12%
Category 12	University press	12%	12%	12%	12%
Category 13	Adult library bound; fiction/non-fiction	23%	23%	23%	23%
Category 14	Juvenile library bound; fiction/non-fiction	23%	23%	23%	23%
Category 15	Pre-bound hardbound	N/A	N/A	N/A	N/A
Category 16	Pre-bound paperback	23%	23%	23%	23%
Nonstandard Formats					
Category 17	Music/Audio Compacts Disc; Pre-recorded	N/A	N/A	N/A	N/A
Category 18	Music/Audio Record Disc, Vinyl; Pre-recorded	N/A	N/A	N/A	N/A
Category 19	Audiovisual DVD/Blue-ray pre-recorded; feature/non-feature films	N/A	N/A	N/A	N/A
Category 20	Spoken word/audio compact disc pre-recorded; abridged	40%	40%	40%	40%
Category 21	Spoken word/audio compact disc pre-recorded; un-abridged	40%	40%	40%	40%
Category 22	Spoken word/audio MP3 format pre-recorded; un-abridged	40%	40%	40%	40%

*N/A = not awarded

Contract Item List**Contract No. 715M2 Publications, Audiovisual Materials, Books, Textbooks, and Ancillary Services****Brodart Co.**

Premium Processing - Shelf-Ready	Base Price	Description
Mylar Jacket (or Laminate Cover), Label Protectors, Spine Label, Barcode, and Standard MARC Record	.99	Brodarts Starter Cataloging & Processing Service.
Mylar Jacket (or Laminate Cover), Label Protectors, Spine Label, Barcode, RFID Tag (programmed and applied), and Standard MARC Record	1.24	Brodarts Starter Cataloging & Processing Service. The pricing reflects the RFID tag being supplied by the library, Brodart applied and linked.

Processing Services	Base Price	Description
Brief MARC Record	No Charge	If Vendor Offers MARC records, a Brief MARC Record Shall Be Free of Charge, Per the Terms of This RFP
Full MARC Record	.25	per item - Starter cataloging record
Mylar Jacket	.55	per item - supplied and applied by Brodart tape or glued
Barcode Label	.19	per item - supplied and applied by Brodart
Label (per application-Customer supplied)	.15	per label - customer supplied
Label (per application-Vendor supplied)	.19	per label - Brodart supplied
Genre Label	.19	per label - Brodart supplied
Spine Label	.19	per label - Brodart supplied
Label Protector	.20	per label protector - Brodart supplied
Pocket (paper)	.15	per item - Brodart supplied
Pocket (vinyl)	.20	per item - Brodart supplied
Property Stamp (per impression)	.15	one stamp per location
Spine Tape (inside)	.25	per item - 1" tape applied to inside cover
Spine Tape (Outside)	.25	per item - 1" tape applied to outside cover

Audio Visual Processing and Accessories	Base Price	Description
Digital Processing for Media	N/A	N/A
Format Conversion Service	N/A	N/A
Hub Label (per application)	N/A	N/A
Shrink Wrap Removal	N/A	N/A
DVD/CD Case, Holds Single Disc (Paper)	N/A	N/A
DVD/CD Case, Holds Single Disc (Plastic)	N/A	N/A
DVD/CD Case, Holds Multiple Discs	N/A	N/A
DVD/CD Case, Locking	N/A	N/A
Spoken Audio CD Case; Various Capacities	N/A	N/A

Laminated Paperback Covers	Base Price	Description
Polypropylene Laminate; Various Thicknesses	2.00	BrodartGuard - Paperback reinforced with laminate to increase circulation durability.
Vinyl Laminate; Various Thicknesses	4.50	BrodartConvert - Paperbacks transformed into hardcovers for little more than the cost of a paperback.

RFID/Theft Deterrents	Base Price	Description
Pre-programmed RFID/Barcode Set (1 Barcode); Applied to book	.35	<i>This pricing reflects the RFID tag being supplied by the library.</i>
RFID ("universal" tag programmed and applied)	.25	This pricing reflects the RFID tag being supplied by the library.
CD/DVD Overlay RFID Tag	N/A	N/A
Theft Deterrent Tape/Strip	.45	3M and Checkpoint

Additional Processing Components

Flex Cataloging & Processing Services - \$2.70 (Includes custom MARC record, mylar jacket or label protector, date or property stamp, spine label, genre label and barcode label)

Compleat Cataloging & Processing service - \$3.25 - \$4.50 depending on Cataloging specifications and Processing components

Vendor supplied universal RFID tag and barcode number encoding - \$.60 per item

TIPS -Collection Development Services

Collection Builder (Customized Selection Lists)

Collection Builder Custom Selection Lists No Charge

FASTips (Standing Orders)

FASTips Profiles No Charge

TIPS Profiles (Profiled Selection Lists)

Silver TIPS No Charge

Diamond TIPS

Up to 3 profiles for \$100 monthly

Up to 8 profiles for \$200 monthly

Up to 15 profiles for \$300 monthly